### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

# CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 29, 2019

HOMETRUST BANCSHARES, INC.

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation)

**001-35593** (Commission File No.) 45-5055422 (IRS Employer Identification Number)

10 Woodfin Street, Asheville, North Carolina (Address of principal executive offices)

28801 (Zip Code)

Registrant's telephone number, including area code: (828) 259-3939

### Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company []

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition [] period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

# Item 2.02. Results of Operations and Financial Condition

On January 29, 2019, HomeTrust Bancshares, Inc., the holding company for HomeTrust Bank, issued a press release reporting second quarter 2019 financial results. A copy of the press release, including unaudited financial information released as a part thereof, is attached as Exhibit 99.1 to this Current Report on Form 8-K and incorporated by reference herein.

## Item 9.01 Financial Statements and Exhibits

- (d) Exhibits
- <u>99.1</u> Press release dated January 29, 2019

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# HOMETRUST BANCSHARES, INC.

January 29, 2019

By:

/s/ Tony J. VunCannon

Tony J. VunCannon Executive Vice President, Chief Financial Officer, Corporate Secretary and Treasurer



#### HomeTrust Bancshares, Inc. Reports Financial Results For The Second Quarter Of Fiscal 2019

ASHEVILLE, N.C., January 29, 2019 – HomeTrust Bancshares, Inc. (NASDAQ: HTBI) ("Company"), the holding company of HomeTrust Bank ("Bank"), today announced record net income and diluted earnings per share for the second quarter of fiscal 2019.

#### Highlights for the second quarter of fiscal 2019:

For the quarter ended December 31, 2018 compared to the corresponding quarter in the previous year:

- net income was \$8.0 million, compared to a net loss of \$10.7 million;
- diluted earnings per share ("EPS") was \$0.43, compared to a diluted loss per share of \$0.59;
- return on assets ("ROA") increased to 0.95% from (1.31)%;
- net interest income increased \$1.7 million, or 6.9% to \$27.1 million from \$25.4 million;
- noninterest income increased \$626,000, or 14.0% to \$5.1 million from \$4.5 million;
- organic net loan growth, which excludes purchases of home equity lines of credit, was \$57.3 million, or 9.4% annualized compared to \$23.6 million, or 4.2% annualized for the same quarter last year;
- first ever cash dividend of \$0.06 per share totaling \$1.1 million; and
- repurchased 431,855 shares of common stock at an average share price of \$27.61.

Earnings for the three months ended December 31, 2017 included an approximately \$17.7 million write-down of deferred tax assets as a result of the enactment of the Tax Cuts and Jobs Act (the "Tax Act") with no comparable charge in the same 2018 period.

For the quarter ended December 31, 2018 compared to the corresponding quarter in the previous year and before the write-down of deferred tax assets from the change in the federal tax rate (non-GAAP):

- net income increased 14.4% to \$8.0 million from \$7.0 million;
- diluted EPS increased 13.2% to \$0.43 from \$0.38; and
- ROA increased 10.5% to 0.95% from 0.86%.

"I am extremely proud of how hard our team members work to meet the needs of our customers and have produced consistently improving financial results for our shareholders," said Dana Stonestreet, Chairman, President, and Chief Executive Officer. "They achieved double digit percentage gains in non-GAAP net income, EPS, and ROA over the same quarter last year. Our new equipment finance line of business continues to gain momentum with \$46.0 million in new originations for the quarter and \$78.7 million year to date. Our continued improvements in financial performance resulted in our first cash dividend paid in December along with the adoption of a new stock repurchase program. The HomeTrust team is excited about all they will accomplish in the second half of fiscal 2019 to make it our best year ever," stated Stonestreet.

#### **Income Statement Review**

Net interest income increased to \$27.1 million for the quarter ended December 31, 2018 compared to \$25.4 million for the comparative quarter in fiscal 2018. The \$1.7 million or 6.9% increase was primarily due to a \$5.4 million increase in interest and dividend income driven by an increase in average interestearning assets, which was partially offset by a \$3.7 million increase in interest expense. Average interest-earning assets increased \$145.0 million, or 4.9% to \$3.1 billion for the quarter ended December 31, 2018 compared to \$3.0 billion for the corresponding quarter in fiscal 2018. For the quarter ended December 31, 2018, the average balance of total loans receivable increased \$204.1 million, or 8.5% primarily due to organic loan growth. The

average balance of other interest-earning assets increased \$32.7 million, or 13.5% primarily due to increases in commercial paper investments. These increases were mainly funded by the cumulative decrease of \$91.8 million, or 28.1% in average interest-earning deposits in other banks and securities available for sale, and an increase in average interest-bearing deposits of \$122.5 million, or 6.8% as compared to the same quarter last year. Net interest margin (on a fully taxable-equivalent basis) for the three months ended December 31, 2018 increased to 3.51% from 3.46% for the same period a year ago.

Total interest and dividend income increased \$5.4 million, or 18.7% for the three months ended December 31, 2018 as compared to the same period last year, which was primarily driven by a \$4.4 million, or 16.8% increase in loan interest income and a \$663,000, or 50.9% increase in interest income from commercial paper and interest-bearing deposits in other banks. The additional loan interest income was driven by the increase in both the average balance of loans receivable and loan yields compared to the prior year quarter. Average loan yields increased 31 basis points to 4.72% for the quarter ended December 31, 2018 from 4.41% in the corresponding quarter from last year primarily due to the impact of the increases in the targeted federal funds rate over the past year. Partially offsetting the increase in loan interest income was a \$96,000, or 10.4% decrease in the accretion of purchase discounts on acquired loans as a result of reduced prepayments as compared to the same quarter last year. For the quarters ended December 31, 2018 and 2017, average loan yields included 13 and 15 basis points, respectively, from the accretion of purchase discounts on acquired loans.

Total interest expense increased \$3.7 million, or 101.7% for the quarter ended December 31, 2018 compared to the same period last year. The increase was primarily driven by a \$2.1 million, or 134.1% increase in deposit interest expense and a \$1.6 million, or 77.8% increase in interest expense on borrowings. The additional deposit interest expense was a result of our focus on increasing deposits as the average balance of interest-bearing deposits increased \$122.5 million along with a 42 basis point increase in the average cost of interest-bearing deposits for the quarter ended December 31, 2018 compared to the same quarter last year. Average borrowings decreased \$3.2 million or 0.5% for the quarter ended December 31, 2018 compared to the same period last year, however, interest expense from borrowings increased \$1.6 million due to the 97 basis point increase in the average cost of borrowings between the periods. The overall average cost of funds increased 55 basis points to 1.13% for the current quarter compared to 0.58% in the same quarter last year due primarily to the impact of the previously mentioned interest rate increases on our interest-bearing liabilities.

Net interest income increased \$3.3 million or 6.6% to \$53.4 million for the six months ended December 31, 2018 compared to \$50.1 million for the six months ended December 31, 2017. Average interest-earning assets increased \$151.1 million, or 5.1% to \$3.1 billion for the six months ended December 31, 2018 compared to \$2.9 billion in the same period in 2017. The \$200.4 million, or 8.4% increase in the average balance of loans receivable for the six months ended December 31, 2018 was due primarily to organic loan growth, which was mainly funded by the cumulative decrease of \$97.0 million, or 28.7% in average interest-earning deposits in other banks and securities available for sale, and an increase in average interest-bearing deposits of \$123.8 million, or 7.0%. Net interest margin (on a fully taxable-equivalent basis) for the six months ended December 31, 2018 increased three basis points to 3.48% from 3.45% for last year.

Total interest and dividend income increased \$9.7 million, or 17.0% for the six months ended December 31, 2018 as compared to the same period last year. The increase was primarily driven by an \$7.9 million, or 15.3% increase in loan interest income, a \$1.4 million, or 54.7% increase in interest income from commercial paper and interest-bearing deposits in other banks, and a \$596,000, or 47.4% increase in other investment income. The additional loan interest income was primarily due to the increase in the average balance of loans receivable, which was partially offset by a \$500,000, or 29.5% decrease in the accretion of purchase discounts on acquired loans to \$1.2 million for the six months ended December 31, 2018 from \$1.7 million for the same period in fiscal 2018, as a result of reduced prepayments as compared to the same period last year. For the six months ended December 31, 2018 and 2017, average loan yields included nine and 15 basis points, respectively, from the accretion of purchase discounts on acquired loans.

Total interest expense increased \$6.4 million, or 91.9% for the six months ended December 31, 2018 compared to the same period last year. This increase was primarily related to the increase in average interest-bearing deposits and the corresponding 34 basis point increase in the average cost of those deposits, resulting in additional deposit interest expense of \$3.5 million for the six months ended December 31, 2018 as compared to the same period in the prior year. The average cost of borrowings increased 91 basis points, more than offsetting a \$12.7 million decline in average borrowings resulting in an additional \$2.9 million in interest expense from borrowings for the six months ended December 31, 2018 as compared to the same period in the prior year. The overall cost of funds increased 48 basis points to 1.04% for the six months ended December 31, 2018 compared to 0.56% in the corresponding period last year.

Noninterest income increased \$626,000, or 14.0% to \$5.1 million for the three months ended December 31, 2018 from \$4.5 million for the same period in the previous year. The leading factors of the increase included a \$590,000, or 29.7% increase in service charges on deposit accounts as a result of an increase in deposit accounts and related fees; and an \$156,000, or 26.3% increase in other noninterest income primarily related to operating lease income from the new equipment finance line of business. Partially

offsetting these increases was a \$220,000, decline in gains from the sale of loans for the three months ended December 31, 2018 compared to the same period last year primarily related to decreasing residential mortgage banking activity.

Noninterest income increased \$2.0 million, or 22.7% to \$10.7 million for the six months ended December 31, 2018 from \$8.7 million for the same period in the previous year, primarily due to a \$1.1 million, or 29.9% increase in service charges on deposit accounts; a \$731,000, or 38.8% increase on gain on sale of loans primarily due to originations and sales of the guaranteed portion of U.S Small Business Administration ("SBA") commercial loans; and a \$244,000, or 20.6% increase in other noninterest income. Partially offsetting these increases was a \$164,000 decline in gains from the sale of premises and equipment for the six months ended December 31, 2018 compared to the same period last year as there were no sales occurring during the current period.

Noninterest expense for the three months ended December 31, 2018 increased \$881,000, or 4.2% to \$21.9 million compared to \$21.0 million for the three months ended December 31, 2017. The increase was primarily due to a \$884,000, or 7.4% increase in salaries and employee benefits; a \$300,000, or 18.8% increase in computer services; a \$83,000, or 26.0% increase in marketing and advertising, and a \$78,000, or 3.2% increase in net occupancy expense, mainly driven by the expansion of our SBA and equipment finance lines of business. Partially offsetting these increases was the cumulative decrease of \$464,000 or 10.1% in telephone, postage, and supplies expense; deposit insurance premiums, real estate owned ("REO") related expenses; core deposit intangibles amortization; and other expenses for the three months ended December 31, 2018 compared to the same period last year.

Noninterest expense for the six months ended December 31, 2018 increased \$1.9 million, or 4.5% to \$43.7 million compared to \$41.9 million for the six months ended December 31, 2017. The increase was primarily due to a \$1.2 million, or 5.0% increase in salaries and employee benefits; a \$604,000, or 19.2% increase in computer services; a \$198,000, or 49.0% increase in REO related expenses; and a cumulative increase of \$202,000, or 2.9% in net occupancy, marketing and advertising, and telephone, postage, and supplies expense. Partially offsetting these increases was a \$309,000, or 22.1% decrease in core deposit intangible amortization and a \$194,000, or 23.3% decrease in deposit insurance premiums for the six months ended December 31, 2018 compared to the same period last year.

For the three months ended December 31, 2018, the Company's income tax expense was \$2.3 million compared to \$19.5 million for the three months ended December 31, 2017. The Company's federal income tax provision for the three months ended December 31, 2018 benefited from the impact of the Tax Act that lowered the corporate federal income tax rate from 34% to 21%. In the fourth quarter of 2017, following a revaluation of net deferred tax assets due to the Tax Act, the Company recorded additional income tax expense of \$17.7 million.

For the six months ended December 31, 2018, the Company's income tax expense was \$4.5 million compared to \$22.0 million for the corresponding period last year. The Company's corporate federal income tax rate for the six months ended December 31, 2018 and 2017 was 21% and 27.5%, respectively.

#### **Balance Sheet Review**

Total assets increased \$108.9 million, or 3.3% to \$3.4 billion at December 31, 2018 from \$3.3 billion at June 30, 2018. Total liabilities increased \$107.2 million, or 3.7% to \$3.0 billion at December 31, 2018 from \$2.9 billion at June 30, 2018. Deposit growth of \$61.8 million, or 2.8%; a \$53.0 million, or 8.3% increase in borrowings; and the cumulative decrease of \$20.2 million, or 9.1% in certificates of deposit in other banks and investment securities were used to fund the \$106.4 million, or 4.2% increase in total loans receivable, net of deferred loan fees, the \$10.2 million, or 4.5% increase in commercial paper, the \$7.2 million, or 123.0% increase in loans held for sale, and the \$2.9 million, or 7.0% increase in other investments, net during the first six months of fiscal 2019. The increase in net loans receivable from June 30, 2018, was primarily driven by organic net loan growth of \$134.1 million, or 11.1% annualized. The \$75.8 million, or 51.0% increase in commercial and industrial loans was driven by our new equipment finance line of business. In addition, commercial real estate loans increased during the six months ended December 31, 2018, by \$47.0 million or 5.5%. The increase in loans held for sale was due primarily to SBA loans originated during the period.

Stockholders' equity at December 31, 2018 increased \$1.7 million, or 0.4% to \$411.0 million from \$409.2 million at June 30, 2018. The increase was due to \$15.8 million in net income, \$1.5 million in stock-based compensation, and a \$576,000 increase in other comprehensive income representing a reduction in unrealized losses on investment securities, net of tax, partially offset by 560,155 shares of common stock repurchased at an average cost of \$27.49, or approximately \$15.6 million in total, and \$1.1 million related to our first cash dividend. As of December 31, 2018, HomeTrust Bank was considered "well capitalized" in accordance with its regulatory capital guidelines and exceeded all regulatory capital requirements with Common Equity Tier 1, Tier 1 Risk-Based, Total Risk-Based, and Tier 1 Leverage capital ratios of 11.86%, 12.58%, and 10.68%, respectively. In addition, the Company exceeded all regulatory capital requirements as of that date.

#### **Asset Quality**

The allowance for loan losses was \$21.4 million, or 0.81% of total loans, at December 31, 2018 compared to \$21.1 million, or 0.83% of total loans, at June 30, 2018. The allowance for loan losses to total gross loans excluding acquired loans was 0.89% at December 31, 2018, compared to 0.91% at June 30, 2018.

There was no provision for losses on loans for the six months ended December 31, 2018 and 2017 reflecting the decline in nonaccruing loans and net loan recoveries offset by loan growth. Net loan recoveries totaled \$359,000 for the six months ended December 31, 2018, compared to net loan charge-offs of \$61,000 for the same period in fiscal 2018. Net recoveries as a percentage of average loans increased to (0.03%) for the six months ended December 31, 2018 from net charge-offs of 0.01% for the same period last year.

Nonperforming assets decreased \$2.0 million, or 13.5% to \$12.6 million, or 0.37% of total assets, at December 31, 2018 compared to \$14.6 million, or 0.44% of total assets at June 30, 2018. Nonperforming assets included \$9.6 million in nonaccruing loans and \$3.0 million in REO at December 31, 2018, compared to \$10.9 million and \$3.7 million, in nonaccruing loans and REO, respectively, at June 30, 2018. Included in nonperforming loans are \$3.9 million of loans restructured from their original terms of which \$2.2 million were current at December 31, 2018, with respect to their modified payment terms. At December 31, 2018, \$5.8 million, or 60.0% of nonaccruing loans were current on their required loan payments. Purchased impaired loans aggregating \$2.1 million obtained through prior acquisitions are excluded from nonaccruing loans due to the accretion of discounts established in accordance with the acquisition method of accounting for business combinations. Nonperforming loans to total loans was 0.37% at December 31, 2018 compared to 0.43% at June 30, 2018.

The ratio of classified assets to total assets decreased slightly to 0.97% at December 31, 2018 from 1.00% at June 30, 2018. Classified assets remained consistent at \$33.2 million at December 31, 2018 compared to \$33.1 million at June 30, 2018. Our overall asset quality metrics continue to demonstrate our commitment to growing and maintaining a loan portfolio with a moderate risk profile.

#### About HomeTrust Bancshares, Inc.

HomeTrust Bancshares, Inc. is the holding company for HomeTrust Bank. As of December 31, 2018, the Company had assets of \$3.4 billion. The Bank, founded in 1926, is a North Carolina state chartered, community-focused financial institution committed to providing value added relationship banking through 43 locations as well as online/mobile channels. Locations include: North Carolina (including the Asheville metropolitan area, the "Piedmont" region, Charlotte, and Raleigh/Cary), Upstate South Carolina (Greenville), East Tennessee (including Kingsport/Johnson City/Bristol, Knoxville, and Morristown) and Southwest Virginia (including the Roanoke Valley). The Bank is the 2nd largest community bank headquartered in North Carolina.

#### Forward-Looking Statements

This press release includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements often include words such as "believe," "expect," "anticipate," "estimate," and "intend" or future or conditional verbs such as "will," "would," "should," "could," or "may." Forward-looking statements are not historical facts but instead represent management's current expectations and forecasts regarding future events, many of which are inherently uncertain and outside of our control. Actual results may differ, possibly materially, from those currently expected or projected in these forward-looking statements. Factors that could cause our actual results to differ materially from those described in the forward-looking statements, include expected cost savings, synergies and other financial benefits from our acquisitions might not be realized within the expected time frames or at all, and costs or difficulties relating to integration matters might be greater than expected; increased competitive pressures; changes in the interest rate environment; changes in general economic conditions and conditions within the securities markets; legislative and regulatory changes; and other factors described in HomeTrust's latest annual Report on Form 10-K and Quarterly Reports on Form 10-Q and other documents filed with or furnished to the Securities and Exchange Commission - which are available on our website at www.htb.com and on the SEC's website at www.sec.gov. Any of the forward-looking statements that we make in this press release or the documents we file with or furnish to the SEC are based upon management's beliefs and assumptions at the time they are made and may turn out to be wrong because of inaccurate assumptions we might make, because of the factors described above or because of other factors that we cannot foresee. We do not undertake and specifically disclaim any obligation to revise any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements. These risks could cause our actual results for fiscal 2019 and beyond to differ materially from those expressed in any forward-looking statements by, or on behalf of, us and could negatively affect our operating and stock performance.

# WEBSITE: WWW.HOMETRUSTBANCSHARES.COM

## **Contact:**

Dana L. Stonestreet – Chairman, President and Chief Executive Officer Tony J. VunCannon – Executive Vice President, Chief Financial Officer, Corporate Secretary and Treasurer 828-259-3939

# Consolidated Balance Sheets (Unaudited)

(Dollars in thousands)	Dece	mber 31, 2018	Sept	ember 30, 2018	Jui	ne 30, 2018 <sup>(2)</sup>	]	March 31, 2018	D	ecember 31, 2017
Assets										
Cash	\$	44,425	\$	39,872	\$	45,222	\$	38,100	\$	46,743
Interest-bearing deposits		26,881		18,896		25,524		41,296		51,922
Cash and cash equivalents		71,306		58,768		70,746		79,396		98,665
Commercial paper		239,286		238,224		229,070		239,435		199,722
Certificates of deposit in other financial institutions		51,936		58,384		66,937		84,218		100,349
Securities available for sale, at fair value		149,752		148,704		154,993		160,971		167,669
Other investments, at cost		44,858		43,996		41,931		41,405		43,319
Loans held for sale		13,095		10,773		5,873		6,071		7,072
Total loans, net of deferred loan fees		2,632,231		2,587,106		2,525,852		2,445,755		2,418,014
Allowance for loan losses		(21,419)		(20,932)		(21,060)		(21,472)		(21,090)
Net loans		2,610,812		2,566,174		2,504,792		2,424,283		2,396,924
Premises and equipment, net		66,610		62,681		62,537		62,725		62,435
Accrued interest receivable		10,372		10,252		9,344		9,216		9,371
Real estate owned ("REO")		2,955		3,286		3,684		5,053		4,818
Deferred income taxes		28,533		30,942		32,565		34,311		36,526
Bank owned life insurance ("BOLI")		89,156		88,581		88,028		87,532		86,984
Goodwill		25,638		25,638		25,638		25,638		25,638
Core deposit intangibles		3,436		3,963		4,528		5,131		5,773
Other assets		5,354		3,593		3,503		5,478		5,323
Total Assets	\$	3,413,099	\$	3,353,959	\$	3,304,169	\$	3,270,863	\$	3,250,588
Liabilities and Stockholders' Equity										
Liabilities										
Deposits	\$	2,258,069	\$	2,203,044	\$	2,196,253	\$	2,180,324	\$	2,108,208
Borrowings		688,000		675,000		635,000		625,000		685,000
Capital lease obligations		1,897		1,905		1,914		1,920		1,925
Other liabilities		54,163		59,815		61,760		62,066		60,094
Total liabilities		3,002,129		2,939,764		2,894,927		2,869,310		2,855,227
Stockholders' Equity										
Preferred stock, \$0.01 par value, 10,000,000 shares authorized, none issued or outstanding		_		_		_		_		_
Common stock, \$0.01 par value, 60,000,000 shares authorized <sup>(1)</sup>		185		190		191		190		190
Additional paid in capital		203,660		214,803		217,480		216,712		215,928
Retained earnings		215,289		208,365		200,575		193,368		187,241
Unearned Employee Stock Ownership Plan ("ESOP") shares		(7,142)		(7,274)		(7,406)		(7,538)		(7,670)
Accumulated other comprehensive income (loss)		(1,022)		(1,889)		(1,598)		(1,179)		(328)
Total stockholders' equity		410,970		414,195	_	409,242	_	401,553		395,361
Total Liabilities and Stockholders' Equity	\$	3,413,099	\$	3,353,959	\$	3,304,169	\$	3,270,863	\$	3,250,588

Shares of common stock issued and outstanding were 18,520,825 at December 31, 2018, 18,939,280 at September 30, 2018; 19,041,668 at June 30, 2018; 19,034,868 at March 31, 2018; and 18,967,175 at December 31, 2017. Derived from audited financial statements. (1)

(2)

# Consolidated Statement of Income (Loss) (Unaudited)

			Three I	Months Ended		Six Months Ended					
	Dec	ember 31,	Sep	tember 30,	De	ecember 31,	De	cember 31,	De	ecember 31,	
(Dollars in thousands)		2018		2018		2017		2018		2017	
Interest and Dividend Income											
Loans	\$	30,544	\$	28,728	\$	26,140	\$	59,272	\$	51,390	
Securities available for sale		876		856		904		1,732		1,875	
Commercial paper and interest-bearing deposits in other financial institutions		1,966		1,857		1,303		3,823		2,472	
Other investments		1,014		839		631		1,853		1,257	
Total interest and dividend income		34,400		32,280		28,978		66,680		56,994	
Interest Expense											
Deposits		3,607		2,750		1,541		6,357		2,887	
Borrowings		3,692		3,258		2,077		6,950		4,046	
Total interest expense		7,299		6,008		3,618		13,307		6,933	
Net Interest Income		27,101		26,272		25,360		53,373		50,061	
Provision for Loan Losses		—		_		_		_		_	
Net Interest Income after Provision for Loan Losses		27,101		26,272		25,360		53,373		50,061	
Noninterest Income											
Service charges and fees on deposit accounts		2,577		2,401		1,987		4,978		3,831	
Loan income and fees		295		328		197		623		580	
Gain on sale of loans held for sale		944		1,670		1,164		2,614		1,883	
BOLI income		520		536		518		1,056		1,080	
Gain from sale of premises and equipment		—		—						164	
Other, net		749		678		593		1,427		1,183	
Total noninterest income		5,085		5,613		4,459		10,698		8,721	
Noninterest Expense											
Salaries and employee benefits		12,857		12,685		11,973		25,542		24,325	
Net occupancy expense		2,551		2,347		2,473		4,898		4,822	
Marketing and advertising		402		417		319		819		772	
Telephone, postage, and supplies		743		769		748		1,512		1,433	
Deposit insurance premiums		335		304		419		639		833	
Computer services		1,895		1,849		1,595		3,744		3,140	
Loss (gain) on sale and impairment of REO		75		179		104		254		(42)	
REO expense		173		175		205		348		446	
Core deposit intangible amortization		526		565		681		1,091		1,400	
Other		2,301		2,593		2,460		4,894	_	4,734	
Total noninterest expense		21,858		21,883		20,977		43,741		41,863	
Income Before Income Taxes		10,328		10,002		8,842		20,330		16,919	
Income Tax Expense		2,287		2,212		19,508		4,499		22,018	
Net Income (Loss)	\$	8,041	\$	7,790	\$	(10,666)	\$	15,831	\$	(5,099)	

#### Per Share Data

			Three	Months Ended	Six months ended					
	Dece	December 31,		September 30,		December 31,		ecember 31,	D	December 31,
		2018		2018		2017		2018		2017
Net income (loss) per common share: <sup>(1)</sup>										
Basic	\$	0.45	\$	0.43	\$	(0.59)	\$	0.88	\$	(0.28)
Diluted	\$	0.43	\$	0.41	\$	(0.59)	\$	0.84	\$	(0.28)
Adjusted net income per common share: <sup>(2)</sup>										
Basic	\$	0.45	\$	0.43	\$	0.39	\$	0.88	\$	0.70
Diluted	\$	0.43	\$	0.41	\$	0.38	\$	0.84	\$	0.68

Average shares outstandin	Avera	ge s	hares	outstan	din
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Average shares outstanding:					
Basic	17,797,553	18,125,637	17,975,883	17,961,465	17,971,439
Diluted	18,497,334	18,880,476	17,975,883	18,689,584	17,971,439
Diluted (adjusted) <sup>(3)</sup>	18,497,334	18,880,476	18,689,894	18,689,584	18,655,048
Book value per share at end of period	\$ 22.19	\$ 21.87	\$ 20.84	\$ 22.19	\$ 20.84
Tangible book value per share at end of period <sup>(2)</sup>	\$ 20.66	\$ 20.35	\$ 19.26	\$ 20.66	\$ 19.26
Total shares outstanding at end of period	18,520,825	18,939,280	18,967,175	18,520,825	18,967,175

Basic and diluted net income per common share have been prepared in accordance with the two-class method.

See Non-GAAP reconciliation tables below for adjustments.

(1) (2) (3) Average shares outstanding - diluted were adjusted for the three and six months ended December 31, 2017 to include potentially dilutive shares not otherwise included due to the corresponding net losses under GAAP.

## **Selected Financial Ratios and Other Data**

		Three Months Ended		Six Month	ns Ended
	December 31,	September 30,	December 31,	December 31,	December 31,
	2018	2018	2017	2018	2017
Performance ratios: <sup>(1)</sup>					
Return (loss) on assets (ratio of net income to average total assets)	0.95%	0.94%	(1.31)%	0.95%	(0.32)%
Return on assets - adjusted <sup>(2)</sup>	0.95	0.94	0.86	0.95	0.78
Return (loss) on equity (ratio of net income to average equity)	7.83	7.55	(10.51)	7.69	(2.53)
Return on equity - adjusted <sup>(2)</sup>	7.83	7.55	6.92	7.69	6.25
Tax equivalent yield on earning assets <sup>(3)</sup>	4.45	4.23	3.95	4.34	3.92
Rate paid on interest-bearing liabilities	1.13	0.95	0.58	1.04	0.56
Tax equivalent average interest rate spread <sup>(3)</sup>	3.32	3.28	3.37	3.30	3.36
Tax equivalent net interest margin <sup>(3) (4)</sup>	3.51	3.45	3.46	3.48	3.45
Average interest-earning assets to average interest-bearing liabilities	120.48	121.97	120.42	121.22	120.54
Operating expense to average total assets	2.59	2.64	2.58	2.61	2.60
Efficiency ratio	67.91	68.63	70.35	68.27	71.22
Efficiency ratio - adjusted <sup>(2)</sup>	67.32	68.03	69.47	67.67	70.50

Ratios are annualized where appropriate.

(1) (2) (3)

See Non-GAAP reconciliation tables below for adjustments. For the three months ended December 31, 2018, September 30, 2018, and December 31, 2017, the weighted average rate for municipal leases is adjusted for a 24%, 24%, and 30% combined federal and state tax rate, respectively since the interest from these leases is tax exempt. For the six months ended December 31, 2018 and 2017, the weighted average rate for municipal leases is adjusted for a 24% and 30% combined federal federal federal federal and state tax rate. and state tax rate, respectively. Net interest income divided by average interest-earning assets.

(4)

	At or For the Three Months Ended												
	December 31,	September 30,	June 30,	March 31,	December 31,								
	2018	2018	2018	2018	2017								
Asset quality ratios:													
Nonperforming assets to total assets <sup>(1)</sup>	0.37 %	0.40%	0.44%	0.54 %	0.59%								
Nonperforming loans to total loans <sup>(1)</sup>	0.37	0.39	0.43	0.52	0.59								
Total classified assets to total assets	0.97	0.93	1.00	1.29	1.39								
Allowance for loan losses to nonperforming loans <sup>(1)</sup>	221.45	207.06	192.96	169.71	146.79								
Allowance for loan losses to total loans	0.81	0.81	0.83	0.88	0.87								
Allowance for loan losses to total gross loans excluding acquired $loans^{(2)}$	0.89	0.88	0.91	0.97	0.97								
Net charge-offs (recoveries) to average loans (annualized)	(0.07)	0.02	0.07	(0.06)	0.15								
Capital ratios:													
Equity to total assets at end of period	12.04 %	12.35%	12.39%	12.28 %	12.16%								
Tangible equity to total tangible assets <sup>(2)</sup>	11.31	11.59	11.61	11.48	11.34								
Average equity to average assets	12.20	12.43	12.31	12.30	12.49								

Nonperforming assets include nonaccruing loans, consisting of certain restructured loans, and REO. There were no accruing loans more than 90 days past due at the dates indicated. At December 31, 2018, there were \$3.9 million of restructured loans included in nonaccruing loans and \$5.8 million, or 60.0% of nonaccruing loans were current on their loan payments. Purchased impaired loans acquired through bank acquisitions are excluded from nonaccruing loans due to the accretion of discounts in accordance with the acquisition method of accounting for business combinations. See Non-GAAP reconciliation tables below for adjustments. (1)

(2)

<sup>9</sup> 

## Average Balance Sheet Data

	For the Three Months Ended December 31,											
				2018					2017			
		Average Balance Outstanding		Interest Earned/ Paid <sup>(2)</sup>	Yield/ Rate <sup>(2)</sup>		Average Balance Outstanding		Interest Earned/ Paid <sup>(2)</sup>	Yield/ Rate <sup>(2)</sup>		
(Dollars in thousands)												
Assets:												
Interest-earning assets:												
Loans receivable <sup>(1)</sup>	\$	2,610,117	\$	30,826	4.72%	\$	2,406,014	\$	26,518	4.41%		
Deposits in other financial institutions		82,700		395	1.91%		151,197		517	1.37%		
Investment securities		151,788		876	2.31%		175,039		903	2.06%		
Other interest-earning assets <sup>(3)</sup>		274,605		2,585	3.77%		241,948		1,418	2.34%		
Total interest-earning assets		3,119,210		34,682	4.45%		2,974,198		29,356	3.95%		
Other assets		250,516					275,434					
Total assets		3,369,726					3,249,632					
Liabilities and equity:												
Interest-bearing deposits:												
Interest-bearing checking accounts		465,418		302	0.26%		471,474		236	0.20%		
Money market accounts		689,335		1,265	0.73%		644,928		585	0.36%		
Savings accounts		196,434		63	0.13%		227,933		76	0.13%		
Certificate accounts		564,112		1,977	1.40%		448,507		644	0.57%		
Total interest-bearing deposits		1,915,299		3,607	0.75%		1,792,842		1,541	0.33%		
Borrowings		673,783		3,692	2.19%		677,013		2,077	1.22%		
Total interest-bearing liabilities		2,589,082		7,299	1.13%		2,469,855		3,618	0.58%		
Noninterest-bearing deposits		309,012					307,934					
Other liabilities		60,689					65,850					
Total liabilities		2,958,783					2,843,639					
Stockholders' equity		410,943					405,993					
Total liabilities and stockholders' equity	\$	3,369,726				\$	3,249,632					
Net earning assets	\$	530,128				\$	504,343					
Average interest-earning assets to												
average interest-bearing liabilities		120.48%					120.42%					
Tax-equivalent:												
Net interest income			\$	27,383				\$	25,738			
Interest rate spread					3.32%					3.37%		
Net interest margin <sup>(4)</sup>					3.51%					3.46%		
Non-tax-equivalent:												
Net interest income			\$	27,101				\$	25,360			
Interest rate spread					3.28%			<u> </u>	,	3.32%		
Net interest margin <sup>(4)</sup>					3.48%					3.41%		
The merest multim					5.4070					J.+1/0		

(1) The average loans receivable, net balances include loans held for sale and nonaccruing loans.
(2) Interest income used in the average interest earned and yield calculation includes the tax equivalent adjustment of \$282 and \$378 for the three months ended December 31, 2018 and 2017, respectively, calculated based on a combined federal and state tax rate of 24% and 30%, respectively.
(3) The average other interest-earning assets consists of FRB stock, FHLB stock, Small Business Investment Company ("SBIC") investments, and commercial paper.
(4) Net interest income divided by average interest-earning assets.

	For the Six Months Ended December 31,										
				2018							
	(	Average Balance Outstanding		Interest Earned/ Paid <sup>(2)</sup>	Yield/ Rate <sup>(2)</sup>		Average Balance Outstanding		Interest Earned/ Paid <sup>(2)</sup>	Yield/ Rate <sup>(2)</sup>	
(Dollars in thousands)											
Assets:											
Interest-earning assets:											
Loans receivable <sup>(1)</sup>	\$	2,584,145	\$	59,837	4.63%	\$	2,383,768	\$	52,154	4.38%	
Deposits in other financial institutions		87,607		811	1.85%		155,175		1,053	1.36%	
Investment securities		153,019		1,732	2.26%		182,479		1,875	2.06%	
Other interest-earning assets <sup>(3)</sup>		272,914		4,865	3.57%		225,185		2,676	2.38%	
Total interest-earning assets		3,097,685		67,245	4.34%		2,946,607		57,758	3.92%	
Other assets		248,084					277,151	_			
Total assets	\$	3,345,769				\$	3,223,758				
Liabilities and equity:								•			
Interest-bearing liabilities:											
Interest-bearing checking accounts		462,657		571	0.25%		467,201		452	0.19%	
Money market accounts		683,332		2,222	0.65%		625,095		1,062	0.34%	
Savings accounts		202,362		131	0.13%		230,436		153	0.13%	
Certificate accounts		547,310		3,433	1.25%		449,173		1,220	0.54%	
Total interest-bearing deposits		1,895,661		6,357	0.67%		1,771,905		2,887	0.33%	
Borrowings		659,821		6,950	2.11%		672,552		4,046	1.20%	
Total interest-bearing liabilities		2,555,482		13,307	1.04%		2,444,457		6,933	0.56%	
Noninterest-bearing deposits		316,397					309,265				
Other liabilities		61,985					66,328				
Total liabilities		2,933,864					2,820,050				
Stockholders' equity		411,905					403,708				
Total liabilities and stockholders' equity	\$	3,345,769				\$	3,223,758				
Net earning assets	\$	542,203				\$	502,150	•			
Average interest-earning assets to								•			
average interest-bearing liabilities		121.22%					120.54%				
Tax-equivalent:											
Net interest income			\$	53,938				\$	50,825		
Interest rate spread					3.30%					3.36%	
Net interest margin <sup>(4)</sup>					3.48%					3.45%	
Non-tax-equivalent:					5.40%					5.45%	
-			\$	53,373				\$	50,061		
Net interest income			φ	5,5/5	0.0001			Ф	50,001	0.0001	
Interest rate spread					3.26%					3.30%	
Net interest margin <sup>(4)</sup>					3.45%					3.40%	

(1) The average loans receivable, net balances include loans held for sale and nonaccruing loans.
 (2) Interest income used in the average interest earned and yield calculation includes the tax equivalent adjustment of \$565 and \$764 for the six months ended December 31, 2018 and 2017, respectively, calculated based on a combined federal and state tax rate of 24% and 30%, respectively.
 (3) The average other interest-earning assets consists of FRB stock, FHLB stock, Small Business Investment Company ("SBIC") investments, and commercial paper.
 (4) Net interest income divided by average interest-earning assets.

## <u>Loans</u>

(Dollars in thousands)	December 31, 2018		S	eptember 30, 2018	June 30, 2018		March 31, 2018		D	ecember 31, 2017
Retail consumer loans:										
One-to-four family	\$	661,374	\$	656,011	\$	664,289	\$	670,036	\$	686,229
HELOCs - originated		135,430		135,512		137,564		143,049		150,084
HELOCs - purchased		138,571		150,733		166,276		165,680		162,181
Construction and land/lots		74,507		75,433		65,601		68,121		60,805
Indirect auto finance		170,516		173,305		173,095		160,664		150,042
Consumer		13,520		13,139		12,379		11,317		9,699
Total retail consumer loans		1,193,918		1,204,133		1,219,204		1,218,867		1,219,040
Commercial loans:										
Commercial real estate		904,357		879,184		857,315		810,332		786,381
Construction and development		198,738		198,809		192,102		184,179		185,921
Commercial and industrial		224,671		193,739		148,823		132,337		127,709
Municipal leases		111,135		111,951		109,172		101,108		100,205
Total commercial loans		1,438,901		1,383,683		1,307,412		1,227,956		1,200,216
Total loans		2,632,819		2,587,816		2,526,616		2,446,823		2,419,256
Deferred loan fees, net		(588)		(710)		(764)		(1,068)		(1,242)
Total loans, net of deferred loan fees		2,632,231		2,587,106		2,525,852		2,445,755		2,418,014
Allowance for loan losses		(21,419)		(20,932)		(21,060)		(21,472)		(21,090)
Loans, net	\$	2,610,812	\$	2,566,174	\$	2,504,792	\$	2,424,283	\$	2,396,924
<u>Deposits</u>										
(Dollars in thousands)	D	ecember 31, 2018	S	eptember 30, 2018	Ju	ine 30, 2018	Ma	arch 31, 2018	D	ecember 31, 2017
Core deposits:										
Noninterest-bearing accounts	\$	300,031	\$	313,110	\$	317,822	\$	303,875	\$	313,493
NOW accounts		474,080		462,694		471,364		496,934		489,668
Money market accounts		703,445		687,148		677,665		659,791		638,259
Savings accounts		192,954		203,372		213,250		220,497		224,732
Total core deposits		1,670,510		1,666,324		1,680,101		1,681,097		1,666,152
Certificates of deposit		587,559		536,720		516,152		499,227		442,056
Total	\$	2,258,069	\$	2,203,044	\$	2,196,253	\$	2,180,324	\$	2,108,208

#### **Non-GAAP Reconciliations**

In addition to results presented in accordance with generally accepted accounting principles utilized in the United States ("GAAP"), this earnings release contains certain non-GAAP financial measures, which include: the efficiency ratio; tangible book value; tangible book value per share; tangible equity to tangible assets ratio; net income excluding certain state income tax expense, adjustments for the change in federal tax law, and gain from the sale of premises and equipment; earnings per share ("EPS"), return on assets ("ROA"), and return on equity ("ROE") excluding certain state income tax expense, adjustments for the change in federal tax law, and gain from the sale of premises and equipment; and the ratio of the allowance for loan losses to total loans excluding acquired loans. The Company believes these non-GAAP financial measures and ratios as presented are useful for both investors and management to understand the effects of certain items and provides an alternative view of the Company's performance over time and in comparison to the Company's competitors. These non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. They should not be considered in isolation or as a substitute for total stockholders' equity or operating results determined in accordance with GAAP. These non-GAAP measures may not be comparable to similarly titled measures reported by other companies.

Set forth below is a reconciliation to GAAP of our efficiency ratio:

		Three Months Ended Six Month								nded
(Dollars in thousands)	De	ecember 31,	Se	ptember 30,		December 31,	D	ecember 31,	Ι	December 31,
		2018		2018		2017		2018		2017
Noninterest expense	\$	\$ 21,858		21,883	\$ 20,977		\$ 43,741		\$	41,863
Net interest income	\$	27,101	\$	26,272	\$	25,360	\$	53,373	\$	50,061
Plus noninterest income		5,085		5,613		4,459		10,698		8,721
Plus tax equivalent adjustment		282		281		378		565		764
Less gain on sale of premises and equipment		—		—		—		—		164
Net interest income plus noninterest income – as adjusted	\$	32,468	\$	32,166	\$	30,197	\$	64,636	\$	59,382
Efficiency ratio		67.32%		68.03%		69.47%		67.67%		70.50%
Efficiency ratio (without adjustments)		67.91%		68.63%		70.35%		68.27%		71.22%

Set forth below is a reconciliation to GAAP of tangible book value and tangible book value per share:

	As of											
(Dollars in thousands, except per share data)	Ľ	ecember 31,		September 30,		June 30,		March 31,	Ι	December 31,		
		2018		2018		2018		2018		2017		
Total stockholders' equity	\$	410,970	\$	414,195	\$	409,242	\$	401,553	\$	395,361		
Less: goodwill, core deposit intangibles, net of taxes		28,284		28,690		29,125		29,589		30,083		
Tangible book value <sup>(1)</sup>	\$	382,686	\$	385,505	\$	380,117	\$	371,964	\$	365,278		
Common shares outstanding		18,520,825		18,939,280	_	19,041,668		19,034,868		18,967,175		
Tangible book value per share	\$	20.66	\$	20.35	\$	19.96	\$	19.54	\$	19.26		
Book value per share	\$	22.19	\$	21.87	\$	21.49	\$	21.10	\$	20.84		

(1) Tangible book value is equal to total stockholders' equity less goodwill and core deposit intangibles, net of related deferred tax liabilities.

Set forth below is a reconciliation to GAAP of tangible equity to tangible assets:

	As of										
	December 31, 2018		S	September 30, June 30,		March 31,		December 31,			
				2018		2018		2018		2017	
Tangible equity <sup>(1)</sup>	\$	382,686	\$	385,505	\$	380,117	\$	371,964	\$	365,278	
Total assets		3,413,099		3,353,959		3,304,169		3,270,863		3,250,588	
Less: goodwill, core deposit intangibles, net of taxes		28,284		28,690		29,125		29,589		30,083	
Total tangible assets <sup>(2)</sup>	\$	3,384,815	\$	3,325,269	\$	3,275,044	\$	3,241,274	\$	3,220,505	
Tangible equity to tangible assets		11.31%		11.59%		11.61%		11.48%		11.34%	

(1) Tangible equity (or tangible book value) is equal to total stockholders' equity less goodwill and core deposit intangibles, net of related deferred tax liabilities.

(2) Total tangible assets is equal to total assets less goodwill and core deposit intangibles, net of related deferred tax liabilities.

Set forth below is a reconciliation to GAAP of net income and earnings per share (EPS) as adjusted to exclude state tax expense rate change, federal tax law rate change, and gain from sale of premises and equipment:

			ee Months Ende	Six Months Ended							
(Dollars in thousands, except per share data)	December 31, 2018		September 30, 2018			December 31, 2017		December 31, 2018		December 31,	
										2017	
State tax expense adjustment <sup>(1)</sup>	\$	—	\$	_	\$		\$	_	\$	133	
Change in federal tax law adjustment <sup>(2)</sup>		—		—		17,693		—		17,693	
Gain from sale of premises and equipment		—		—				_		(164)	
Total adjustments		—		—		17,693		—		17,662	
Tax effect		—		_				_		49	
Total adjustments, net of tax		—		—		17,693		—		17,711	
Net income (loss) (GAAP)		8,041		7,790		(10,666)		15,831		(5,099)	
Net income (non-GAAP)	\$	8,041	\$	7,790	\$	7,027	\$	15,831	\$	12,612	
Per Share Data											
Average shares outstanding - basic		17,797,553		18,125,637		17,975,883		17,961,465		17,971,439	
Average shares outstanding - diluted		18,497,334		18,880,476		17,975,883		18,689,584		17,971,439	
Average shares outstanding - diluted (adjusted) <sup>(3)</sup>		18,497,334		18,880,476		18,689,894		18,689,584		18,655,048	
Basic EPS											
EPS (GAAP)	\$	0.45	\$	0.43	\$	(0.59)	\$	0.88	\$	(0.28)	
Non-GAAP adjustment		—		—		0.98		—		0.98	
EPS (non-GAAP)	\$	0.45	\$	0.43	\$	0.39	\$	0.88	\$	0.70	
Diluted EPS											
EPS (GAAP)	\$	0.43	\$	0.41	\$	(0.59)	\$	0.84	\$	(0.28)	
Non-GAAP adjustment		_		_		0.97		_		0.96	
EPS (non-GAAP)	\$	0.43	\$	0.41	\$	0.38	\$	0.84	\$	0.68	
Average Balances											
Average assets	\$	2 260 726	\$	3,321,811	\$	2 240 622	\$	2 245 760	\$	2 222 750	
Average equity	Э	3,369,726 410,943	Ф	412,868	Э	3,249,632 405,993	Ф	3,345,769 411,905	Ф	3,223,758 403,708	
iverage equity		410,943		412,000		405,995		411,905		403,708	
ROA											
ROA (GAAP)		0.95%		0.94%		(1.31)%		0.95%		(0.32)%	
Non-GAAP adjustment		—%	%			2.17 %		—%		1.10 %	
ROA (non-GAAP)		0.95%		0.94%		0.86 %		0.95%		0.78 %	
ROE											
ROE (GAAP)		7.83%		7 550/		(10 = 1)0/		7 600/		(2 52)0/	
Non-GAAP adjustment				7.55%		(10.51)%		7.69%		(2.53)%	
ROE (non-GAAP)		<u> </u>	_	—%		17.43 %		—%		8.78 %	
NOE (HUII-GAAP)		7.83%		7.55%	:	6.92 %		7.69%		6.25 %	

 State tax adjustment is a result of various revaluations of state deferred tax assets.
 Revaluation and related adjustments of net deferred tax assets due to the Tax Cuts and Jobs Act.
 Average shares outstanding - diluted were adjusted for the three and six months ended Data and the tax assets are adjusted for the three and six months ended Data and the tax assets are adjusted for the three and six months ended Data and the tax assets are adjusted for the three and six months ended Data and the tax assets are adjusted for the three and six months ended Data and the tax assets are adjusted for the three and six months ended Data and the tax assets are adjusted for the three and six months ended Data and the tax assets are adjusted for the three and six months ended Data and the tax assets are adjusted for the three and six months ended Data and tax assets are adjusted for the three and six months ended Data and tax assets are adjusted for the three and six months ended Data and tax assets are adjusted for the three and six months ended Data and tax assets are adjusted for the three and six months ended Data and tax assets are adjusted for the three and six months ended Data and tax assets are adjusted for the three and six months ended Data and tax assets are adjusted for the three and six months ended Data and tax assets are adjusted for the three and six months ended Data and tax assets are adjusted for the three and six months ended Data and tax assets are adjusted for the tax assets are adjusted for tax Average shares outstanding - diluted were adjusted for the three and six months ended December 31, 2017 to included potentially dilutive shares not considered due to the corresponding net losses under GAAP.

Set forth below is a reconciliation to GAAP of the allowance for loan losses to total loans and the allowance for loan losses as adjusted to exclude acquired loans:

	As of											
(Dollars in thousands)	December 31,		September 30,		June 30,		March 31,		December 31,			
		2018		2018		2018		2018		2017		
Total gross loans receivable (GAAP)	\$	2,632,819	\$	2,587,816	\$	2,526,616	\$	2,446,823	\$	2,419,256		
Less: acquired loans		236,389		253,695		271,801		288,847		311,508		
Adjusted loans (non-GAAP)	\$	2,396,430	\$	2,334,121	\$	2,254,815	\$	2,157,976	\$	2,107,748		
Allowance for loan losses (GAAP)	\$	21,419	\$	20,932	\$	21,060	\$	21,472	\$	21,090		
Less: allowance for loan losses on acquired loans		199		295		483		459		566		
Adjusted allowance for loan losses	\$	21,220	\$	20,637	\$	20,577	\$	21,013	\$	20,524		
Adjusted allowance for loan losses / Adjusted loans (non-GAAP)		0.89%		0.88%		0.91%		0.97%		0.97%		