

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 13, 2023

HOMETRUST BANCSHARES, INC.
(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation)
10 Woodfin Street, Asheville, North Carolina
(Address of principal executive offices)

001-35593
(Commission File Number)

45-5055422
(IRS Employer Identification No.)

28801
(Zip Code)

Registrant's telephone number, including area code: **(828) 259-3939**

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	HTBI	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01 Regulation FD Disclosure

HomeTrust Bancshares, Inc. is furnishing this Current Report on Form 8-K in connection with presentations being made by management at the Piper Sandler East Coast Financial Services Conference on November 15-17, 2023. Attached hereto as Exhibit 99.1 and incorporated herein by reference is the text of that presentation.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits
[99.1](#) Presentation Materials

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HOMETRUST BANCSHARES, INC.

Date: November 13, 2023

By: /s/ Tony J. VunCannon
Tony J. VunCannon
Executive Vice President, Chief Financial Officer, Corporate Secretary and Treasurer



HomeTrust Bancshares, Inc.

Piper Sandler
East Coast Financial
Services Conference

November 15-17, 2023



Forward Looking Statements



This document includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical fact, but instead are based on certain assumptions including statements with respect to the Company's beliefs, plans, objectives, goals, expectations, assumptions, and statements about future economic performance and projections of financial items. These forward-looking statements are subject to known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from the results anticipated or implied by forward-looking statements. The factors that could result in material differentiation include, but are not limited to the impact of bank failures or adverse developments of other banks and related negative press about the banking industry in general on investor and depositor sentiment; the remaining effect of the COVID-19 pandemic on general economic and financial market conditions and on public health, both nationally and in the Company's market areas; expected revenues, cost savings, synergies and other benefits from merger and acquisition activities, including the Company's recent merger with Quantum Capital Corp., might not be realized to the extent anticipated, within the anticipated time frames, or at all, and costs or difficulties relating to integration matters, including but not limited to customer and employee retention, might be greater than expected; goodwill impairment charges might be incurred; increased competitive pressures; changes in the interest rate environment; changes in general economic conditions and conditions within the securities markets; legislative and regulatory changes; and the effects of inflation, a potential recession, and other factors described in the Company's latest annual Report on Form 10-K and Quarterly Reports on Form 10-Q and other documents filed with or furnished to the Securities and Exchange Commission - which are available on the Company's website at www.htb.com and on the SEC's website at www.sec.gov. Any of the forward-looking statements that the Company makes in this document or the documents they file with or furnish to the SEC are based upon management's beliefs and assumptions at the time they are made and may turn out to be wrong because of inaccurate assumptions they might make, because of the factors described above or because of other factors that they cannot foresee. The Company does not undertake and specifically disclaim any obligation to revise any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements.

HomeTrust Bancshares, Inc. Overview



\$4.7B Assets	NASDAQ: HTBI
	Headquarters: Asheville, NC
\$3.7B/\$3.6B Loans/Deposits	Founded: 1926
	Locations: 34
84.5% Price to TBV	Employees: 563
	Market Cap: \$374MM
17,380,307 Outstanding Shares	TTM Average Daily Volume: 43,800
	Shares Repurchased: 9,831,250

Lines of Business

Commercial

Commercial Real Estate
Commercial & Industrial
Middle Market Banking
Equipment & Municipal Finance
Treasury Management Services

Small Business Banking

Business Banking
Business Banking Centers
SBA Lending

Consumer Banking

Retail Banking Market Teams
Consumer Banking
Mortgage Banking
Investment Services
Professional Banking

Wholesale Lending

HELOCs Originated for Sale
Indirect Auto
FinTech Partnerships

- Financial data as of September 30, 2023
- Market data as of November 8, 2023
- Shares repurchased from February 19, 2013 to September 30, 2023 (last transaction in May 2022)

Recent Recognition



GREAT EMPLOYERS TO WORK FOR IN NORTH CAROLINA 2023
Presented by Best Companies Group >>>

AMERICA'S BEST BANKS 2021
AMERICA'S BEST BANKS 2022
AMERICA'S BEST BANKS 2023
Newsweek


CNBC
AMERICA'S **TOP STATES** FOR BUSINESS

<p>Named one of the 2023 Top 20 "Great Employers to Work for in NC" by the Best Companies Group</p>	<p>Voted "Best Small Bank in North Carolina" by Newsweek for three consecutive years (2021 - 2023)</p>	<p>NC, VA, TN and GA were the top 4 states on CNBC's list of America's Top States for Business 2023</p>
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Key Investment Highlights



 **Footprint in attractive metro markets experiencing growth rates above the national average** (See Pages 9-10)


 **Successful transition to a commercial bank** (See Pages 6-8, 11-15)

- Expansion of lines of business, adding further diversity to our loan portfolio
- Strong experienced team of revenue producers
- Attractive core deposit mix and cost
- Experienced management team with extensive local market knowledge and M&A history

 **Transformation efforts are driving improvements in profitability and our capital position** (See Pages 17-27)

- Significant improvement in net interest margin over last five quarters
- Proven ability to generate noninterest income
- Strong capital position to support continued growth

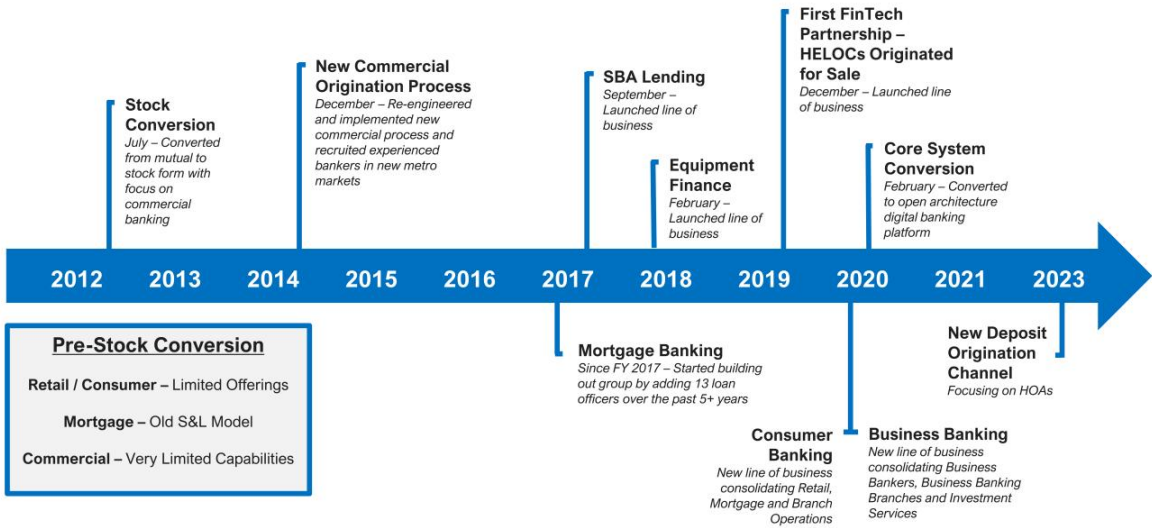
 **Strong asset quality and credit discipline to support further growth** (See Page 16)

 **Our stock represents a value when compared to our peers**

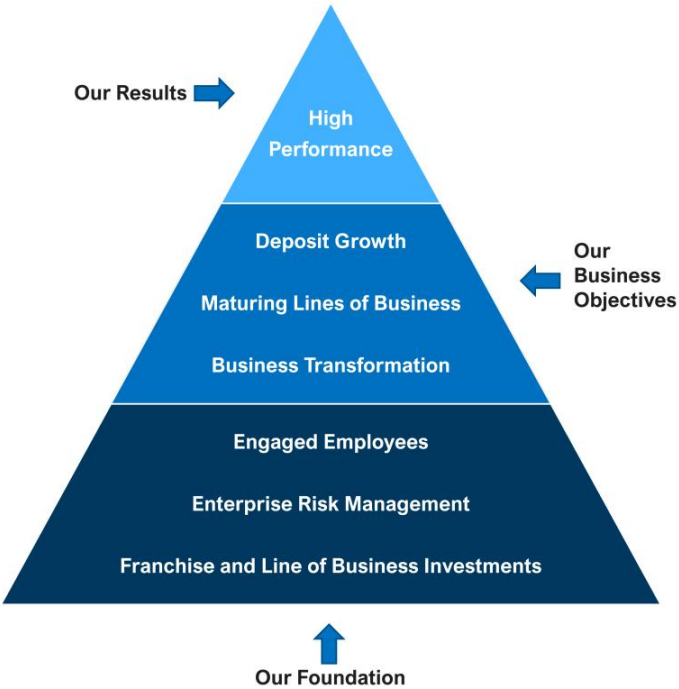
- Trading at 86% of tangible book value versus our peers at 137% (as of 9/30/23)
- Trading at 6.3x of annualized earnings versus our peers at 11.7x (as of 9/30/23)



Line of Business Expansion



Pyramid of Success

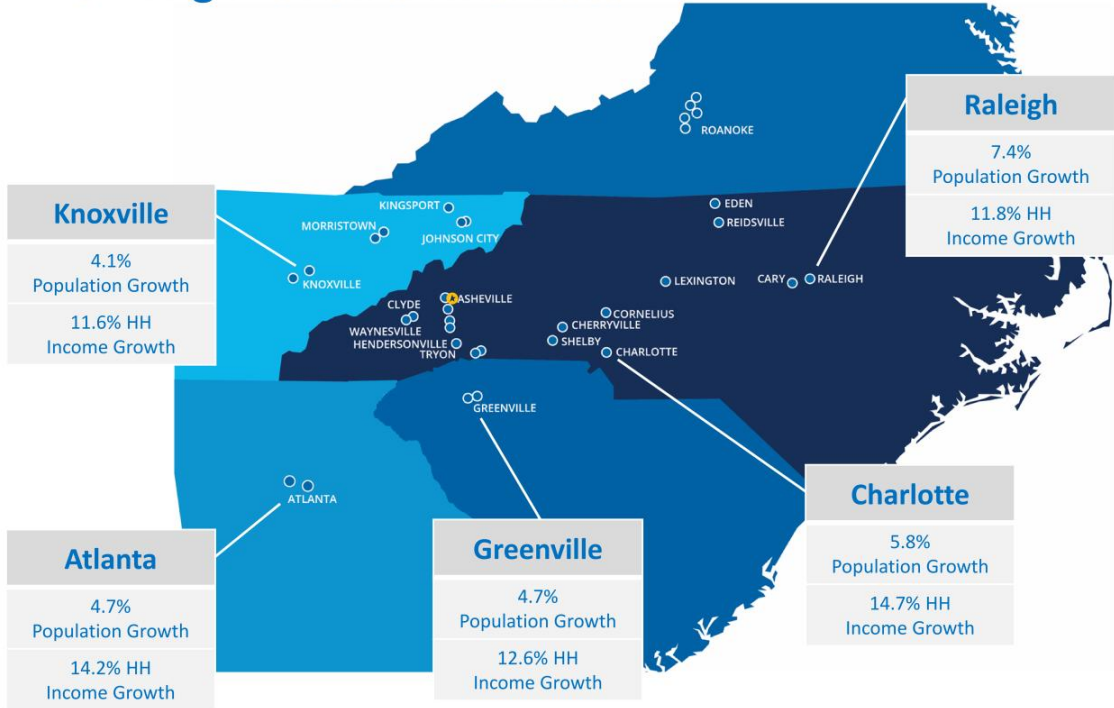




Business Transformation: Phases of Progress

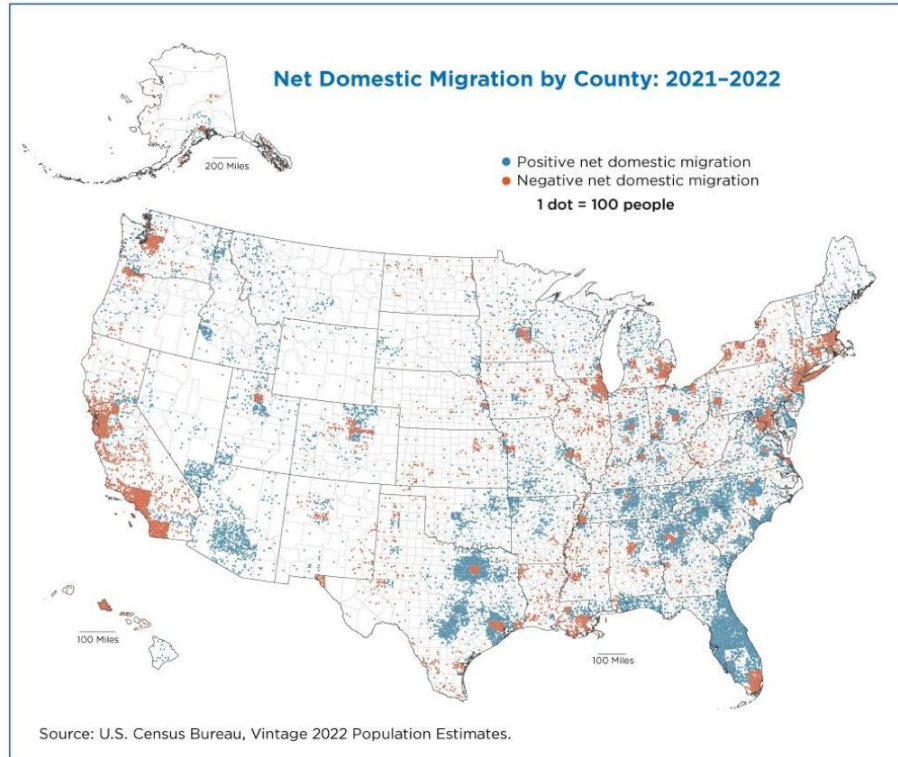
Phase 1 Geographic Expansion 2013 - 2015	Phase 2 Line of Business Expansion 2014 - 2020	Phase 3 Deposit Growth 2021 - 2024	Phase 4 Business Transformation 2022 - 2024
Greenville, SC (2013)	Re-engineered of CML LOB (2014)	High Performing Peer Funding Levels	Engaged Employees
Tri-Cities and Knoxville, TN (2014)	Introduced Indirect Auto (2014)	Increase Fee Income	Limited FinTech Partnerships
Charlotte, NC (2014)	Re-engineered Mtg LOB (2016)	Deposit Verticals	Optimizing Processes
Roanoke, VA (2014)	Re-engineered Treasury Mgmt (2016)	Pilot Deposit BDOs	Automation
Raleigh, NC (2015)	Introduced SBA and Equipment Finance (2018)	Business Banking	Maturing Lines of Business
	Introduced Symmetry (HELOCs) and Business Banking (2019)	Micro Business Lending	Expand Digital Channels

Geographic Expansion – Focus on High-Growth Markets



Source: S&P Global Market Intelligence for MSA Demographics

Geographic Expansion – Focus on High-Growth Markets (Continued)



Hybrid Branch Strategy



**“Branch Heavy”
Consumer Markets**

Asheville
Roanoke
Tri-Cities

Branch Manager &
Consumer Banker

Introducing
Micro-Business Loans

**“Branch-Lite”
Business Banking Centers**

Atlanta
Charlotte
Greenville
Knoxville
Raleigh

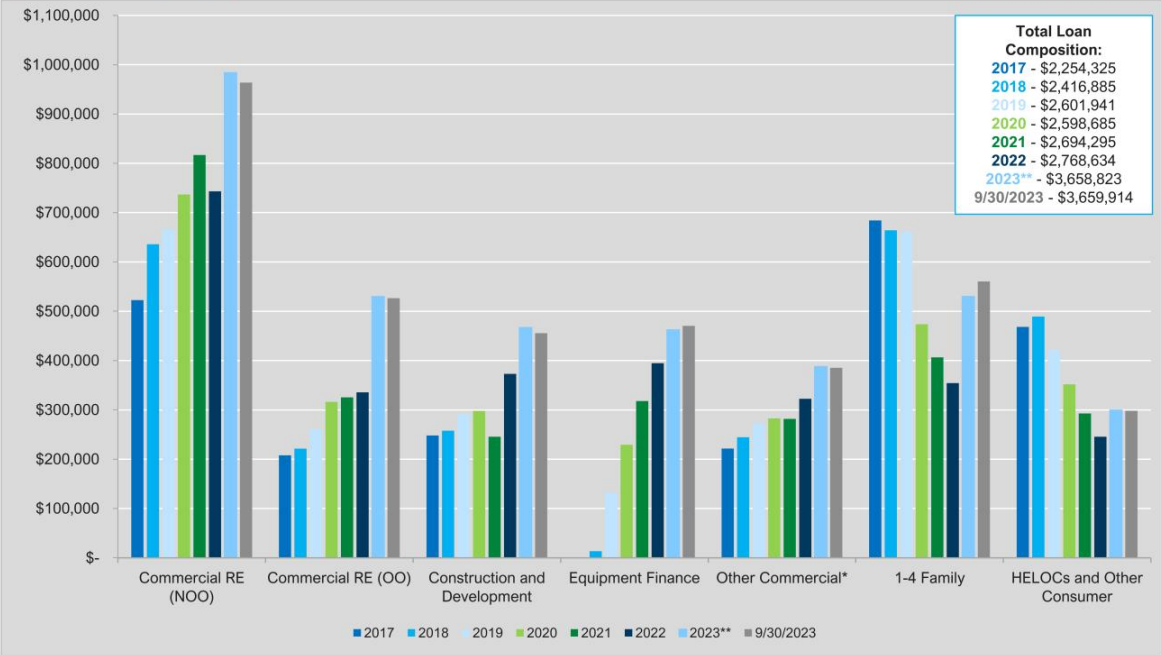
Branch Manager &
Small Business Banker

Small Business Banking &
Professional Banking



Loan Portfolio Transformation: Transition to a Commercial Bank

(Dollars in thousands, by fiscal year)



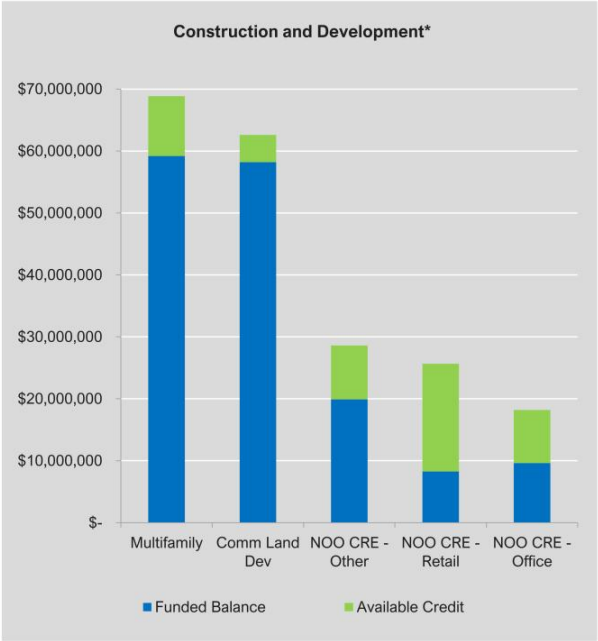
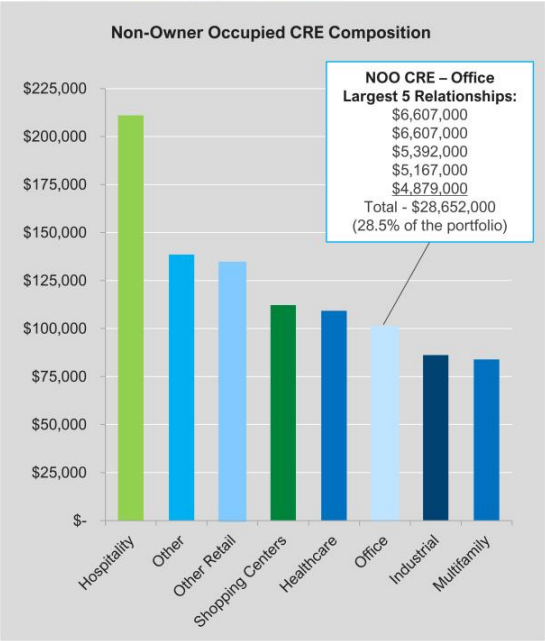
* Excludes PPP loans.

** Increases shown in 2023 include \$561.9 million in loans acquired through our merger with Quantum Capital Corp.



Portfolios to Highlight: Non-Owner Occupied CRE & Construction and Development

(Dollars in thousands, as of September 30, 2023)

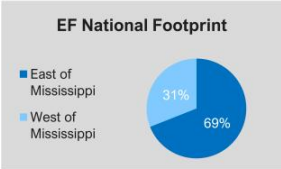
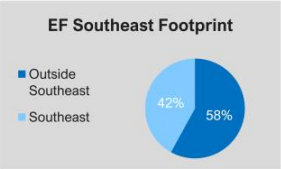
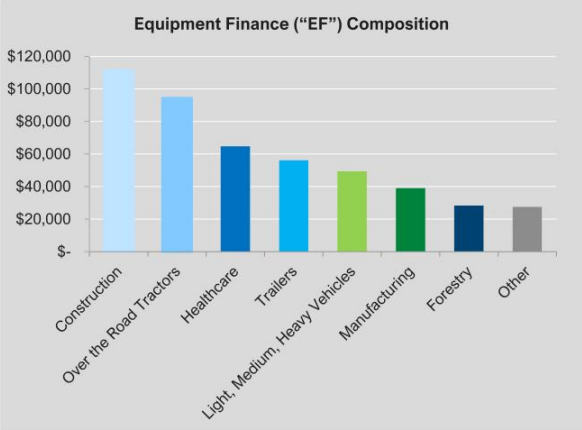
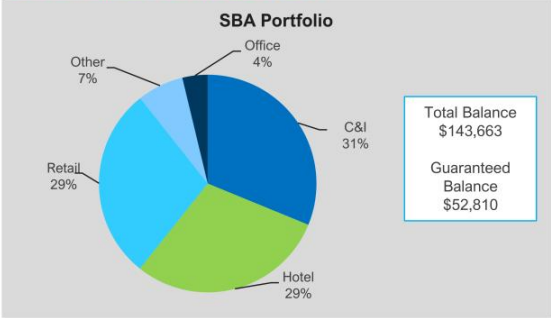


* Excludes loans to Residential Real Estate Builders with a funded balance of \$164.4 million and available credit of \$86.5 million.



Portfolios to Highlight: SBA Loans & Equipment Finance

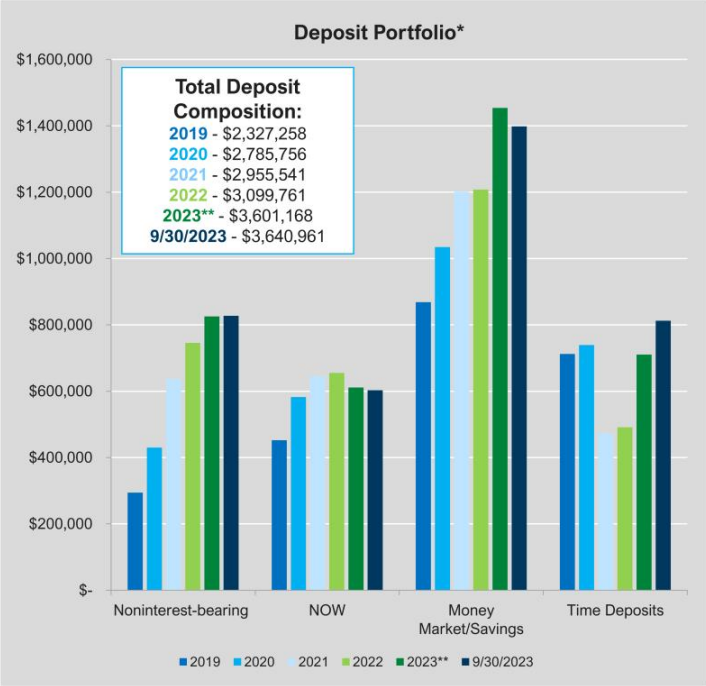
(Dollars in thousands, as of September 30, 2023)





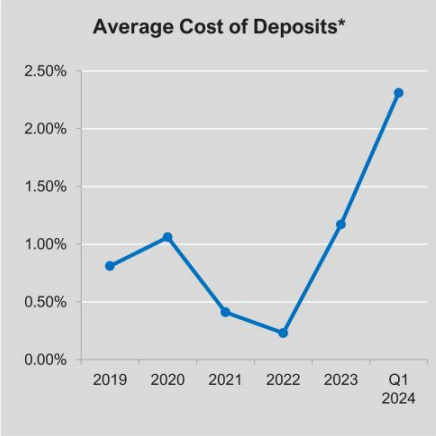
Move Towards Core Deposits

(Dollars in thousands)



Additional Information on Portfolio (as of 9/30/23):

- The balance of uninsured deposits was \$962.7 million, or 26.4% of total deposits, which included \$294.8 million of collateralized deposits to municipalities.
- The balance of brokered deposits was \$328.0 million, or 9.0% of total deposits.
- Commercial and consumer depositors represented 51% and 49% of total deposits, respectively.
- The average balance of our deposit accounts was \$33,000.
- Our largest 25 depositors made up \$541.9 million, or 15.0% of total deposits.

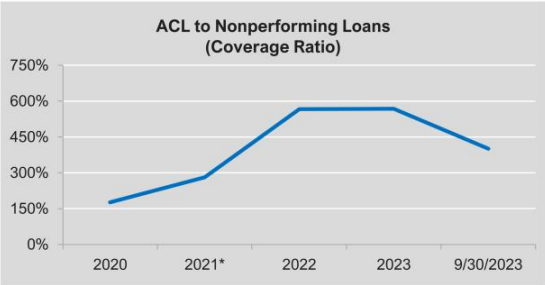
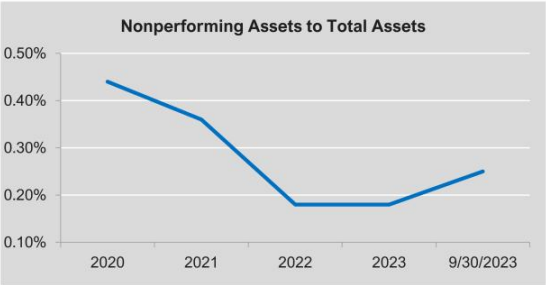
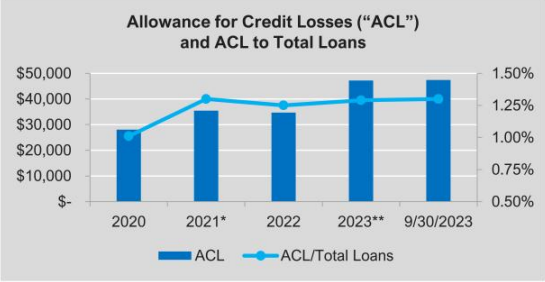
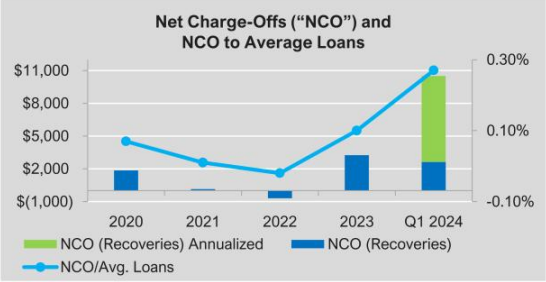


* Deposit balances as of fiscal year end outside of the most recent period; cost of deposits are averages for the fiscal year
 ** Increases shown in 2023 include \$570.6 million in deposits assumed through our merger with Quantum Capital Corp.



Strong Asset Quality and Credit Discipline

(Dollars in thousands, by fiscal year)

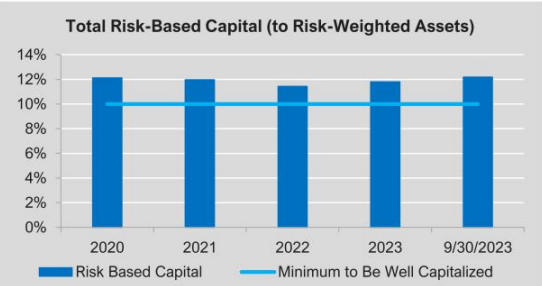
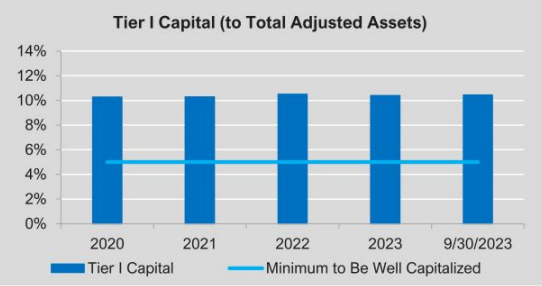


* Reflects the adoption of CECL on July 1, 2020.
 ** Includes \$4.9 million increase to establish an ACL on Quantum's loan portfolio.



Strong Capital Position to Support Continued Growth

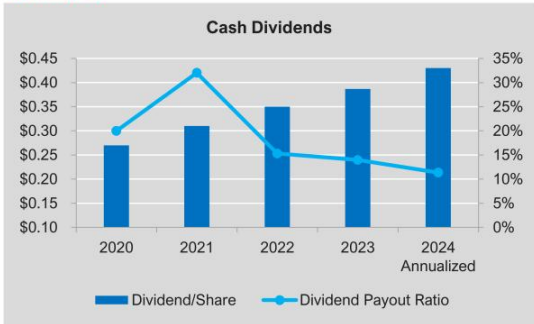
(Dollars in thousands, by fiscal year)



Capital Strategy



(By fiscal year)

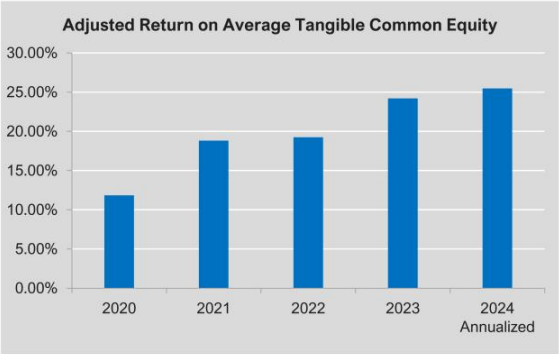
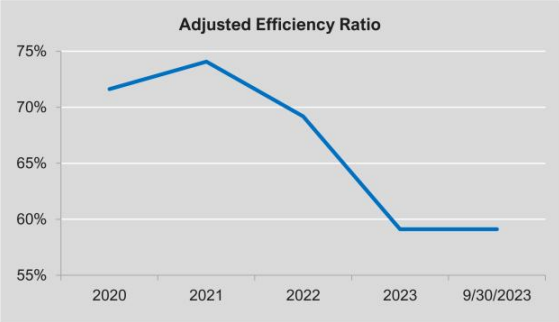


Stock Buybacks				
Buybacks	Total Buybacks as a % of O/S Shares as of 2/19/13	Number of Shares	Total Cost (\$)	Average Cost Per Share (\$)
Total repurchased through May 2022	45.4%	9,831,250	\$203,586,000	\$20.71
Shares remaining to be repurchased under most recent buyback plan		266,639	No shares have been repurchased since May 2022	
Total repurchased and authorized		10,097,889		

Improvement in Profitability Metrics



(Dollars in thousands, by fiscal year)

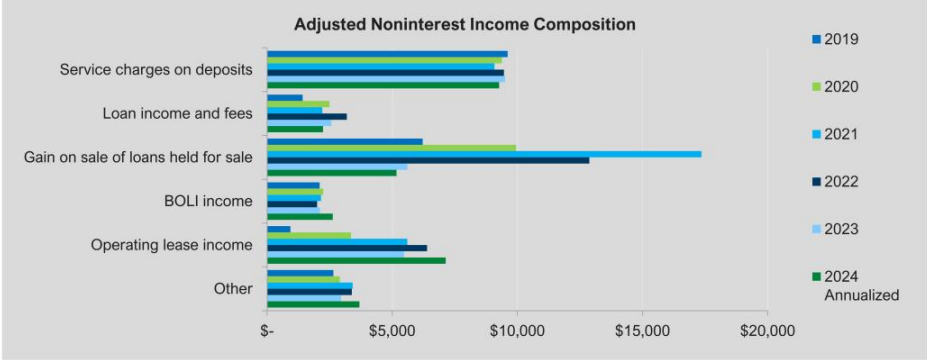
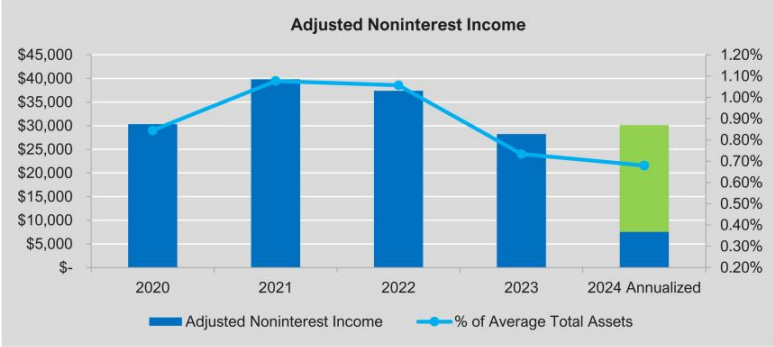


See Appendix – Non-GAAP Reconciliation

Noninterest Income



(Dollars in thousands, by fiscal year)



See Appendix – Non-GAAP Reconciliation



Noninterest Income: Gain on Sale of Loans Held for Sale

- Mortgage Banking – 1-4 family and jumbo loans for sale
 - Began selling pools of jumbo mortgages in FY 2022.
 - Sold \$203.9 million, \$406.5 million, \$263.0 million, \$56.6 million, and \$20.4 million in loans over fiscal years 2020, 2021, 2022, 2023 and the quarter ended 9/30/2023.
- HELOCs Originated for Sale
 - Loans originated in HTB's name, sourced through a third party FinTech.
 - Sold \$71.1 million, \$110.8 million, \$120.0 million, \$99.4 million, and \$31.2 million in loans over fiscal years 2020, 2021, 2022, 2023 and the quarter ended 9/30/2023.
- SBA Lending – origination of SBA 7(a) and USDA B&I loans, selling the guaranteed portion
 - Sold \$38.1 million, \$66.1 million, \$54.7 million, \$49.0 million, and \$12.4 million in loans (guaranteed portion) over fiscal years 2020, 2021, 2022, 2023 and the quarter ended 9/30/2023.
 - Brought servicing in-house on July 1, 2021, which increased annual pre-tax income by \$1.2 million.

(Dollars in thousands, by fiscal year)



Merger with Quantum Capital Corp.



Financial Highlights¹

Balance Sheet

Total Assets	\$656.8M
Total Loans	\$561.9M
Total Deposits	\$570.6M

Fair Value Adjustments

Loan credit mark	\$3.0M
Loan interest rate mark	\$7.9M
Provision for non-PCD loans + off balance sheet exposures	\$5.3M
Allowance for PCD loans	\$0.4M
Core deposit intangibles	\$12.2M

Merger Summary

- Legal closing date - February 12, 2023
- Computer system conversion – March 13, 2023
- 20%+ EPS accretion
- Tangible book value dilution <5%
- Dilution earnback period of 2.5 years
- Cost saves of 30%+ all realized in quarter ended 6/30/23

Highlights

- Consistently ranked as one of Georgia's most profitable banks
- Added desirable Atlanta market
- Similar “branch lite” model as HomeTrust
- Added new deposit origination channel focused on homeowner’s association relationships

Further accelerated shareholder value creation more quickly than organic growth

¹ Financial highlights as of the merger date of February 12, 2023

Quarterly Highlights



Earnings (GAAP)	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022
Net income	\$ 14,833	\$ 15,013	\$ 6,734	\$ 13,658	\$ 9,199
Earnings per share (EPS) - diluted	\$ 0.88	\$ 0.90	\$ 0.40	\$ 0.90	\$ 0.60
Return on assets (ROA)	1.33%	1.39%	0.69%	1.54%	1.02%
Return on equity (ROE)	12.23%	12.85%	6.21%	13.37%	9.25%
Net interest margin	4.02%	4.32%	4.55%	4.53%	4.10%
Loan Growth					
Net loan growth:					
\$ Growth	\$ 1,091	\$ 9,844	\$ 101,423	\$ 117,840	\$ 98,488
% Growth (annualized)	0.12%	1.08%	13.59%	16.44%	14.23%
Loan originations:					
Commercial portfolio	\$ 224,443	\$ 196,539	\$ 173,385	\$ 183,340	\$ 169,272
Retail portfolio	65,691	68,678	105,915	127,134	121,673
Loans originated for sale	155,846	142,024	105,794	66,582	67,112
Total originations	\$ 445,980	\$ 407,241	\$ 385,094	\$ 377,056	\$ 358,057
Asset Quality					
Total assets	\$ 4,651,997	\$ 4,607,487	\$ 4,526,870	\$ 3,647,015	\$ 3,555,186
Nonperforming assets to total assets	0.25%	0.18%	0.18%	0.17%	0.20%
Classified assets to total assets	0.76%	0.53%	0.49%	0.50%	0.54%

Quarterly Highlights:

HomeTrust vs. Top 200 Exchange Traded Banks

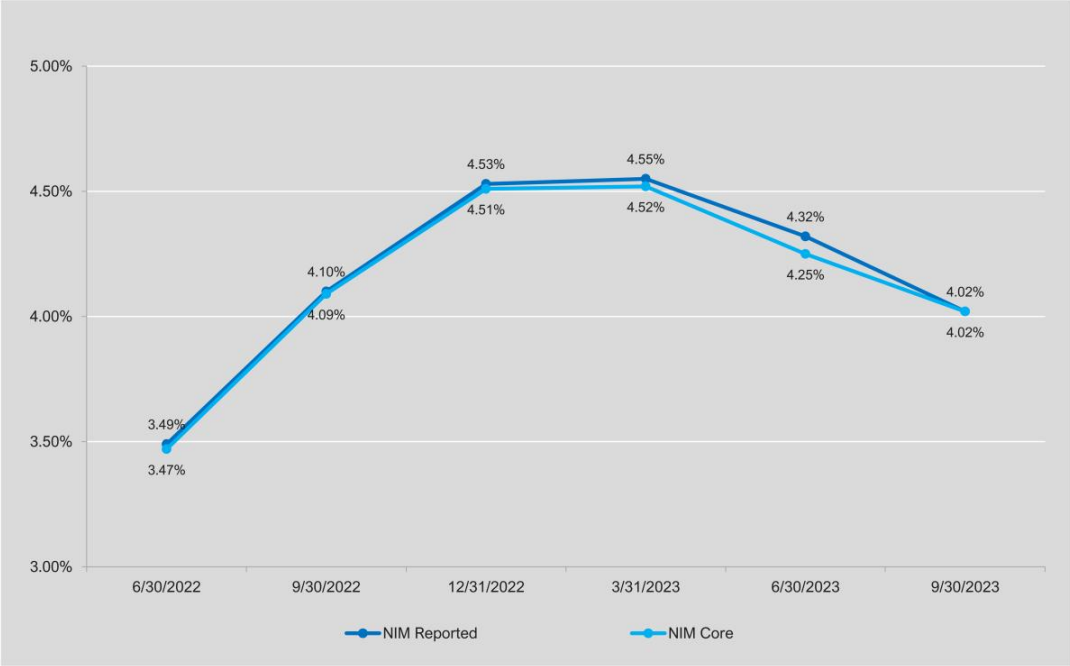


As of or for the quarter ended 9/30/2023	Nationwide Mean	HomeTrust	+/- Variance
Tangible Common Equity / Tangible Assets	7.8%	9.6%	1.8%
AOCI / Tangible Common Equity	-16.8%	-1.0%	15.8%
Net Interest Margin	3.27%	4.08%	0.81%
Yield on Loans	6.03%	6.09%	0.06%
Cost of Deposits	2.00%	1.79%	-0.21%
Cost of Funds	2.30%	2.02%	-0.28%
Core Return on Assets	1.02%	1.34%	0.32%
QoQ Change in Tangible Book Value	-0.9%	3.2%	4.1%

• Source: S&P Capital IQ Pro/Piper Sandler "3Q2023 Earnings Release Summary: Key Metrics & Calendar" dated October 27, 2023



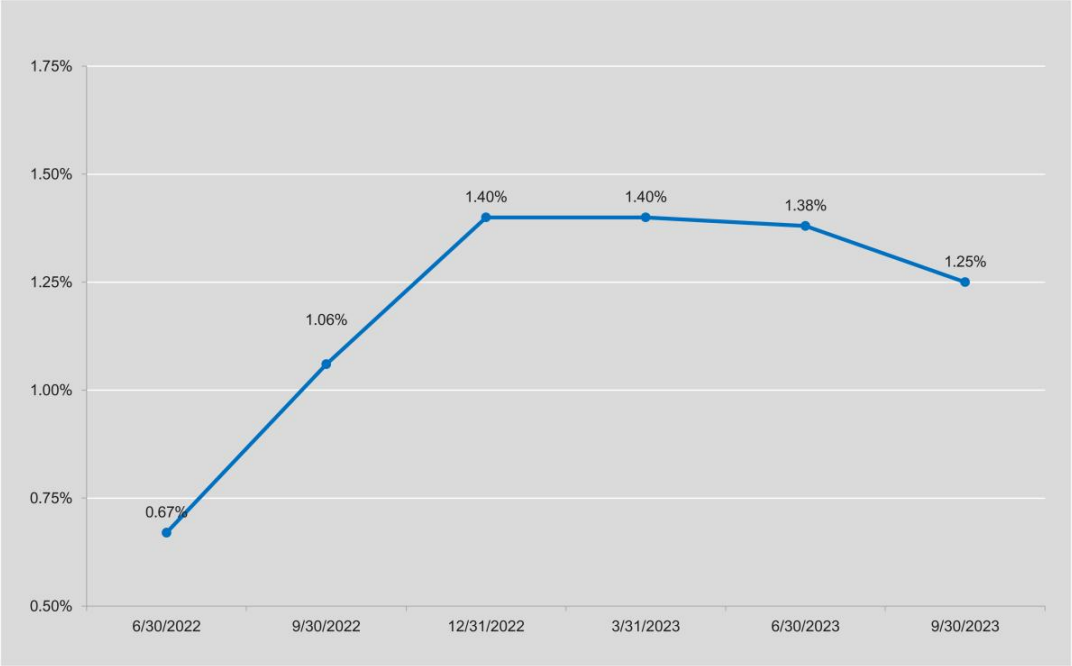
Quarterly Highlights: Net Interest Margin



- Core net interest margin excludes accretion income and other loan fees
- Net interest margin values are non-tax equivalent



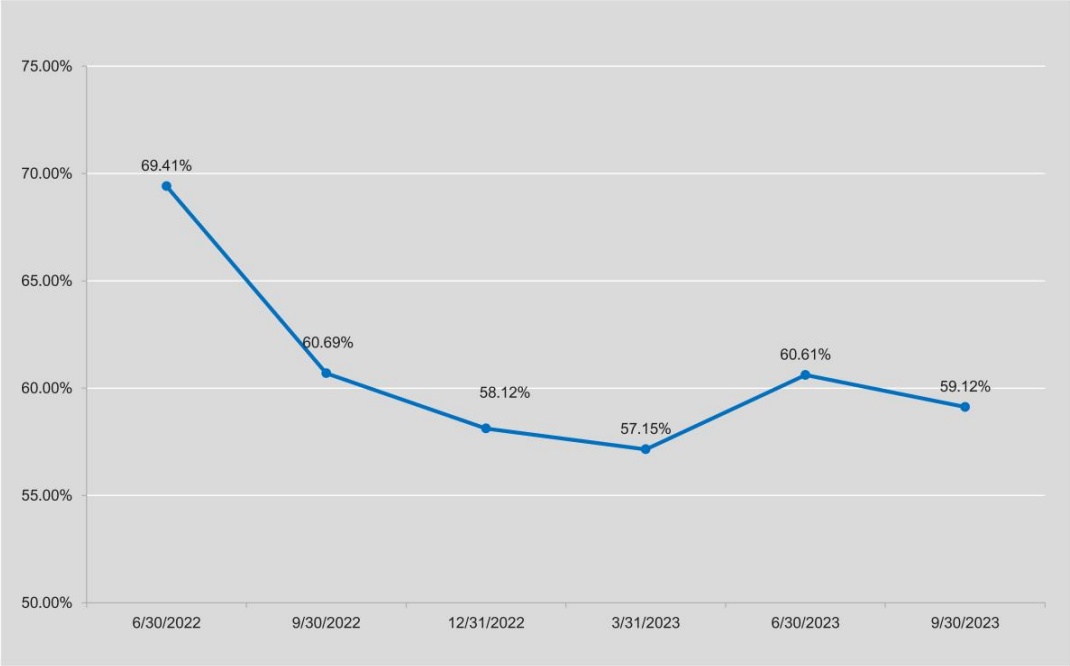
Quarterly Highlights: Adjusted Return on Average Assets



See Appendix – Non-GAAP Reconciliation



Quarterly Highlights: Adjusted Efficiency Ratio



See Appendix – Non-GAAP Reconciliation

Appendix – Non-GAAP Reconciliation



In addition to results presented in accordance with generally accepted accounting principles utilized in the United States ("GAAP"), this document contains certain non-GAAP financial measures, which include: the efficiency ratio; tangible book value; tangible book value per share; net income, EPS, ROA, and return on average tangible common equity (ROATE) as adjusted to exclude adjustments for merger-related expenses, branch closure/restructuring expenses, prepayment penalties on borrowings, gain of death benefit proceeds from BOLI policies, gain on sale of debt securities available for sale, gain on sale of equity securities, gain (loss) on sale of premises and equipment, and officer transition agreement expense; and return on average tangible common equity. Management has presented the non-GAAP financial measures in this document because it believes including these items provides useful and comparative information to assess trends in our core operations while facilitating the comparison of the quality and composition of our earnings over time and in comparison to our competitors. However, these non-GAAP financial measures are supplemental, are not audited and are not a substitute for operating results or any analysis determined in accordance with GAAP. Where applicable, we have also presented comparable earnings information using GAAP financial measures. Because not all companies use the same calculations, our presentation may not be comparable to other similarly titled measures as calculated by other companies.

	3 Months Ended		12 Months Ended			
	9/30/2023	6/30/2023	6/30/2022	6/30/2021	6/30/2020	
<i>(Dollars in thousands)</i>						
Set forth is a reconciliation to GAAP of our efficiency ratio:						
Noninterest expense	\$ 29,564	\$ 115,909	\$ 105,184	\$ 131,182	\$ 97,129	
Less: merger-related expense	-	(5,465)	-	-	-	
Less: branch closure and restructuring expenses	-	-	-	(1,513)	-	
Less: officer transition agreement expense	-	-	(1,795)	-	-	
Less: prepayment penalties on borrowings	-	-	-	(22,690)	-	
Noninterest expense - adjusted	\$ 29,564	\$ 110,444	\$ 103,389	\$ 106,979	\$ 97,129	
Net interest income	\$ 42,160	\$ 157,415	\$ 110,774	\$ 103,322	\$ 104,104	
Plus: tax equivalent adjustment	315	1,163	1,231	1,267	1,190	
Plus: noninterest income	8,627	31,050	39,196	39,821	30,332	
Less: gain death benefit proceeds from BOLI policies	(1,092)	-	-	-	-	
Less: gain on sale of debt securities available for sale	-	-	(1,895)	-	-	
Less: gain on sale of equity securities	-	(721)	-	-	-	
Less: (gain) loss on sale of premises and equipment	-	(2,097)	87	1,311	-	
Net interest income plus noninterest income - adjusted	\$ 50,010	\$ 186,810	\$ 149,393	\$ 145,721	\$ 135,626	
Efficiency ratio	58.21%	61.50%	70.14%	91.64%	72.25%	
Efficiency ratio - adjusted	59.12%	59.12%	69.21%	73.41%	71.62%	

	9/30/2023		6/30/2023		As of	
	9/30/2023	6/30/2023	6/30/2022	6/30/2021	6/30/2020	
<i>(Dollars in thousands)</i>						
Set forth is a reconciliation to GAAP of tangible book value, tangible book value per share, and price to tangible book value:						
Total stockholder's equity	\$ 484,411	\$ 471,186	\$ 388,845	\$ 396,519	\$ 408,263	
Less: goodwill, core deposit intangibles, net of taxes	(41,749)	(42,410)	(25,710)	(25,902)	(26,468)	
Tangible book value	\$ 442,663	\$ 428,776	\$ 363,135	\$ 370,617	\$ 381,795	
Common shares outstanding	17,380,307	17,366,673	15,591,466	16,636,483	17,021,357	
Book value per share	\$ 27.87	\$ 27.13	\$ 24.94	\$ 23.83	\$ 23.99	
Tangible book value per share	\$ 25.47	\$ 24.69	\$ 23.29	\$ 22.28	\$ 22.43	
HomeTrust Bancshares, Inc. share price	\$ 21.67	\$ 20.89	\$ 25.00	\$ 27.90	\$ 16.00	
Price to tangible book value	85.1%	84.6%	107.3%	125.2%	71.3%	

Appendix – Non-GAAP Reconciliation (Continued)



Set forth below is a reconciliation to GAAP net income, EPS, ROA, ROE, and ROATCE as adjusted to exclude adjustments for merger-related expenses, gain on sale of equity securities, gain (loss) on sale of premises and equipment, branch closure and restructuring expenses, officer transition agreement expense, gain of death benefit proceeds from BOLI policies, gain on the sale of debt securities available for sale, and prepayment penalties on borrowings:

	3 Months Ended		12 Months Ended			
	9/30/2023	6/30/2023	6/30/2022	6/30/2021	6/30/2020	
<i>(Dollars in thousands)</i>						
In relation to the two-class method, net income used in the calculations of basic and diluted EPS have adjustments, which are included in Company documents previously filed with the SEC.						
Merger-related expense	\$ -	\$ 5,465	\$ -	\$ -	\$ -	\$ -
Gain of death benefit proceeds from BOLI policies	(1,092)	-	-	-	-	-
Gain on sale of equity securities	-	(721)	-	-	-	-
Loss (gain) on sale of premises and equipment	-	(2,097)	87	1,311	-	-
Branch closure and restructuring expenses	-	-	-	1,513	-	-
Officer transition agreement expense	-	-	1,795	-	-	-
Gain on sale of debt securities available for sale	-	-	(1,895)	-	-	-
Prepayment penalty on borrowings	-	-	-	22,690	-	-
Total adjustments	(1,092)	2,647	(13)	25,514	-	-
Less: tax effect	257	(622)	24	(5,688)	-	-
Total adjustments, net of tax	(835)	2,025	11	19,826	-	-
Net income (GAAP)	14,833	44,604	35,653	15,675	-	22,783
Adjusted net income (non-GAAP)	\$ 13,998	\$ 46,629	\$ 35,664	\$ 35,501	\$ 22,783	\$ 22,783
Average shares outstanding - basic	16,792,177	15,698,618	15,516,173	16,078,066	-	16,729,056
Average shares outstanding - diluted	16,800,901	15,781,506	15,810,409	16,495,115	-	17,292,239
Basic EPS (GAAP)	\$ 0.88	\$ 2.82	\$ 2.27	\$ 0.96	\$ -	\$ 1.34
Non-GAAP adjustment	(0.05)	0.13	0.00	1.23	-	-
Adjusted basic EPS (non-GAAP)	\$ 0.83	\$ 2.95	\$ 2.27	\$ 2.19	\$ 1.34	\$ 1.34
Diluted EPS (GAAP)	\$ 0.88	\$ 2.80	\$ 2.23	\$ 0.94	\$ 1.30	\$ 1.30
Non-GAAP adjustment	(0.05)	0.13	0.00	1.20	-	-
Adjusted diluted EPS (non-GAAP)	\$ 0.83	\$ 2.93	\$ 2.23	\$ 2.14	\$ 1.30	\$ 1.30
Average assets	\$ 4,436,975	\$ 3,848,385	\$ 3,537,915	\$ 3,698,394	\$ 3,591,076	\$ 3,591,076
Average equity	\$ 481,153	\$ 427,614	\$ 396,233	\$ 403,510	\$ 411,447	\$ 411,447
ROA (GAAP)	1.33%	1.16%	1.01%	0.42%	0.63%	0.63%
Non-GAAP adjustment	-0.08%	0.05%	0.00%	0.54%	0.00%	0.00%
Adjusted ROA (non-GAAP)	1.25%	1.21%	1.01%	0.96%	0.63%	0.63%
ROE (GAAP)	12.23%	10.43%	9.00%	3.88%	5.54%	5.54%
Non-GAAP adjustment	-0.17%	0.47%	0.00%	4.91%	0.00%	0.00%
Adjusted ROE (non-GAAP)	12.06%	10.90%	9.00%	8.79%	5.54%	5.54%
Average equity	\$ 481,153	\$ 427,614	\$ 396,233	\$ 403,510	\$ 411,447	\$ 411,447
Less: average goodwill, core deposit intangible, net of taxes	(41,748)	(42,356)	(25,793)	(26,162)	(26,994)	(26,994)
Average tangible book value	\$ 439,405	\$ 385,258	\$ 370,440	\$ 377,348	\$ 384,453	\$ 384,453
ROATCE	25.48%	24.21%	19.25%	18.82%	11.85%	11.85%

Appendix – Non-GAAP Reconciliation (Continued)



Set forth below is a reconciliation to GAAP non-interest expense, net interest income and efficiency ratio as adjusted to exclude certain adjustments for merger-related expenses, gain on sale of equity securities, gain (loss) on sale of premises and equipment, officer transition agreement expense, gain of death benefit proceeds from BOLI policies, and gain on the sale of debt securities available for sale:

Set forth is a reconciliation to GAAP of our efficiency ratio:

	3 Months ended					
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022	6/30/2022
<i>(Dollars in thousands)</i>						
Noninterest expense	\$ 29,564	\$ 30,911	\$ 32,833	\$ 26,076	\$ 26,089	\$ 27,459
Less: merger-related expense	-	-	(4,741)	(250)	(474)	-
Less: officer transition agreement expense	-	-	-	-	-	(1,795)
Noninterest expense - adjusted	\$ 29,564	\$ 30,911	\$ 28,092	\$ 25,826	\$ 25,615	\$ 25,664
Net interest income	\$ 42,160	\$ 43,896	\$ 41,454	\$ 37,545	\$ 34,520	\$ 28,859
Plus: tax equivalent adjustment	315	298	290	287	277	294
Plus: noninterest income	8,627	6,888	8,310	8,454	7,398	9,716
Less: gain on death benefit proceeds from BOLI policies	(1,092)	-	-	-	-	-
Less: gain on sale of debt securities available for sale	-	-	-	-	-	(1,895)
Less: gain on sale of equity securities	-	-	-	(721)	-	-
Less: (gain) loss on sale of premises and equipment	-	(82)	(900)	(1,127)	12	-
Net interest income plus noninterest income - adjusted	\$ 50,010	\$ 51,000	\$ 49,154	\$ 44,438	\$ 42,207	\$ 36,974
Efficiency Ratio	58.21%	60.87%	65.98%	56.69%	62.24%	71.18%
Efficiency Ratio - adjusted	59.12%	60.61%	57.15%	58.12%	60.69%	69.41%

Appendix – Non-GAAP Reconciliation (Continued)



Set forth below is a reconciliation to GAAP net income and ROA as adjusted to exclude merger-related expenses, provision for credit losses established for merger, gain on death benefit proceeds from BOLI policies, gain on sale of equity securities, gain (loss) on sale of premises and equipment, officer transition agreement expense, and gain on the sale of debt securities available for sale:

Set forth is a reconciliation to GAAP of our return on assets:

	3 Months ended					
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022	6/30/2022
<i>(Dollars in thousands)</i>						
Merger-related expense	\$ -	\$ -	\$ 4,741	\$ 250	\$ 474	\$ -
Provision for credit losses established for merger	-	-	5,270	-	-	-
Gain on death benefit proceeds from BOLI policies	(1,092)	-	-	-	-	-
Gain on sale of equity securities	-	-	-	(721)	-	-
Loss (gain) on sale of premises and equipment	-	(82)	(900)	(1,127)	12	-
Officer transition agreement expense	-	-	-	-	-	1,795
Gain on sale of debt securities available for sale	-	-	-	-	-	(1,895)
Total adjustments	\$ (1,092)	\$ (82)	\$ 9,111	\$ (1,598)	\$ 486	\$ (100)
Less: tax effect	257	19	(2,141)	376	(114)	24
Total adjustments, net of tax	(835)	(63)	6,970	(1,222)	372	(76)
Net income (GAAP)	14,833	15,013	6,734	13,658	9,199	6,025
Adjusted net income (non-GAAP)	\$ 13,998	\$ 14,950	\$ 13,704	\$ 12,436	\$ 9,571	\$ 5,949
Average assets	\$ 4,436,975	\$ 4,342,384	\$ 3,948,285	\$ 3,524,101	\$ 3,586,311	\$ 3,569,151
Average equity	\$ 481,153	\$ 468,632	\$ 439,830	\$ 405,493	\$ 394,397	\$ 390,120
ROA (GAAP)	1.33%	1.39%	0.69%	1.54%	1.02%	0.68%
Non-GAAP adjustment	-0.08%	-0.01%	0.71%	-0.14%	0.04%	-0.01%
Adjusted ROA (non-GAAP)	1.25%	1.38%	1.40%	1.40%	1.06%	0.67%



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