

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 4, 2022

HOMETRUST BANCSHARES, INC.
(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation)
10 Woodfin Street, Asheville, North Carolina
(Address of principal executive offices)

001-35593
(Commission File Number)

45-5055422
(IRS Employer Identification No.)

28801
(Zip Code)

Registrant's telephone number, including area code: **(828) 259-3939**

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities Registered Pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol | Name of each exchange on which registered |
|--|----------------|---|
| Common Stock, par value \$0.01 per share | HTBI | The NASDAQ Stock Market LLC |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01 Regulation FD Disclosure

HomeTrust Bancshares, Inc. is furnishing this Current Report on Form 8-K in connection with presentations being made by management at the Piper Sandler East Coast Financial Services Conference on November 8-9, 2022. Attached hereto as Exhibit 99.1 and incorporated herein by reference is the text of that presentation.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits
[99.1](#) Presentation Materials

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HOMETRUST BANCSHARES, INC.

Date: November 4, 2022

By: /s/ Tony J. VunCannon
Tony J. VunCannon
Executive Vice President, Chief Financial Officer, Corporate Secretary and Treasurer



HomeTrust Bancshares, Inc.

Piper Sandler
East Coast Financial
Services Conference

November 8-9, 2022



Forward Looking Statements



This document includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements often include words such as "believe," "expect," "anticipate," "estimate," and "intend" or future or conditional verbs such as "will," "would," "should," "could," or "may." Forward-looking statements are not historical facts but instead represent management's current expectations and forecasts regarding future events, many of which are inherently uncertain and outside of the Company's control. Actual results may differ, possibly materially, from those currently expected or projected in these forward-looking statements. Factors that could cause the Company's actual results to differ materially from those described in the forward-looking statements include: the effect of the COVID-19 pandemic, including on the Company's credit quality and business operations, as well as its impact on general economic and financial market conditions and other uncertainties resulting from the COVID-19 pandemic, such as the extent and duration of the impact on public health, the U.S. and global economies, and consumer and corporate customers, including economic activity, employment levels and labor shortages, and market liquidity, both nationally and in our market areas; expected revenues, cost savings, synergies and other benefits from our merger and acquisition activities, including the proposed acquisition of Quantum Capital Corp. might not be realized to the extent anticipated, within the anticipated time frames, or at all, and costs or difficulties relating to integration matters, including but not limited to customer and employee retention, might be greater than expected; increased competitive pressures; changes in the interest rate environment; changes in general economic conditions and conditions within the securities markets; legislative and regulatory changes; and the effects of inflation, a potential recession, and other factors described in the Company's latest annual Report on Form 10-K and Quarterly Reports on Form 10-Q and other documents filed with or furnished to the Securities and Exchange Commission - which are available on our website at www.htb.com and on the SEC's website at www.sec.gov. Any of the forward-looking statements that the Company makes in this press release or the documents they file with or furnish to the SEC are based upon management's beliefs and assumptions at the time they are made and may turn out to be wrong because of inaccurate assumptions they might make, because of the factors described above or because of other factors that they cannot foresee. The Company does not undertake and specifically disclaim any obligation to revise any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements.

HomeTrust Bancshares, Inc. Overview



| | |
|---|---|
| \$3.6B Assets | NASDAQ: HTBI |
| | Headquarters: Asheville, NC |
| \$2.9B/\$3.1B Loans/Deposits | Founded: 1926 |
| | Locations: 32 |
| 101% Price to TBV | Employees: 515 |
| | Market Cap: \$375MM |
| 15,632,348 Outstanding Shares | TTM Average Daily Volume: 53,454 |
| | Shares Repurchased: 9,831,250 |

Franchise Highlights

| |
|---|
| North Carolina ranked #1 on CNBC's 2022 annual list of America's Top States for Business |
| Converted to stock form in July 2012 raising \$211.6 million |
| Experienced management team with extensive local market knowledge and M&A history |
| Voted "Best Small Bank in North Carolina" by Newsweek for two consecutive years (2020 & 2021) |

- Financial data as of September 30, 2022
- Market data as of November 1, 2022
- Shares repurchased from February 19, 2013 to September 30, 2022

Lines of Business

Commercial

Commercial Real Estate
Commercial & Industrial
Middle Market Banking
Equipment & Municipal Finance
Treasury Management Services

Small Business Banking

Business Banking
Business Banking Centers
SBA Lending

Consumer Banking

Retail Banking Market Teams
Consumer Banking
Mortgage Banking
Investment Services
Professional Banking

Wholesale Lending

HELOCs Originated for Sale
Indirect Auto
FinTech Partnerships

Key Investment Highlights



Footprint in attractive metro markets experiencing growth rates above the national average (See Page 9)



Successful transition from a mutual/thrift to a commercial bank (See Pages 6-7 & 10-13)

- Expansion of lines of business, adding further diversity to our loan portfolio
- Strong experienced team of revenue producers
- Attractive core deposit mix and cost



Continued investments in technology to drive growth and improve the digital customer experience (See Pages 7 & 14-15)

- Recent core banking system conversion to improve capabilities, including the ability to quickly integrate future FinTech partners (3rd partner recently integrated)
- Investing in a technology platform to enhance our small business digital capabilities



Transformation efforts are driving improvements in profitability and our capital position (See Pages 5, 17-21, & 30)

- Significant improvement in net interest margin over last five quarters
- Proven ability to generate noninterest income
- Strong capital position to support continued growth



Strong asset quality and credit discipline to support further growth (See Page 16)

We recently announced the signing of a definitive merger agreement with Quantum Capital Corp., a \$660 million bank holding company operating in the Atlanta metro area. The proposed merger will allow us to accelerate and enhance many of the key investment highlights above. Further information on the agreement and Quantum may be found in Appendix A.



Profitability Improvements & Balance Sheet Restructuring

| Repayment of Long-Term Borrowings |
|--|
| <ul style="list-style-type: none">• \$475 million in long-term debt retired in March and June 2021• Estimated 3.6 year earn back of the \$22.7 million prepayment penalty• \$5.7 million in estimated annual interest expense reductions |
| Branch Closures |
| <ul style="list-style-type: none">• On September 16, 2021, closed nine branches in NC, TN, and VA representing 22% of total branch network• \$3.2 million in estimated annual expense reductions |
| SBA Loans In-House Servicing |
| <ul style="list-style-type: none">• On July 1, 2021, transitioned from loan service provider to full back-room operations in-house• Additional \$1.2 million of estimated annual SBA loan gain on sale and servicing income, net of expenses |



| Expected Future Annual Financial Impact |
|---|
| <ul style="list-style-type: none">• Increase in pre-tax income of \$10.1 million• Increase in ROA of 20 bps• Increase in ROE of 200 bps• Increase in Diluted EPS of \$0.47 |



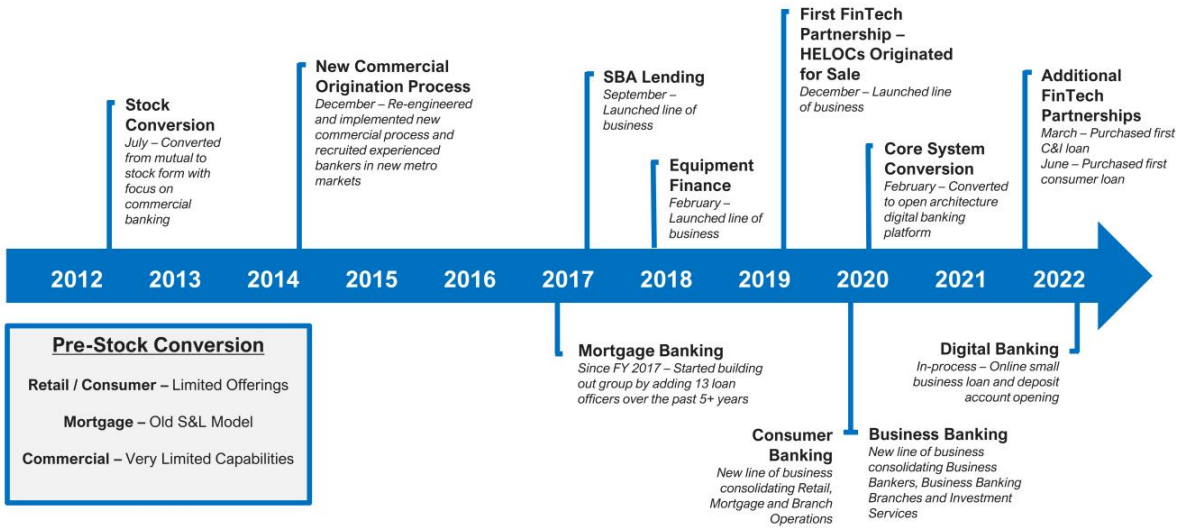
Business Transformation: Phases of Progress



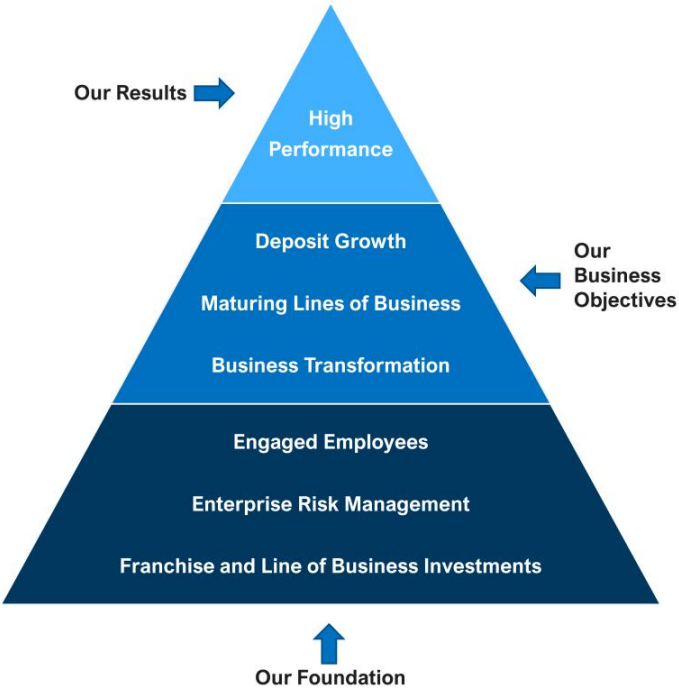
Line of Business Expansion



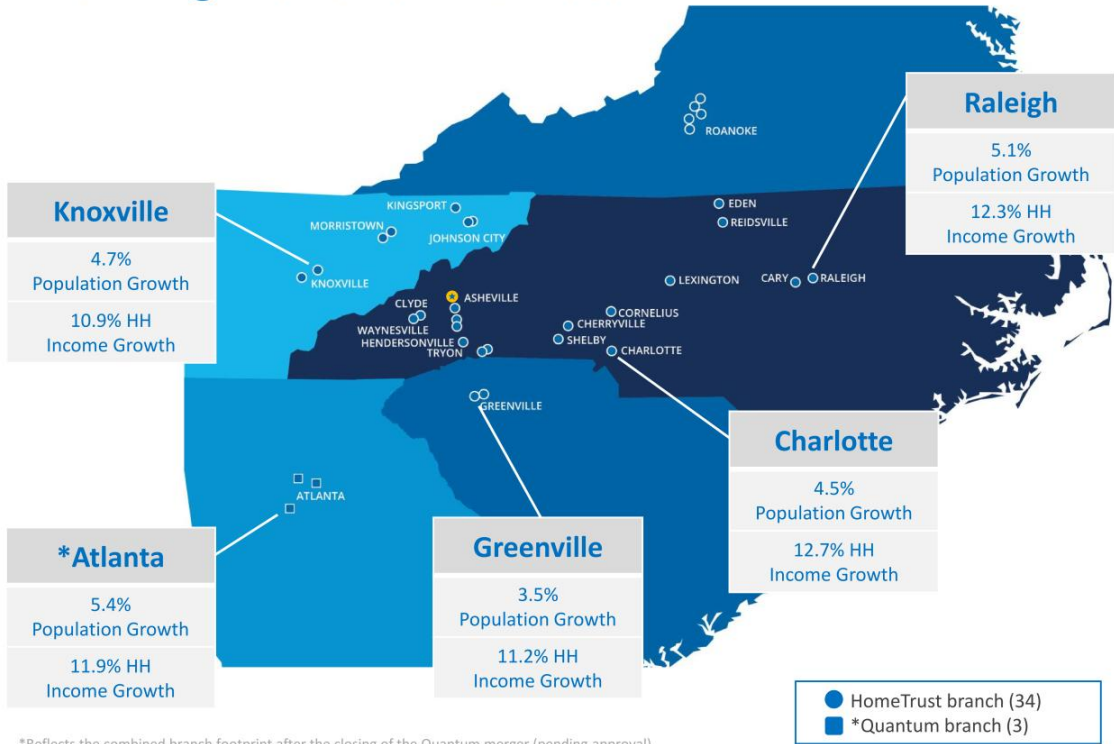
Pending merger with Quantum Capital Corp. will expand our SBA lending capabilities and grant access to new deposit origination channels



Pyramid of Success



Geographic Expansion – Focus on High-Growth Markets



*Reflects the combined branch footprint after the closing of the Quantum merger (pending approval)
 Source: S&P Global Market Intelligence for MSA Demographics

Hybrid Branch Strategy



**“Branch Heavy”
Consumer Markets**

Asheville
Roanoke
Tri-Cities

Branch Manager &
Consumer Banker

Introducing
Micro-Business Loans

**“Branch-Lite”
Business Banking Centers**

Charlotte
Greenville
Knoxville
Raleigh

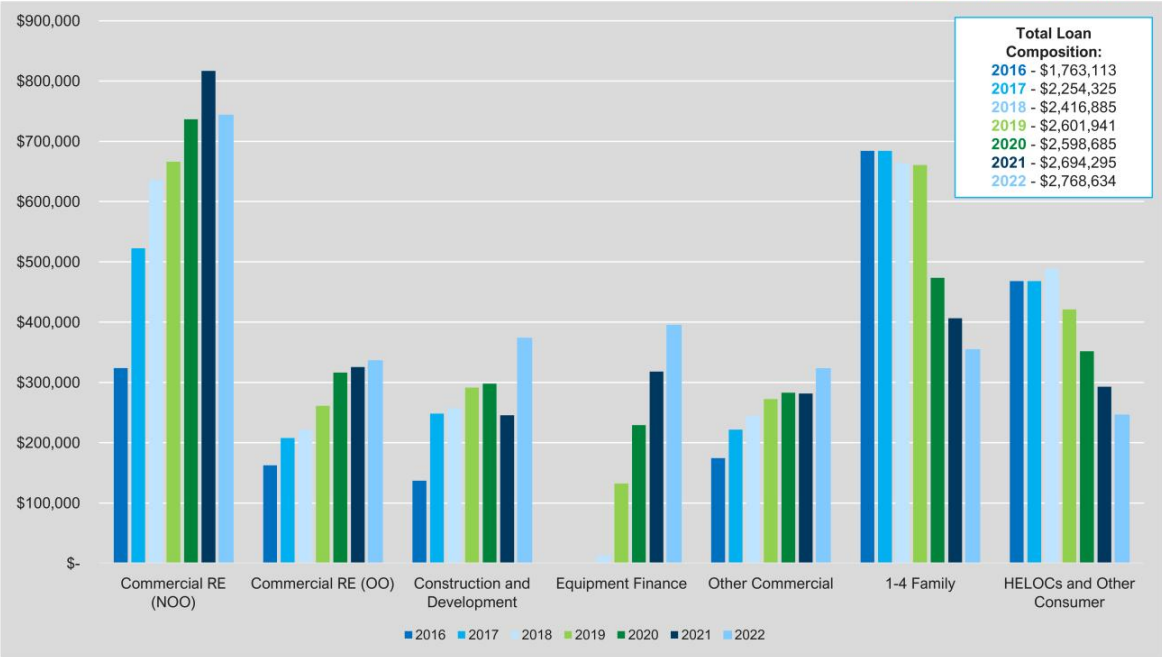
Branch Manager &
Small Business Banker

Small Business Banking &
Professional Banking



Loan Portfolio Transformation: Transition to a Commercial Bank

(Dollars in thousands, by fiscal year)

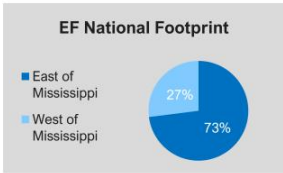
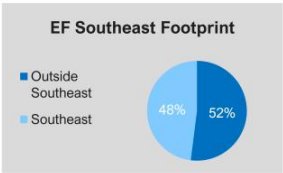
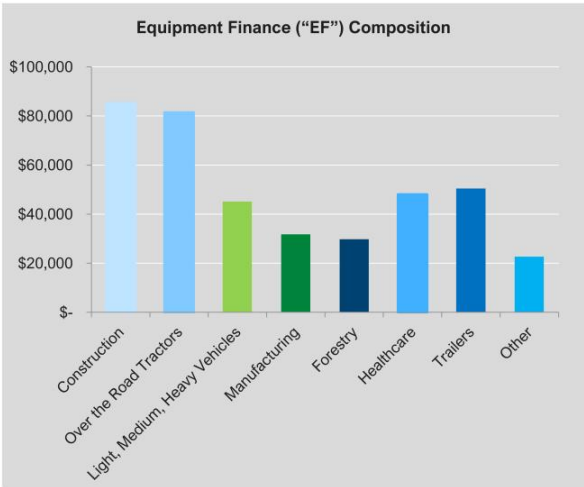
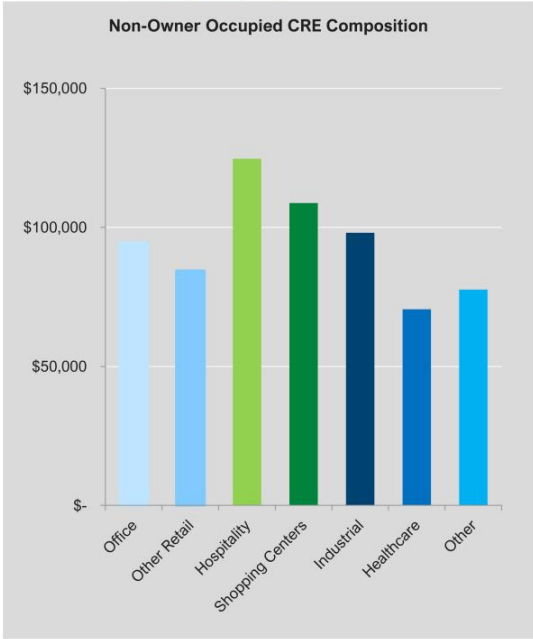


*Excludes PPP loans



Portfolios to Highlight: Non-Owner Occupied CRE & Equipment Finance

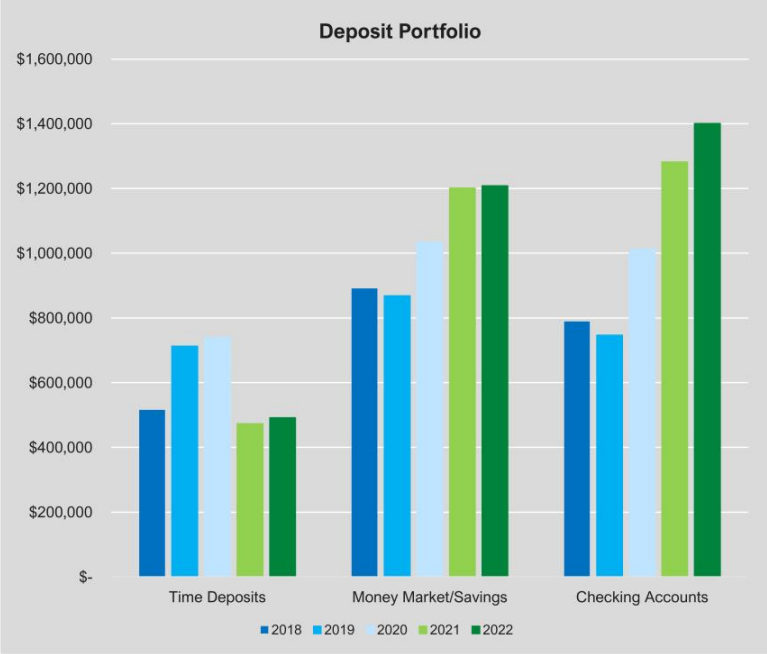
(Dollars in thousands, as of June 30, 2022)





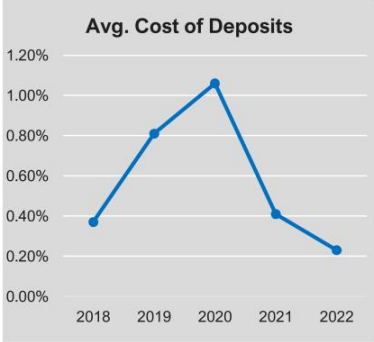
Move Towards Core Deposits

(Dollars in thousands)



Total Deposit Composition:

| | |
|------|---------------|
| 2018 | - \$2,196,253 |
| 2019 | - \$2,327,258 |
| 2020 | - \$2,785,756 |
| 2021 | - \$2,955,541 |
| 2022 | - \$3,099,761 |

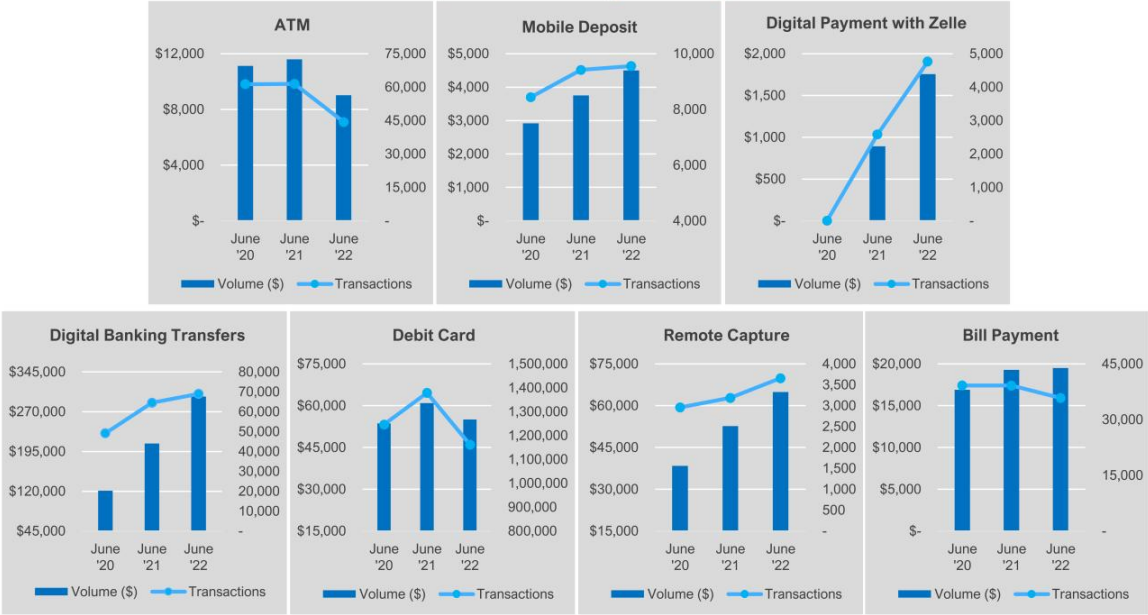


* Deposit balances as of fiscal year end; Cost of deposits are averages for the fiscal year

Digital Customer Experience



(Dollars in thousands, single month activity)



- The Zelle offering was launched during the quarter ended September 30, 2020
- Digital Banking Transfers includes both mobile and online banking

Digital Customer Experience

(Continued)

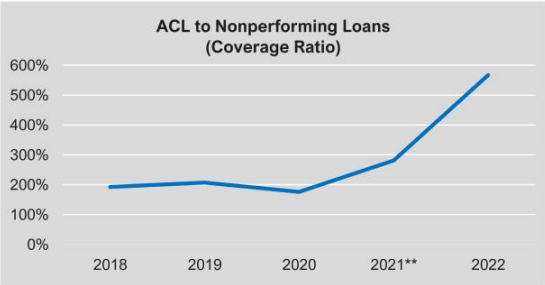
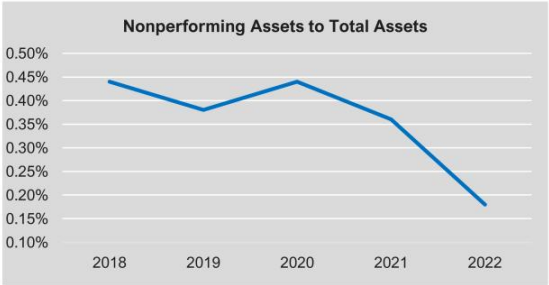
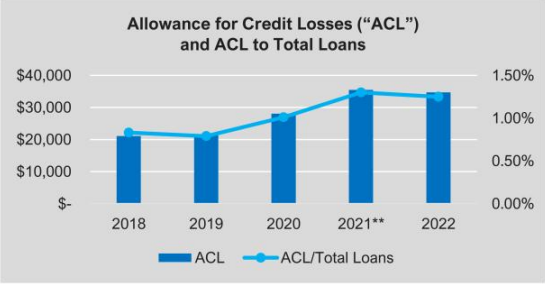
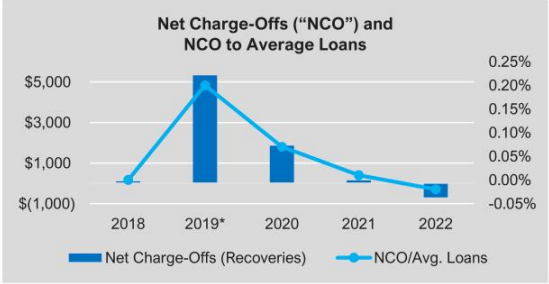


- Core banking system (2020 conversion) intentionally selected for its open architecture to quickly integrate future FinTech partnerships
- Integrated 2nd FinTech partner in March 2022 focused on small business lending
- Integrated 3rd FinTech partner in June 2022 focused on consumer lending
- Integrated Blend mortgage platform in September 2021
 - Offers an advanced digital option, allowing customers to complete applications on any mobile device
 - Immediate efficiencies in documentation gathering and verification processes
- Within three months will be launching a technology platform to enhance the small business digital experience including:
 - Online deposit account opening
 - Fully-automated SBA 7(a) express lending
 - Online and in-branch loan origination for LOC and small dollar loans
 - Applying knowledge gained from FinTech partners referenced above



Strong Asset Quality and Credit Discipline

(Dollars in thousands, by fiscal year)

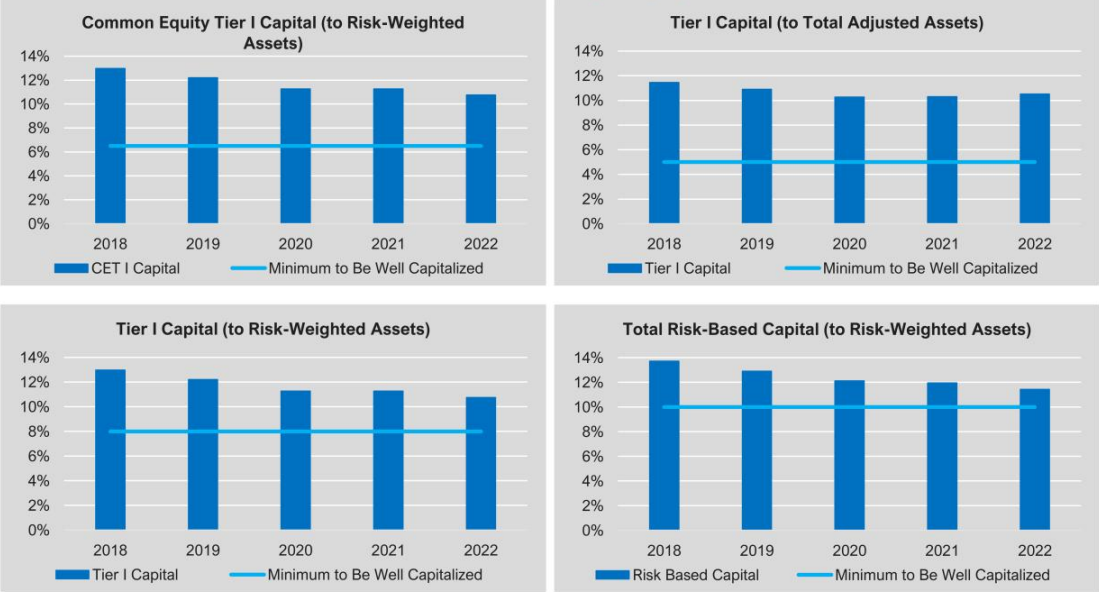


* Includes \$6 million charge-off for one commercial relationship. Excluding that charge-off, the Bank had net recoveries of \$669,000.
 ** Reflects the adoption of CECL on July 1, 2020.



Strong Capital Position to Support Continued Growth

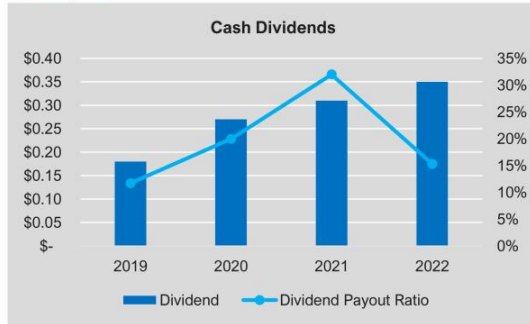
(Dollars in thousands, by fiscal year)



Capital Strategy



(By fiscal year)



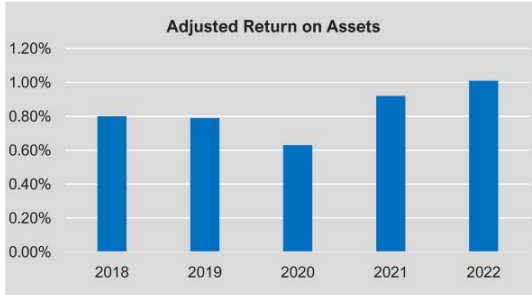
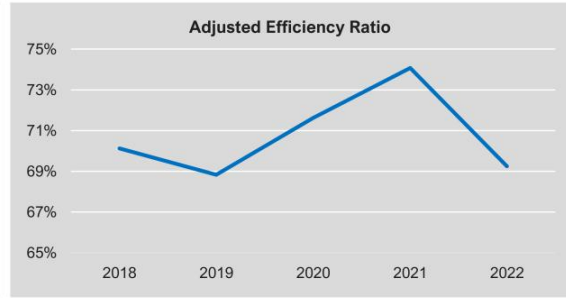
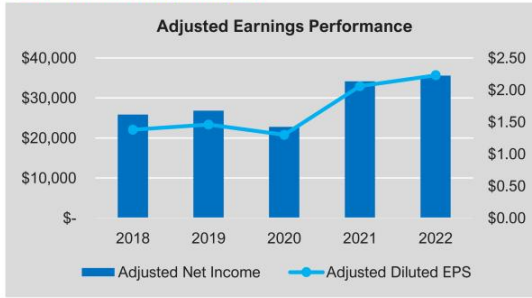
| Stock Buybacks | | | | |
|---|---|------------------|---|-----------------------------|
| Buybacks | Total Buybacks as a % of O/S Shares as of 2/19/13 | Number of Shares | Total Cost (\$) | Average Cost Per Share (\$) |
| Total repurchased through September 2022 | 45.4% | 9,831,250 | \$203,586,000 | \$20.71 |
| Shares remaining to be repurchased under most recent buyback plan | | 266,639 | No shares were repurchased during the quarter ended September 30, 2022 | |
| Total repurchased and authorized | | 10,097,889 | | |

- 11th Buyback was approved on February 28, 2022
- First dividend declared November 2018

Improvement in Profitability Metrics



(Dollars in thousands, by fiscal year)



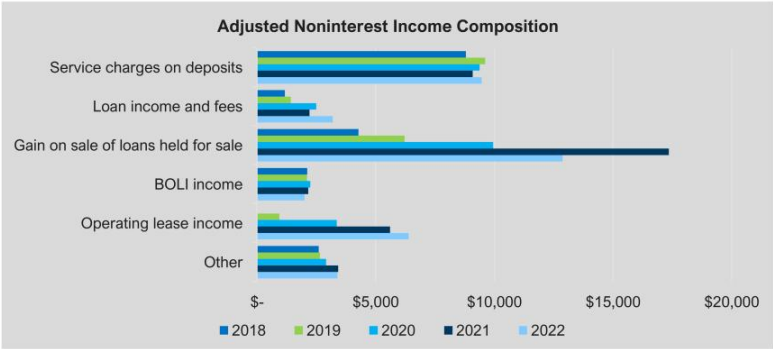
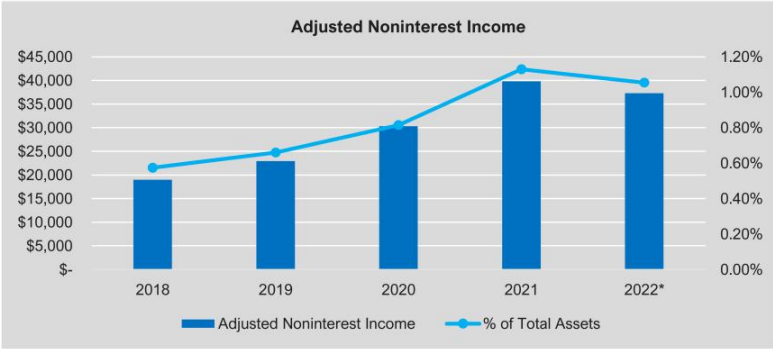
| June 30, 2022 | | | | |
|--|----------------------|-------------|------------|---------------|
| Change in Interest Rates in Basis Points | Present Value Equity | | | PVE Ratio (%) |
| | Amount (\$) | Change (\$) | Change (%) | |
| + 400 | 900,285 | 147,940 | 20 | 27 |
| + 300 | 874,798 | 122,452 | 16 | 26 |
| + 200 | 845,360 | 93,015 | 12 | 25 |
| + 100 | 805,221 | 52,876 | 7 | 23 |
| Base | 752,345 | - | - | 22 |
| - 100 | 637,965 | (114,380) | (15) | 18 |

See Non-GAAP Disclosure Appendix

Growth in Noninterest Income



(Dollars in thousands, by fiscal year)



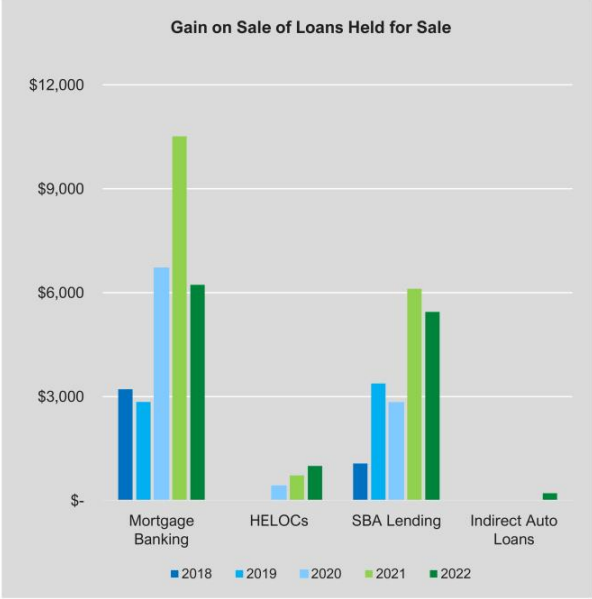
See Non-GAAP Disclosure Appendix
 *Excludes \$1.9 million gain on sale of debt securities available for sale



Growth in Noninterest Income: Gain on Sale of Loans Held for Sale

- Mortgage Banking – 1-4 family and jumbo loans for sale
 - Began selling pools of jumbo mortgages in FY 2022
 - Sold \$203.9 million, \$406.5 million and \$263.0 million in loans over fiscal years 2020, 2021 and 2022
- HELOCs Originated for Sale
 - Loans originated in HTB's name, sourced through a third party FinTech
 - Sold \$71.1 million, \$110.8 million and \$120.0 million in loans over fiscal years 2020, 2021 and 2022
- SBA Lending – origination of SBA 7(a) and USDA B&I loans, selling the guaranteed portion
 - Sold \$38.1 million, \$66.1 million and \$54.7 million in loans (guaranteed portion) over fiscal years 2020, 2021 and 2022
 - Brought servicing in-house on July 1, 2021, which is expected to increase annual pre-tax income by \$1.2 million.
- Indirect auto loans originated for sale
 - Loans originated in HTB's name, sourced through third parties
 - Sold first loan pool in FY 2022 totaling \$11.5 million

(Dollars in thousands, by fiscal year)





Hunter Westbrook

President and Chief Executive Officer
hunter.westbrook@htb.com

Tony VunCannon

EVP / Chief Financial Officer / Corporate
Secretary / Treasurer
tony.vuncannon@htb.com

HomeTrust Bancshares, Inc.

10 Woodfin Street
Asheville, NC 28801
(828) 259-3939
www.htb.com

Appendix A – Announced Merger with Quantum Capital Corp. on July 25, 2022



A unique opportunity for HomeTrust to expand its franchise and meaningfully enhance its profitability

HomeTrust's Transition to High Performing

"You can't cross a chasm in two small jumps"
~ David Lloyd George



20%+ EPS Accretion



New Deposit Line of Business



Market Expansion







Expanded SBA Footprint

Accelerated Shareholder Value Creation

Strategic Rationale for Transaction







HomeTrust explores opportunistic merger partners, specifically those that will leverage our infrastructure and lines of business to accelerate earnings growth and value creation for our shareholders. Below we have evaluated our merger with Quantum against the internal screening criteria previously established:

- **Commercial bank focused on small business lending**
 - Commercial product mix consistent with HomeTrust, with a limited consumer portfolio 
 - SBA Preferred Lender, supplementing HomeTrust's SBA loan production capabilities
- **Geographic footprint within or adjacent to our current footprint, in an attractive, growing market**
 - The Atlanta market is one of the most desirable markets in the Southeast 
 - Atlanta is the same distance from Asheville (headquarters) as Raleigh, our current furthest location
- **Similar strategy to HomeTrust's de novo model in metropolitan markets**
 - Employs a "branch lite" model 
 - Efficient franchise, operating three locations in the Atlanta market
- **Business line expansion**
 - Opens new deposit origination channels for HomeTrust through Quantum's homeowners association relationships 

Strategic Rationale for Transaction (Continued)



- **Earnings accretion of 10% or more**
 - Earnings per share (“EPS”) accretion of 20%+ after the full realization of cost savings 
 - Driven by Quantum’s profitability rather than significant expense reductions
- **Dilution earnback period of three years or less**
 - Tangible book value per share (“TBVPS”) earnback period of approximately 2.5 years using the cross-over method 
- **Minimal dilution to tangible book value**
 - Dilution of approximately 7.5% to TBVPS is outside our screening criteria; however, we concluded that the superior EPS accretion, short TBVPS earnback period and significant acceleration of our strategic profitability goals more than outweighed the dilution 
 - Opportunity to leverage excess capital while achieving above market returns
- **Shared values**
 - Strong local management team with similar culture and leadership styles 
 - Commitment to strong credit quality and customer service

Additional Details on Quantum



Financial Highlights¹

[Balance Sheet](#)

Total Assets \$679.9M

Gross Loans \$547.8M

Total Deposits \$609.4M

[Profitability](#)

ROA² 1.59%

ROE² 24.13%

NIM 4.17%

Efficiency Ratio 42.9%

Average annual SBA income of \$3.0M over the past three years

[Asset Quality](#)

NPA/Assets 0.00%

LLR/Loans 1.06%

Net recoveries of \$52,000 over the past five years

Quantum Highlights

- Consistently ranked as one of Georgia's most profitable banks
 - Ranked #1 in Demarest Strategy Group's Georgia "All Stars" 3/31/22 list
 - Ranked #2 in Performance Trust's Q1 2022 overall rankings of Georgia banks
- Generated the 3rd highest volume of SBA 7a loans in Georgia in 2021
- 5 stars rating per BauerFinancial, Inc.



Market Highlights

The Atlanta MSA boasts over 6.1 million residents, which is in the top 10 nationally, and projected population growth over the next 5 years of more than 5%.

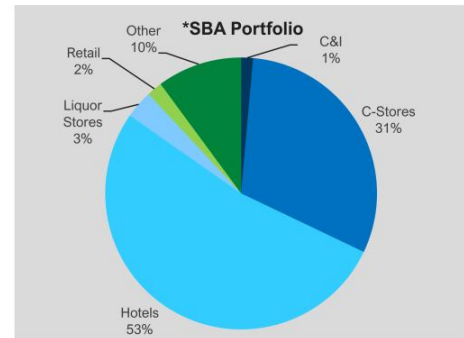
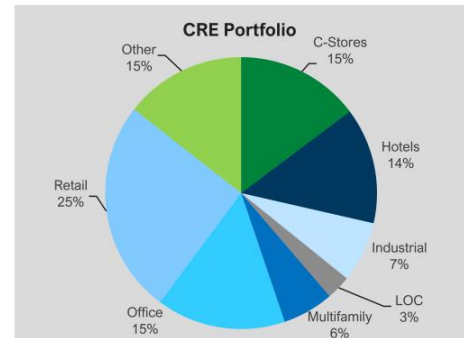
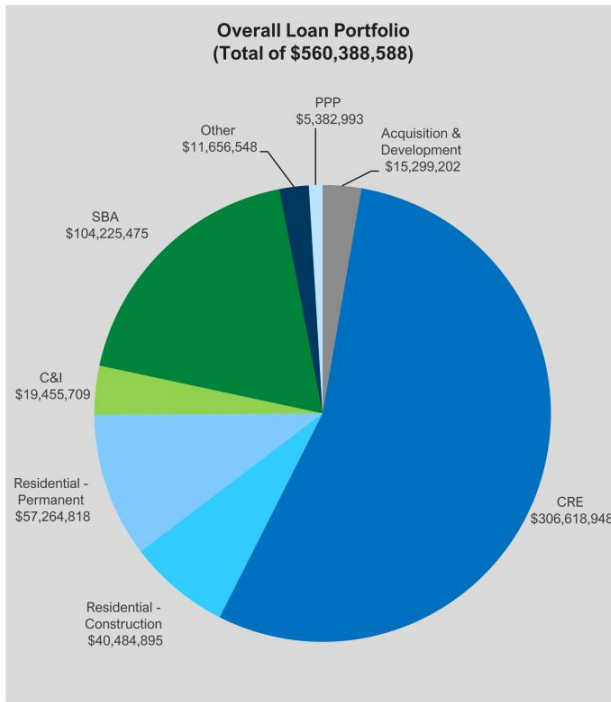
The median household income of the Atlanta MSA is ~\$80,000.

Georgia's business climate has been ranked #1 in the nation for eight consecutive years by Site Selection, and Area Development ranked Georgia the top state for doing business for the seventh year in a row.

¹ Financial highlights as of and for the quarter ended March 31, 2022

² Ratios have been tax adjusted
Source: S&P Capital IQ Pro

Additional Details on Quantum – Loan Portfolio Composition as of 5/31/22



*Guarantees are in place for \$51.8 million of the outstanding SBA balance

Transaction Assumptions & Metrics



| | |
|---------------------------------|--|
| Consideration & pricing | Fixed HTBI shares issued of 1,374,646 Fixed cash consideration of \$33.0 million 51% stock / 49% cash |
| Closing | Anticipate closing in the first quarter of calendar year 2023 (third quarter of fiscal year 2023) |
| Pro forma ownership | 91.9% HTBI / 8.1% Quantum |
| Cost savings | 24.0% of Quantum's noninterest expense (phased in at 25% in fiscal year 2023 and 100% in fiscal year 2024) |
| Core Conversion | Expected in March 2023 |
| Transaction expenses | \$6.1 million pre-tax (9.0% of deal value) |
| Gross credit marks | 1.00% of Quantum's loan portfolio (\$5.5 million) (71.3% Non-PCD credit mark, Day 2 CECL allowance of \$3.9 million) |
| Interest rate mark on loans | 1.87% of gross loans (\$10.29 million) |
| Core deposit intangible | 1.25% of non-time deposits (excluding municipal deposits) |
| Other purchase accounting marks | Write up of various other assets and liabilities of \$2.6 million |

| Deal Metrics ¹ | |
|------------------------------------|---------|
| Deal Value | \$67.6M |
| Price / TBV | 153% |
| Price / 2023 Earnings ² | 6.0x |
| Premium / Core Deposits | 5.1% |

Leadership

Dr. Neelagaru, Quantum's founder and largest stockholder, to join HomeTrust's Board of Directors at closing.

Quantum's CEO, Bryan Cohen, to join HomeTrust as the Georgia Market President.

¹ Based on the HTBI stock price of \$25.16 as of July 22, 2022
² HTBI's expected 2023 earnings for Quantum

Further Accelerating Shareholder Value Creation



HomeTrust's efforts to expand product lines and focus on profitability have generated positive momentum as demonstrated below; however, the opportunity to acquire Quantum allows the Company to **catapult shareholder value** to levels not easily achievable through organic growth.

| | Fiscal 2020 | Fiscal 2021 | Fiscal YTD Q3 2022 ¹ |
|--|-------------|-------------|---------------------------------|
| Total assets | \$3,722,852 | \$3,524,723 | \$3,541,785 |
| Gross loans | \$2,769,119 | \$2,733,267 | \$2,699,538 |
| Deposits | \$2,785,756 | \$2,955,541 | \$3,059,157 |
| Adjusted dilutive EPS ³ | \$1.30 | \$2.06 | \$1.84 |
| Adjusted ROA ³ | 0.63% | 0.92% | 1.12% |
| Adjusted efficiency ratio ³ | 71.62% | 74.08% | 69.19% |
| Adjusted ROATCE ³ | 5.97% | 9.23% | 10.69% |

Addition of



| Pro Forma Fiscal YTD Q3 2022 ² | Peer 75th Percentile ⁴ |
|---|-----------------------------------|
| \$4,222,000 | |
| \$3,247,000 | |
| \$3,669,000 | |
| \$2.36 | 1.18% |
| 1.30% | 57.00% |
| 64.44% | |
| 13.08% | 13.50% |

¹ Annualized where applicable

² Does not include the impact of purchase accounting adjustments related to the merger

³ See slides 16-17 for a non-GAAP reconciliation

⁴ Peer statistics based on non-merger target southeast banks with total assets between \$1 and \$5 billion – Source: S&P Capital IQ Pro

Appendix B – Quarterly Highlights



| Earnings (GAAP) | 9/30/2022 | 6/30/2022 | 3/31/2022 | 12/31/2021 | 9/30/2021 |
|--------------------------------------|------------------|------------------|------------------|-------------------|------------------|
| Net income | \$ 9,199 | \$ 6,025 | \$ 8,023 | \$ 11,078 | \$ 10,527 |
| Earnings per share (EPS) - diluted | \$ 0.60 | \$ 0.39 | \$ 0.51 | \$ 0.68 | \$ 0.65 |
| Return on assets (ROA) | 1.02% | 0.68% | 0.92% | 1.24% | 1.20% |
| Net interest margin (tax-equivalent) | 4.13% | 3.53% | 3.39% | 3.33% | 3.41% |
| Noninterest income | \$ 7,410 | \$ 9,716 | \$ 8,947 | \$ 10,180 | \$ 10,352 |
| Loan Growth | | | | | |
| Net Loan Growth: | | | | | |
| \$ Growth | \$ 98,488 | \$ 75,545 | \$ 23,637 | \$ 1,538 | \$ 9,713 |
| % Growth (annualized) | 14.20% | 8.64% | 3.57% | 0.23% | 1.47% |
| Loan Originations: | | | | | |
| Commercial portfolio | \$ 169,272 | \$ 226,808 | \$ 206,856 | \$ 201,509 | \$ 217,923 |
| Retail portfolio | 121,673 | 102,174 | 94,528 | 68,925 | 86,268 |
| Loans originated for sale | 67,112 | 88,229 | 101,254 | 136,875 | 152,772 |
| Total Originations | \$ 358,057 | \$ 417,211 | \$ 402,638 | \$ 407,309 | \$ 456,963 |
| Asset Quality | | | | | |
| Total assets | \$ 3,555,186 | \$ 3,549,204 | \$ 3,541,785 | \$ 3,502,819 | \$ 3,481,360 |
| Nonperforming assets to total assets | 0.20% | 0.18% | 0.16% | 0.18% | 0.19% |
| Classified assets to total assets | 0.54% | 0.61% | 0.61% | 0.65% | 0.65% |

1. Excludes PPP loans and purchased HELOCs

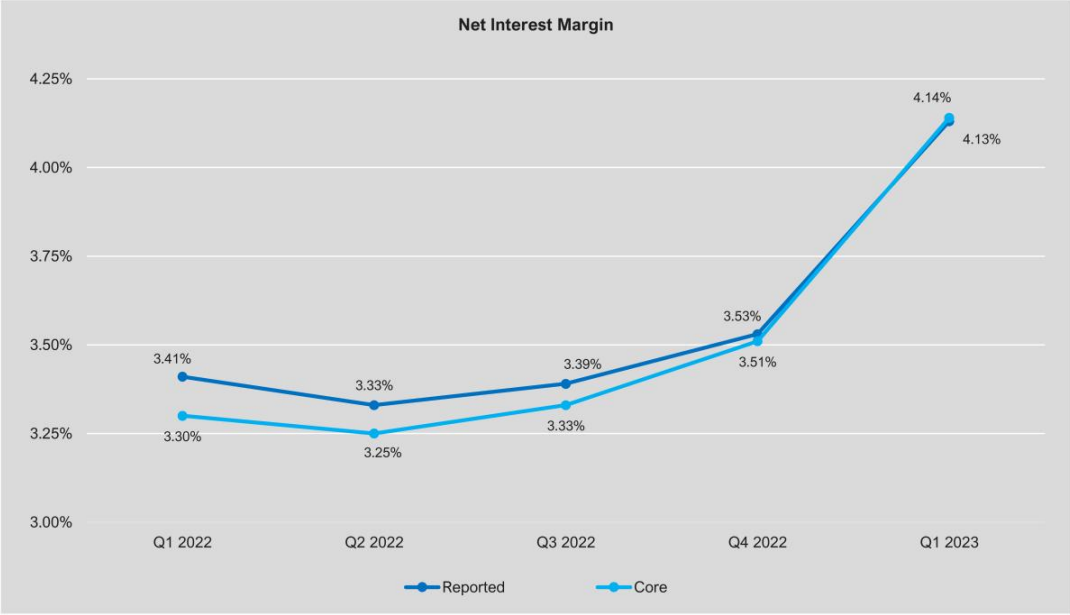
Appendix B – Quarterly Highlights (Continued)



| | Nationwide Mean | HomeTrust | +/- Variance |
|--|-----------------|-----------|--------------|
| Tangible Common Equity / Tangible Assets | 7.4% | 10.5% | 3.1% |
| AOCI / Tangible Common Equity | -24.7% | -1.1% | 23.6% |
| QoQ Change in Tangible Book Value | -3.9% | 1.8% | 5.7% |
| QoQ Change in Net Interest Margin | 23 bps | 60 bps | 37 bps |
| QoQ Change in Cost of Funds | 23 bps | 2 bps | (21 bps) |
| QoQ Change in Earnings per Share | 16.2% | 53.8% | 37.6% |

• Per Piper Sandler "3Q2022 Earnings Release Summary Metrics & Calendar", dated October 30, 2022

Appendix B – Qtrly Net Interest Margin



• Core net interest margin excludes accretion income and PPP and other loan fees

Appendix B – Non-GAAP Reconciliation



In addition to results presented in accordance with generally accepted accounting principles utilized in the United States ("GAAP"), this document contains certain non-GAAP financial measures, which include: the efficiency ratio; tangible book value; tangible book value per share; net income (loss), EPS, and ROA as adjusted to exclude certain tax state tax expenses, adjustments for changes in tax law, merger expenses, branch closure/restructuring expenses, prepayment penalties on borrowings, gain on sale of debt securities available for sale, and officer transition agreement expense; and return on average tangible common equity. Management has presented the non-GAAP financial measures in this document because it believes including these items provides useful and comparative information to assess trends in our core operations while facilitating the comparison of the quality and composition of our earnings over time and in comparison to our competitors. However, these non-GAAP financial measures are supplemental, are not audited and are not a substitute for operating results or any analysis determined in accordance with GAAP. Where applicable, we have also presented comparable earnings information using GAAP financial measures. Because not all companies use the same calculations, our presentation may not be comparable to other similarly titled measures as calculated by other companies.

| | 3 Months Ended | | | 12 Months Ended | | |
|--|----------------|------------|------------|-----------------|------------|------------|
| | 9/30/2022 | 6/30/2022 | 6/30/2021 | 6/30/2020 | 6/30/2019 | 6/30/2018 |
| <i>(Dollars in thousands)</i> | | | | | | |
| Set forth is a reconciliation to GAAP of our efficiency ratio: | | | | | | |
| Noninterest expense | \$ 26,101 | \$ 105,184 | \$ 131,182 | \$ 97,129 | \$ 90,134 | \$ 85,331 |
| Less: merger expenses | (474) | - | - | - | - | - |
| Less: branch closure and restructuring expenses | - | - | (1,513) | - | - | - |
| Less: officer transition agreement expense | - | (1,795) | - | - | - | - |
| Less: prepayment penalties on borrowings | - | - | (22,690) | - | - | - |
| Noninterest expense - adjusted | \$ 25,627 | \$ 103,389 | \$ 106,979 | \$ 97,129 | \$ 90,134 | \$ 85,331 |
| Net interest income | \$ 34,520 | \$ 110,774 | \$ 103,322 | \$ 104,104 | \$ 106,831 | \$ 101,330 |
| Plus: tax equivalent adjustment | 277 | 1,231 | 1,267 | 1,190 | 1,173 | 1,559 |
| Plus: noninterest income | 7,410 | 39,196 | 39,821 | 30,332 | 22,940 | 18,972 |
| Less: gain from sale of debt securities available for sale | - | (1,895) | - | - | - | - |
| Less: gain from sale of premises and equipment | - | - | - | - | - | (164) |
| Net interest income plus noninterest income - adjusted | \$ 42,207 | \$ 149,306 | \$ 144,410 | \$ 135,626 | \$ 130,944 | \$ 121,697 |
| Efficiency ratio | 62.25% | 70.14% | 91.64% | 72.25% | 69.46% | 70.93% |
| Efficiency ratio - adjusted | 60.72% | 69.25% | 74.08% | 71.62% | 68.83% | 70.12% |
| Less: goodwill, core deposit intangibles, net of taxes | (25,683) | (25,710) | (25,902) | (26,468) | (27,562) | (29,125) |
| Tangible book value | \$ 370,539 | \$ 363,135 | \$ 370,617 | \$ 381,795 | \$ 381,334 | \$ 380,117 |
| Common shares outstanding | 15,632,348 | 15,591,466 | 16,636,483 | 17,021,357 | 17,984,105 | 19,041,668 |
| Book value per share | \$ 25.35 | \$ 24.94 | \$ 23.83 | \$ 23.99 | \$ 22.74 | \$ 21.49 |
| Tangible book value per share | \$ 23.70 | \$ 23.29 | \$ 22.28 | \$ 22.43 | \$ 21.20 | \$ 19.96 |
| HomeTrust Bancshares, Inc. share price | \$ 22.10 | \$ 25.00 | \$ 27.90 | \$ 16.00 | \$ 25.14 | \$ 28.15 |
| Price to tangible book value | 93.2% | 107.3% | 125.2% | 71.3% | 118.6% | 141.0% |
| Set forth is a reconciliation to GAAP of tangible book value, tangible book value per share, and price to tangible book value: | | | | | | |

Appendix B – Non-GAAP Reconciliation (Continued)



Set forth below is a reconciliation to GAAP net income, EPS, ROA, and ROE as adjusted to exclude certain state tax expense, adjustments for the change in federal tax law, merger expenses, gain on sale of premises and equipment, branch closure and restructuring expenses, prepayment penalties on borrowings, gain on sale of debt securities available for sale, and officer transition agreement expense:

| (Dollars in thousands) | 3 Months Ended | | | 12 Months Ended | | |
|--|----------------|--------------|--------------|-----------------|--------------|--------------|
| | 9/30/2022 | 6/30/2022 | 6/30/2021 | 6/30/2020 | 6/30/2019 | 6/30/2018 |
| State tax expense adjustment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (142) |
| Change in federal tax law adjustment | - | - | - | - | (325) | 17,908 |
| Merger expenses | 474 | - | - | - | - | (164) |
| Branch closure and restructuring expenses | - | - | 1,513 | - | - | - |
| Officer transition agreement expense | - | 1,795 | - | - | - | - |
| Gain on sale of debt securities available for sale | - | (1,895) | - | - | - | - |
| Prepayment penalty on borrowings | - | - | 22,690 | - | - | - |
| Total adjustments | 474 | (100) | 24,203 | - | (325) | 17,602 |
| Less: tax effect | (111) | 24 | (5,688) | - | - | 49 |
| Total adjustments, net of tax | 363 | (76) | 18,515 | - | (325) | 17,651 |
| Net income (GAAP) | 9,199 | 35,653 | 15,675 | 22,783 | 27,146 | 8,235 |
| Adjusted net income (non-GAAP) | \$ 9,562 | \$ 35,577 | \$ 34,190 | \$ 22,783 | \$ 26,821 | \$ 25,886 |
| Average shares outstanding - basic | 14,988,006 | 15,516,173 | 16,078,066 | 16,729,056 | 17,692,493 | 18,028,854 |
| Average shares outstanding - diluted | 15,130,762 | 15,810,409 | 16,495,115 | 17,292,239 | 18,393,194 | 18,726,431 |
| Basic EPS (GAAP) | \$ 0.61 | \$ 2.27 | \$ 0.96 | \$ 1.34 | \$ 1.52 | \$ 0.45% |
| Non-GAAP adjustment | 0.02 | (0.00) | 1.15 | - | 0.00 | 0.99% |
| Adjusted basic EPS (non-GAAP) | \$ 0.63 | \$ 2.27 | \$ 2.11 | \$ 1.34 | \$ 1.52 | 1.44% |
| Diluted EPS (GAAP) | \$ 0.60 | \$ 2.23 | \$ 0.94 | \$ 1.30 | \$ 1.46 | 0.44% |
| Non-GAAP adjustment | 0.02 | (0.00) | 1.12 | - | 0.00 | 0.94% |
| Adjusted diluted EPS (non-GAAP) | \$ 0.62 | \$ 2.23 | \$ 2.06 | \$ 1.30 | \$ 1.46 | 1.38% |
| Average assets | \$ 3,586,311 | \$ 3,537,915 | \$ 3,698,394 | \$ 3,591,076 | \$ 3,396,896 | \$ 3,243,661 |
| Average equity | \$ 394,397 | \$ 396,233 | \$ 403,510 | \$ 411,447 | \$ 409,820 | \$ 402,605 |
| ROA (GAAP) | 1.02% | 1.01% | 0.42% | 0.63% | 0.80% | 0.25% |
| Non-GAAP adjustment | 0.01% | 0.00% | 0.50% | 0.00% | -0.01% | 0.55% |
| Adjusted ROA (non-GAAP) | 1.03% | 1.01% | 0.92% | 0.63% | 0.79% | 0.80% |
| ROE (GAAP) | 9.25% | 9.00% | 3.89% | 5.54% | 6.62% | 2.05% |
| Non-GAAP adjustment | 0.09% | -0.02% | 4.59% | 0.00% | -0.08% | 4.38% |
| Adjusted ROE (non-GAAP) | 9.34% | 8.98% | 8.47% | 5.54% | 6.54% | 6.43% |

In relation to the two-class method, net income used in the calculations of basic and diluted EPS have adjustments, which are included in Company documents previously filed with the SEC. 34

