

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 30, 2021

**HOMETRUST BANCSHARES, INC.**  
(Exact name of registrant as specified in its charter)

**Maryland**

(State or

other jurisdiction of incorporation)

**10 Woodfin Street, Asheville, North Carolina**  
(Address of principal executive offices)

**28801**  
(Zip Code)

Registrant's telephone number, including area code: **(828) 259-3939**

**Not Applicable**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	HTBI	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 7.01 Regulation FD Disclosure**

HomeTrust Bancshares, Inc. is furnishing this Current Report on Form 8-K in connection with presentations being made by management at the 2021 Keefe, Bruyette & Woods, Inc. Virtual Community Bank Investor Conference on August 3 - 5, 2021. Attached hereto as Exhibit 99.1 and incorporated herein by reference is the text of that presentation.

**Item 9.01 Financial Statements and Exhibits**

(d) Exhibits  
[99.1](#) Presentation Materials

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**HOMETRUST BANCSHARES, INC.**

Date: July 30, 2021

By: /s/ Tony J. VunCannon  
Tony J. VunCannon  
Executive Vice President, Chief Financial Officer, Corporate Secretary and Treasurer



**HomeTrust Bancshares, Inc.**

**Keefe, Bruyette & Woods**  
Virtual Community Bank Investor Conference

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August 3-5, 2021

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# Forward-Looking Statements

This presentation includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements often include words such as "believe," "expect," "anticipate," "estimate," and "intend" or future or conditional verbs such as "will," "would," "should," "could," or "may." Forward-looking statements are not historical facts but instead represent management's current expectations and forecasts regarding future events, many of which are inherently uncertain and outside of our control. Actual results may differ, possibly materially, from those currently expected or projected in these forward-looking statements. Factors that could cause our actual results to differ materially from those described in the forward-looking statements include: the effect of the COVID-19 pandemic, including on our credit quality and business operations, as well as its impact on general economic and financial market conditions and other uncertainties resulting from the COVID-19 pandemic, such as the extent and duration of the impact on public health, the U.S. and global economies, and consumer and corporate customers, including economic activity, employment levels and market liquidity; increased competitive pressures; changes in the interest rate environment; changes in general economic conditions and conditions within the securities markets; legislative and regulatory changes; and other factors described in HomeTrust's latest annual Report on Form 10-K and Quarterly Reports on Form 10-Q and other documents filed with or furnished to the Securities and Exchange Commission - which are available on our website at [www.htb.com](http://www.htb.com) and on the SEC's website at [www.sec.gov](http://www.sec.gov). Any of the forward-looking statements that we make in this press release or the documents we file with or furnish to the SEC are based upon management's beliefs and assumptions at the time they are made and may turn out to be wrong because of inaccurate assumptions we might make, because of the factors described above or because of other factors that we cannot foresee. We do not undertake and specifically disclaim any obligation to revise any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements. These risks could cause our actual results for fiscal 2022 and beyond to differ materially from those expressed in any forward-looking statements by, or on behalf of, us and could negatively affect our operating and stock performance.

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# HomeTrust Bancshares, Inc. Overview

<b>Headquarters:</b>	Asheville, NC	<b>Exchange/Ticker:</b>	NASDAQ: HTBI
<b>Founded:</b>	1926	<b>Number of Employees:</b>	575
<b>Locations:</b>	32 (NC, SC, VA, TN)*	<b>Stock Price:</b>	\$26.93
<b>Total Assets:</b>	\$3.5 billion	<b>Price to TBV:</b>	119%
<b>Total Loans:</b>	\$2.7 billion	<b>Market Cap:</b>	\$445 million
<b>Total Deposits:</b>	\$3.0 billion	<b>Average Daily Volume:</b>	59,466
<b>Outstanding Shares:</b>	16,636,483	<b>Shares Repurchased:</b> <i>(since Feb 19, 2013)</i>	8,465,948 or approx. 44%

Financial data as of June 30, 2021

Market data as of July 29, 2021

\* Reflects footprint after announced closure of nine branch locations effective September 2021

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# HomeTrust Bancshares, Inc. Overview

## Franchise Highlights

- 2<sup>nd</sup> largest publicly traded community bank holding company headquartered in NC
- Only remaining bank headquartered in Asheville – Top 10 City in America
- North Carolina ranked #2 on CNBC's 2021 annual list of America's Top States for Business
- Converted to stock form in July 2012 raising \$211.6 million
- Experienced management team with extensive local market knowledge



## Metro Markets

State	Market	Projected Population Growth *	Projected Household Income Growth *	2021 Median Household Income *
North Carolina	Asheville	5.0%	13.4%	\$59,400
	Charlotte	6.6%	11.8%	\$69,500
	Raleigh	7.3%	11.0%	\$82,500
South Carolina	Greenville	6.1%	12.4%	\$60,900
East Tennessee	Knoxville	3.9%	9.0%	\$59,000
	Tri-Cities	2.5%	9.7%	\$47,300
Virginia	Roanoke	1.5%	8.6%	\$60,600

\* Blue figures reflect markets higher than national averages

- 1) S&P Global Market Intelligence for MSA Demographics (growth projected for 2021 to 2026), National Averages: 2.9% Projected Population Growth, \$67,800 2021 Median Household Income and 9.0% Projected Household Income Growth
- 2) Top 10 City in America by Travel and Leisure

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# HomeTrust Bancshares, Inc. Overview

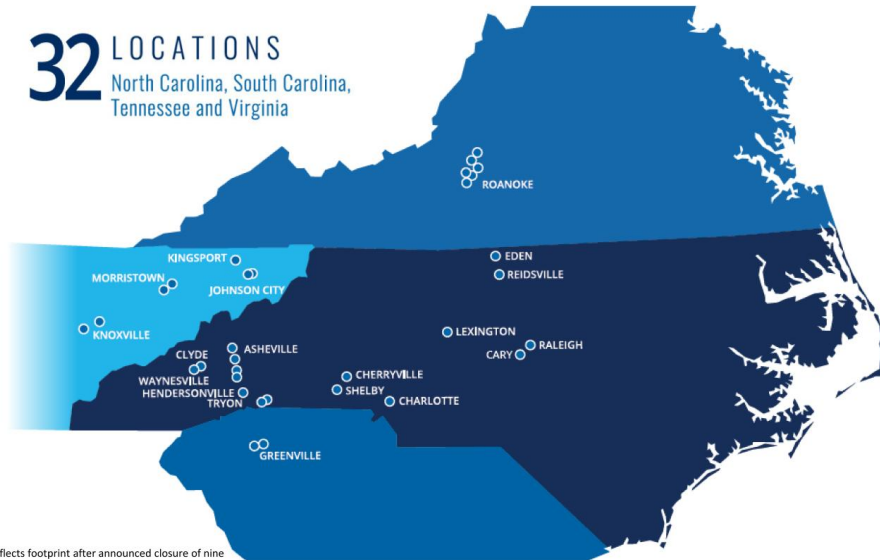
## Value Drivers

- Proven ability to grow organically
  - 6% compounded annual organic growth rate of loan portfolio since 2012 conversion
  - 15% compounded annual organic growth rate of commercial loan portfolio
- Proven ability to grow through M&A
  - 4 whole-bank acquisitions since 2014
  - Acquisition of 10 branches from Bank of America
- Footprint in attractive metro markets with strong growth
  - 6 of 7 metro market growth rates projected better than national average
  - Includes hot markets of Charlotte and Raleigh
- Strong experienced team of revenue producers
  - Relationship managers with 20+ avg years of experience (*most with larger banks*)
- Diversified loan portfolio
  - 59% CRE, C&I, construction
  - 17% Equipment and municipal finance
  - 28% Mortgage and consumer
- Strong asset quality and credit discipline
  - 0.36% nonperforming assets to total assets; net charge-offs of <\$200K fiscal year 2021
- Attractive core deposit mix and cost
  - Cost of core deposits = 0.15% for fiscal year 6/30/21
  - Core deposits = 84% of total deposits
- Ability to generate noninterest income
  - Noninterest income 1.08% of average assets vs 0.65% in 2012
  - SBA loan gain on sale up 116% this fiscal year; Mortgage loan gain on sale up 56%
- Strong capital position for continued growth
  - 10.6% Tangible Capital Ratio

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# Strong Footprint for Growth

**32** LOCATIONS  
North Carolina, South Carolina,  
Tennessee and Virginia



Reflects footprint after announced closure of nine branch locations effective September 2021

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# Profitability Improvement/Balance Sheet Restructuring Plan

Announced June 15, 2021

## Repayment of Long-term Borrowings

\$475 million in long-term debt retired in March and June 2021

Estimated 3.6 year earn back of the \$22.7 million prepayment penalty

\$5.7 million in estimated annual interest expense reductions

## Branch Closures

Announced plan to close nine branches in NC, TN, and VA representing 22% of total branch network

\$3.2 million in estimated annual expense reductions

## SBA Loans In-House Servicing

On July 1, 2021, transitioned from loan service provider to full back-room operations in-house

\$1.2 million of additional estimated annual SBA loan gain on sale and servicing income, net of expenses

## Expected Future Annual Financial Impact

\$10.1 million increase in pre-tax income  
ROA increase – 20 bps  
ROE increase – 200 bps  
Diluted EPS increase – \$.47

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# Paycheck Protection Program (PPP)

PPP Period	Applications	Funded Balance	Net Fees
2020	290	\$80.8 million	\$2.1 million
2021	179	\$31.2 million	\$1.3 million
Total	469	\$112.0 million	\$3.4 million

- *PPP funded through deposit growth and excess liquidity*
- *258 forgiveness applications approved for approx. \$64.2 million through 6/30/21*



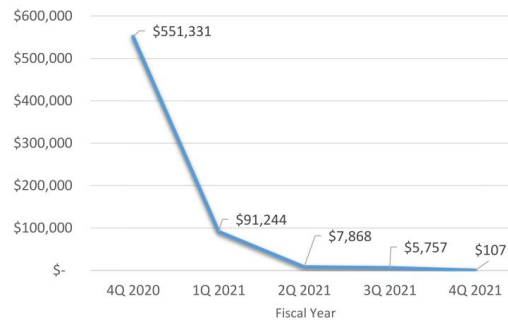
Net fees deferred and amortized into interest income over the life of the loans

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# COVID-19 Payment Relief

## Principal and Interest Loan Deferrals Period-End Balances

(Dollars in thousands)



- Payment and financial relief program for borrowers as a result of COVID-19
- Program included 90-day loan payment deferrals which could be renewed for another 90 days under certain circumstances
- Majority of loans came off principal and interest payment deferral by December 31, 2020

***Very low principal and interest deferrals; however, still have \$78.9 million in Commercial Loans (includes \$62.7 million hotel and \$12.7 million healthcare loans) on interest-only scheduled to return to principal and interest in the next few quarters***

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# COVID-19 Operational Impact

## Improvements Moving Forward

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<b>Call Center</b>	Lowered wait times for phone calls by allowing overflow to be routed to branches
<b>Branches</b>	Reduced staffing to improve cost efficiency as customers continue their digital adoption and number of branch transactions decline
<b>Back Office</b>	Lowering future occupancy expense by allowing more remote work when appropriate

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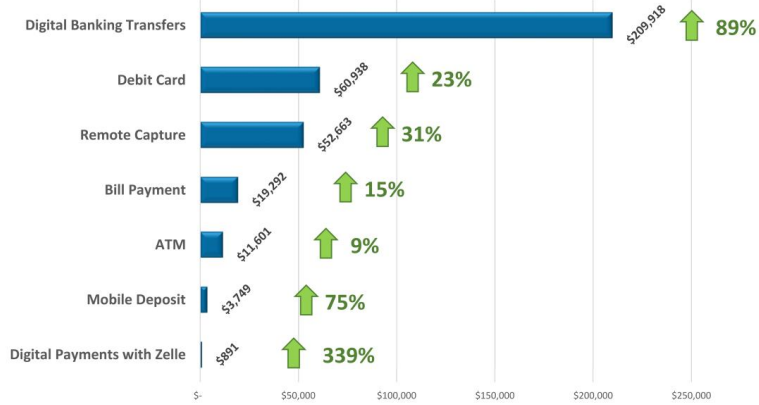
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# Digital Customer Experience

## Increase in Customer Volume Since March 2020

Overall increase in digital banking at HomeTrust Bank with increase in online deposit accounts opened

(Dollars in thousands)



- 1) Reflects June 2021 monthly dollar amounts and percentage increase from March 2020
- 2) Digital Payments with Zelle reflects increase since implementation of this product during the quarter ended September 30, 2020
- 3) Digital Banking Transfers includes both mobile and online banking

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# Asset Quality

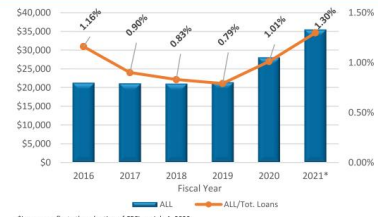
(Dollars in thousands)

Net Charge-Offs ("NCO") and NCO to Average Loans



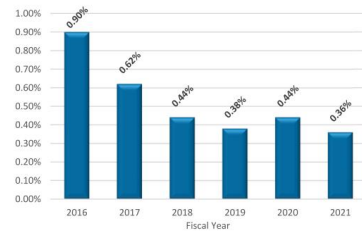
(1) Includes \$6 million charge-off for one commercial relationship. Excluding that charge-off, net recoveries for fiscal 2019 would have been \$669,000.

Allowance for Credit Losses ("ACL") and ACL to Total Loans

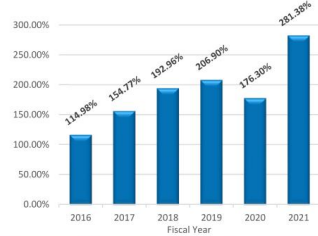


\*Increase reflects the adoption of CECL on July 1, 2020.

Nonperforming Assets to Total Assets



ACL to Nonperforming Loans (Coverage Ratio)

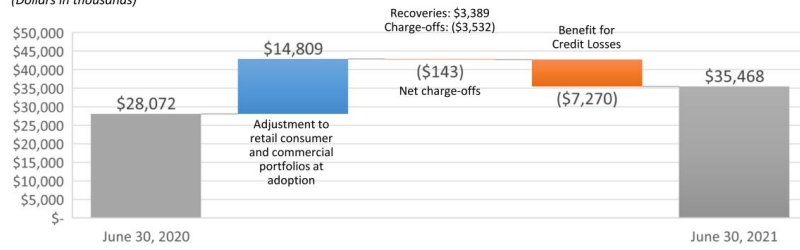


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# CECL Adoption

## Allowance for Credit Losses Rollforward

(Dollars in thousands)



- Adopted as of July 1, 2020, CECL replaces the incurred loss methodology with a life of asset estimate concept
- At adoption, recorded additional allowance for credit losses of \$15.1 million (\$0.3 million on commercial paper and \$14.8 million on loan portfolio), additional deferred tax assets of \$4.0 million, additional reserve for unfunded commitments of \$2.3 million, and a reduction to retained earnings of \$13.4 million
- 18-model segments using mainly unemployment as an economic driver to estimate expected credit losses using peer data
- Four-quarter reasonable and supportable period using Fannie Mae macroeconomic forecast and four-quarter straight-line reversion to average historical losses (mean)
- \$7.3 million benefit driven by improvement in the economic forecast as of June 2021 compared to adoption

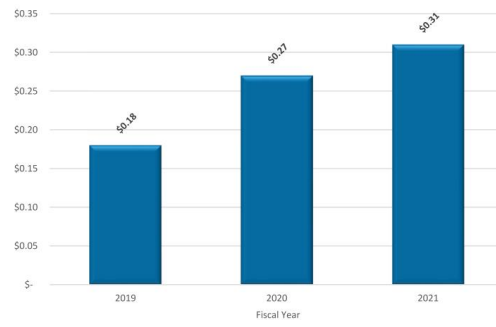
Benefit for Credit Losses excludes the change in liability on unused commitments and allowance on commercial paper, a \$135,000 provision for credit losses for the year ended June 30, 2021

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# Capital Management

## Cash Dividend

Per share



- Initiated quarterly cash dividend of \$0.06 on November 21, 2018
- Increased to \$0.07 in November 2019
- Increased to \$0.08 in November 2020

*Continue to remain well-capitalized and pay quarterly cash dividends*

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# Capital Management

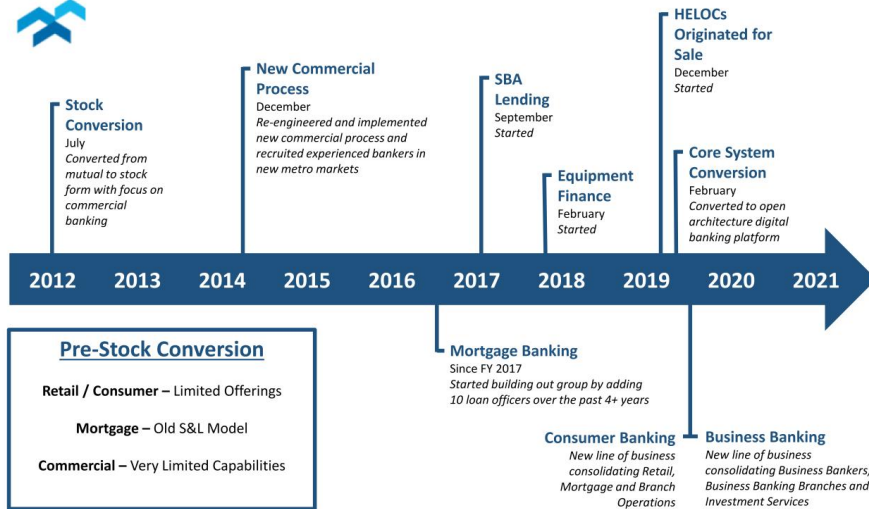
Stock Buybacks					
Buybacks	Outstanding Authorized (%)	Number of Shares	Total Cost (\$)	Average Cost Per Share (\$)	TBV (\$)
1 <sup>st</sup> (4/29/13)	4	846,400	13,299	15.71	17.91
2 <sup>nd</sup> (12/2/13)	5	1,041,245	17,055	16.38	17.94
3 <sup>rd</sup> (11/18/14)	5	989,183	15,589	15.76	17.60
4 <sup>th</sup> (8/5/15)	5	1,023,266	16,298	15.93	18.06
5 <sup>th</sup> (1/20/16)	5	971,271	18,089	18.62	18.47
6 <sup>th</sup> (11/8/18)	5	922,855	21,113	22.88	20.35
7 <sup>th</sup> (10/16/19)	5	931,601	23,886	25.64	21.65
8 <sup>th</sup> (4/1/20)	5	889,123	18,755	21.09	22.15
9 <sup>th</sup> (7/22/21)	5	851,004	19,427	22.83	22.28
Total through July 2021	44	8,465,948	163,511	19.29	
Shares to be purchased through recently approved 10 <sup>th</sup> buyback		825,941			
Total repurchased and authorized		9,291,889			

- 1) Dollars in thousands, except per share amounts
- 2) Buyback dates for 1<sup>st</sup> thru 9<sup>th</sup> represent completion dates
- 3) Tenth buyback was approved on July 26, 2021
- 4) The period for Tangible Book Value (TBV) reflects the most recent quarter adjacent to the ending date of the buyback program



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# Lines of Business History



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# Lines of Business Leadership

## Commercial

Equipment & Municipal Finance  
SBA Lending  
Treasury Management Services  
Commercial & Industrial  
Middle Market Banking  
Commercial Real Estate

### Mark DeMarcus

- Commercial Banking Group Executive
- 35 years banking experience in the Carolinas and Virginia
- 22-year career at legacy Wachovia as Regional President, Corporate Banking Manager, treasury sales and credit administration

### Stephanie Barbier

- Director of Treasury Services
- 22 years banking experience
- Treasury consulting and management position with Carolina Commercial team of Wells Fargo

## Business Banking

Business Banking Market Teams  
Investment Services  
Professional Banking

### Latrelle McElrath

- Business and Professional Banking Group Executive
- 33 years banking experience
- 27-year career at Wells Fargo in business banking

### Susan Puryear

- Director of Professional Banking and Investment Services
- 27 years banking experience
- Wealth advisory and commercial positions at banks including BB&T, RBC and legacy Wachovia

## Consumer Banking

Retail Banking Market Teams  
Consumer Banking  
Mortgage Banking

### Kristin Powell

- Consumer Banking Group Executive
- 20 years banking experience
- Mortgage leadership and strategic positions at banks including PNC, RBC, and Bank of America

## Wholesale Lending

HELOCs Originated for Sale  
Indirect Auto

### Mike Kneppshield

- Director of Consumer Sales and Credit Strategy
- 21 years banking experience
- Consumer lending, mortgage-backed lending, and small business credit sales consulting positions at banks including Wells Fargo and Wachovia

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# Maturing Lines of Business

## Equipment Finance

- Historical/Current
  - Began in February 2018
  - Implemented industry leading leasing core technology system and processes
  - Built out team of 7 with deep experience in equipment finance
  - Current portfolio of over \$344 million with yield of 4.14%
- Looking forward
  - Modified performance incentives to increase average loan size for improved efficiencies
  - Better management of pricing by using a model to incorporate duration and credit risk into higher yields
  - Strategic alignment by incorporating municipal finance

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# Maturing Lines of Business

## SBA Lending

- Historical/Current
  - Began in September 2017
  - Originate SBA 7(a) and USDA B&I loans, selling the guaranteed portion (typically 75%) at a gain and retaining 25% in portfolio
  - Gain on sale of \$6.1 million, \$2.8 million and \$3.4 million for FY 2021, 2020 and 2019, respectively
  - FY 2020 gain was reduced due to COVID-19 pandemic
  - Current retained loan portfolio of \$47 million
  - On July 1, 2021, transitioned from using 3<sup>rd</sup> party loan service provider to moving full back-room operations in-house
- Looking forward
  - Continue to lever our lending platform to increase gain on sale and create additional servicing income

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# Maturing Lines of Business

## Mortgage Banking

- Historical/Current
  - Traditionally a strong product
  - Restructured mortgage loan origination process
  - Added 10 new mortgage loan officers since beginning of FY 2017
  - Increased rates for better execution and higher gain on loan sales
  - Gain on sale of \$10.5 million, \$5.4 million and \$2.8 million for FY 2021, 2020 and 2019, respectively
- Looking forward
  - Enhance digital automation throughout the process to improve efficiencies and customer experience

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# Maturing Lines of Business

## HELOCs Originated for Sale

- Historical/Current
  - Partnered with third party to purchase HELOCs beginning in December 2014 - grew portfolio to \$160 million by 2018
  - Began to transition to origination of HELOCs with warehouse to sell to others in March 2019
    - Gain on sale of loans
    - Reducing credit risk
    - Velocity play
  - Originate loans in HomeTrust Bank's name with stringent internal underwriting guidelines
  - Developed and monitored pilot program in FY 2020
  - Gain on sale of \$724,000 in last twelve months
  - \$57.5 million held for sale as of June 30, 2021
- Looking forward
  - Expand program after successful pilot to continue to increase gain on sale

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# Maturing Lines of Business

## Business Banking

- Historical/Current
  - New line of business
- Looking forward
  - Adding seasoned bankers to grow portfolio of loans and deposits
  - Enhance debit card revenue
  - Bundled products through Treasury Management Services

## Commercial Banking

- Historical/Current
  - Expanded footprint into 6 larger metro markets since 2012
  - Built out infrastructure with the right people and processes
- Looking forward
  - Continue to expand C&I bankers
  - Penetrate existing relationships with Treasury Management services
  - Provide additional financing opportunities with complementary Equipment Finance and SBA

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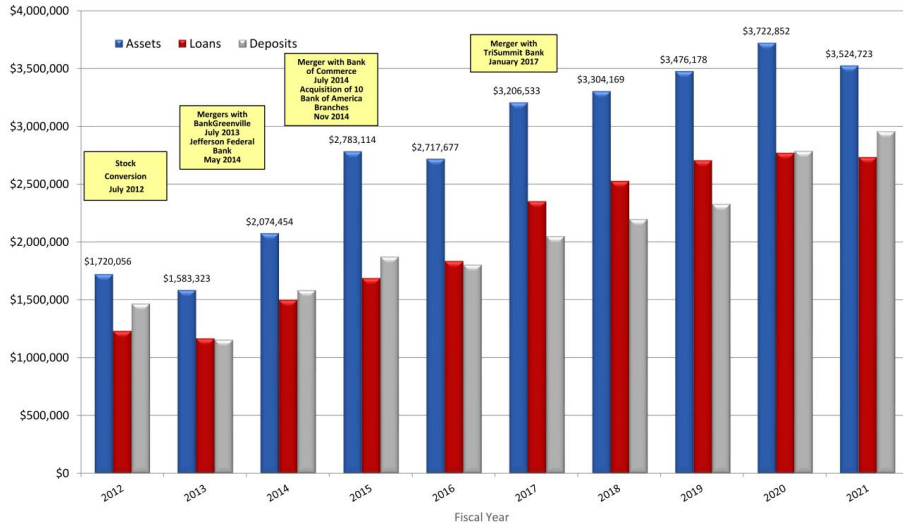
# Core Technology Upgrade

## Core Banking System

- Successful conversion and upgrade of our core technology systems in February 2020
- Leading to better operational alignment and process improvements to achieve more cost efficiencies
- Strategic technological transformations to ensure future readiness
- Open architecture allows pursuit of best of breed strategy with regards to digital banking and streamlining back-office processes
- Allows for tactical enhancements necessary to meet the growing complexity of the organization

# Organic and M&A Growth Since 2012 Conversion

(Dollars in thousands)

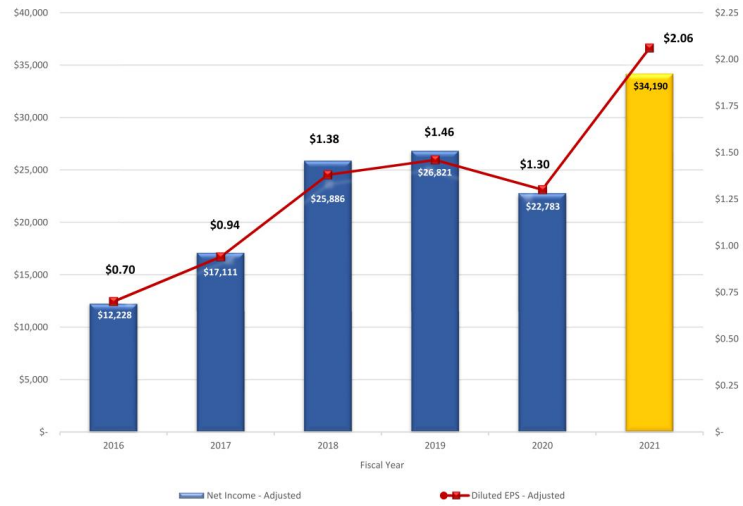


Total assets reflects the prepayment of \$475 million in FHLB borrowings during the fiscal year ended June 30, 2021

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# Adjusted Earnings Performance

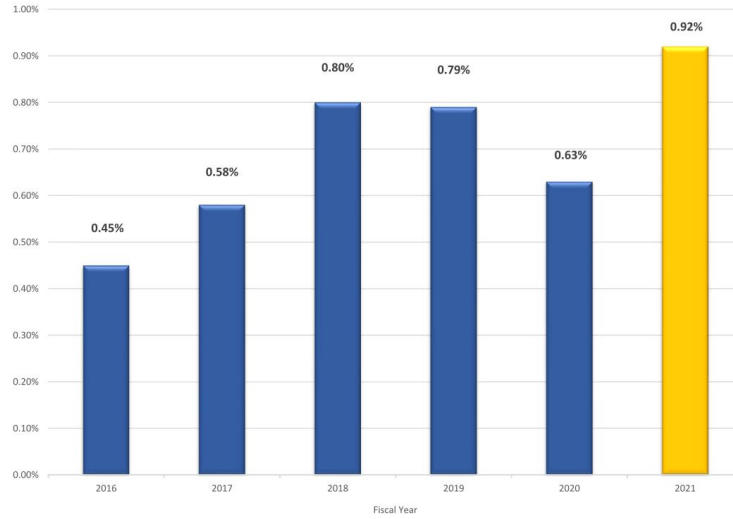
(Dollars in thousands, except per share data)



See Non-GAAP Disclosure Appendix

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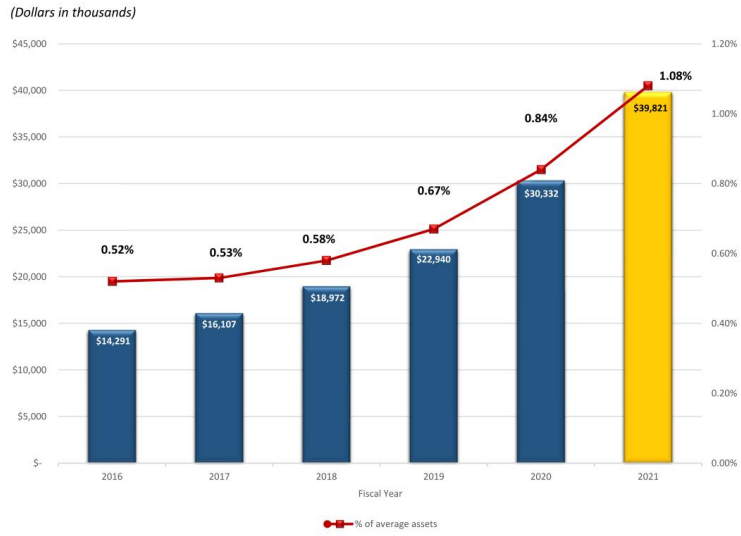
# Adjusted Return on Assets



See Non-GAAP Disclosure Appendix

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# Increasing Noninterest Income

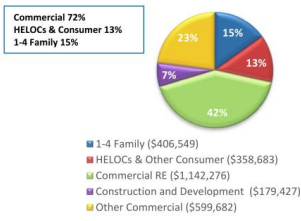


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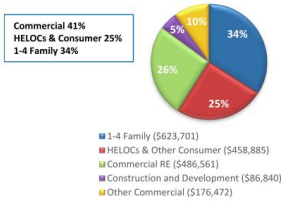
# Loan Portfolio Composition

## Transitioning to a Commercial Bank Portfolio

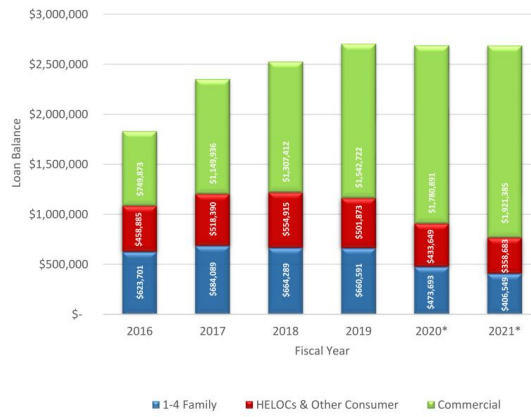
Loans: June 30, 2021



Loans: June 30, 2016



(Dollars in thousands)



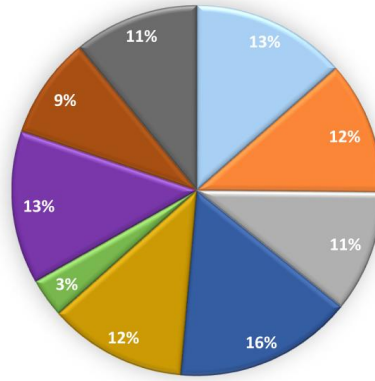
\*Excludes PPP loans

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# Non-Owner Occupied CRE Composition

As of June 30, 2021

Total balance of  
\$875 million.

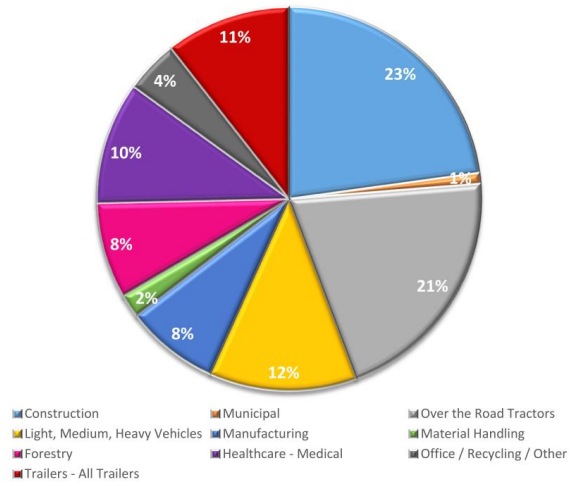


- Multifamily
- Hospitality
- Industrial
- Office
- Shopping Centers
- Healthcare
- Other Retail
- Restaurants
- Other

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# Equipment Finance Composition

As of June 30, 2021 Industry and Equipment Type



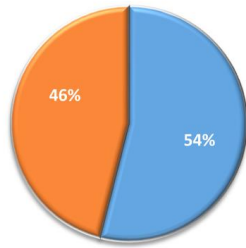
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# Equipment Finance Composition

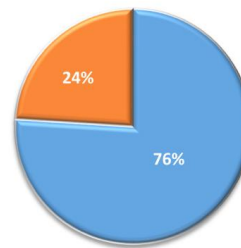
As of June 30, 2021

Southeast Footprint



■ Southeast ■ Outside Southeast

National



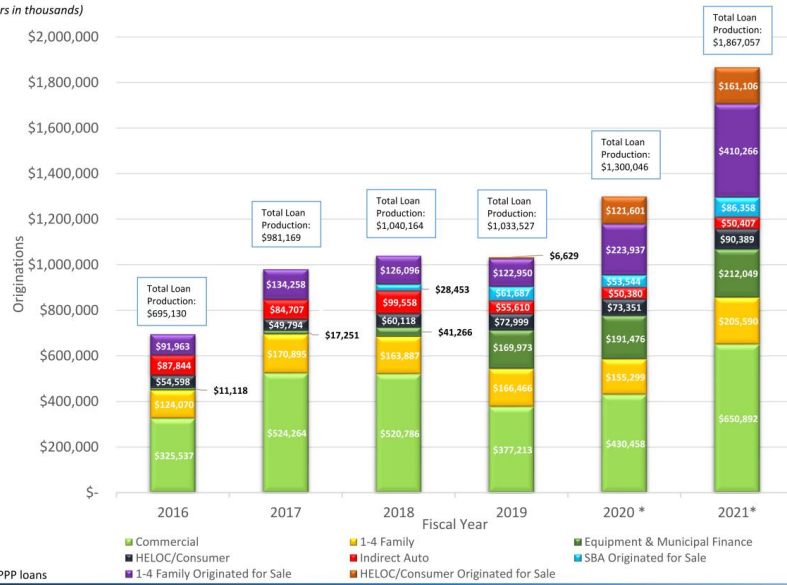
■ East of Mississippi ■ West of Mississippi

Reflects borrower location

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# Total Loan Production\*

(Dollars in thousands)

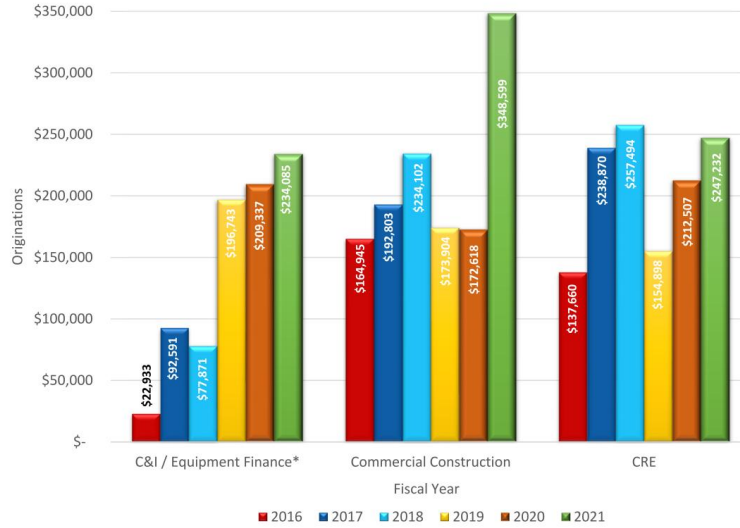


\*Excludes PPP loans

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# Commercial Loan Production by Type

(Dollars in thousands)

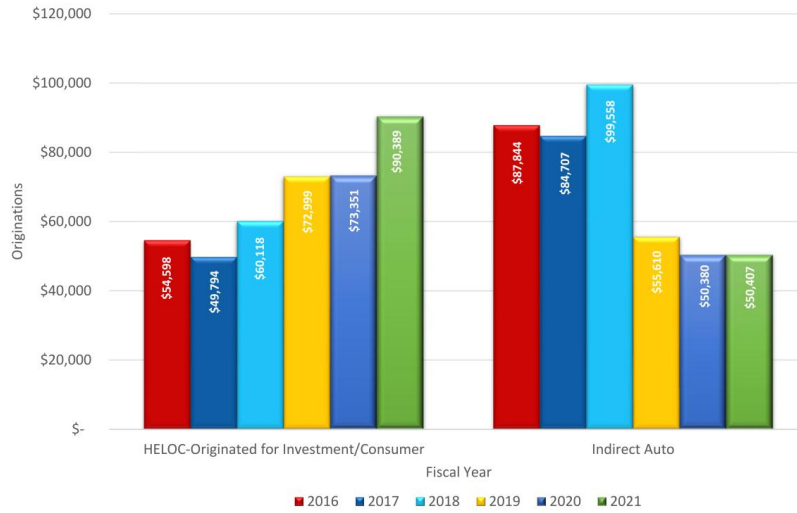


\*Excludes municipal leases

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# Consumer Loan Production

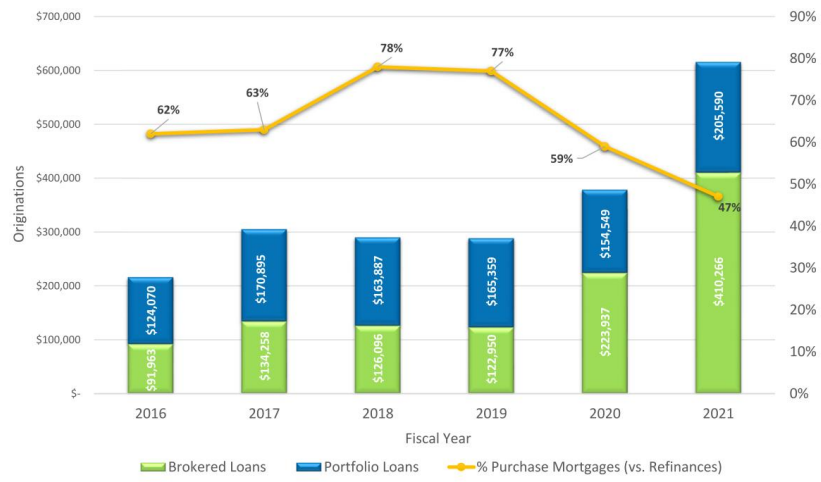
(Dollars in thousands)



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# Mortgage Loan Production

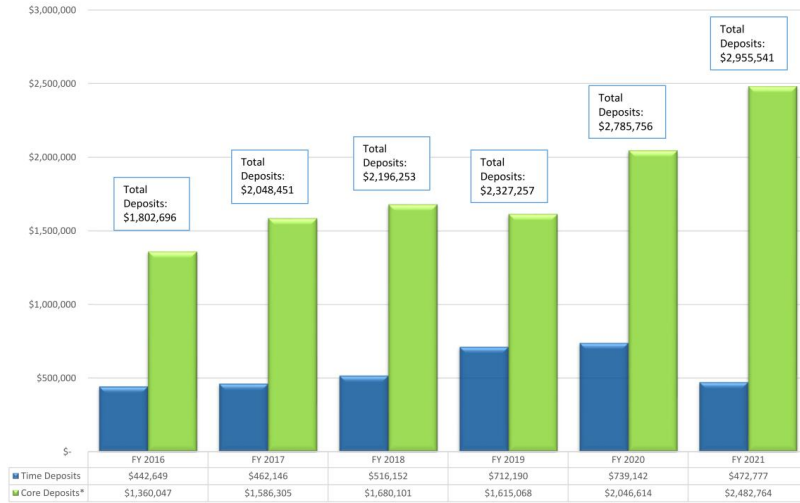
(Dollars in thousands)



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# Deposit Portfolio Mix

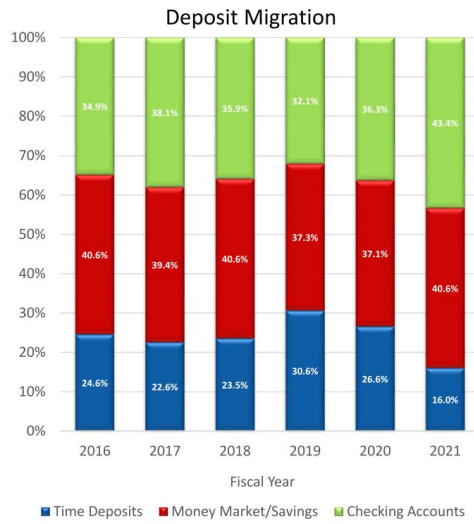
(Dollars in thousands)



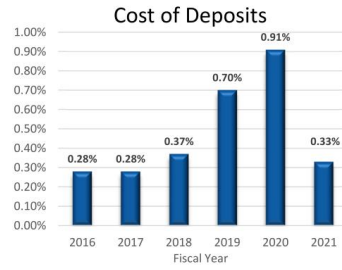
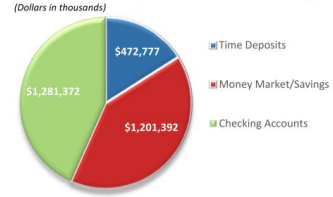
\*Checking, Money Market and Savings

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# Deposit Composition



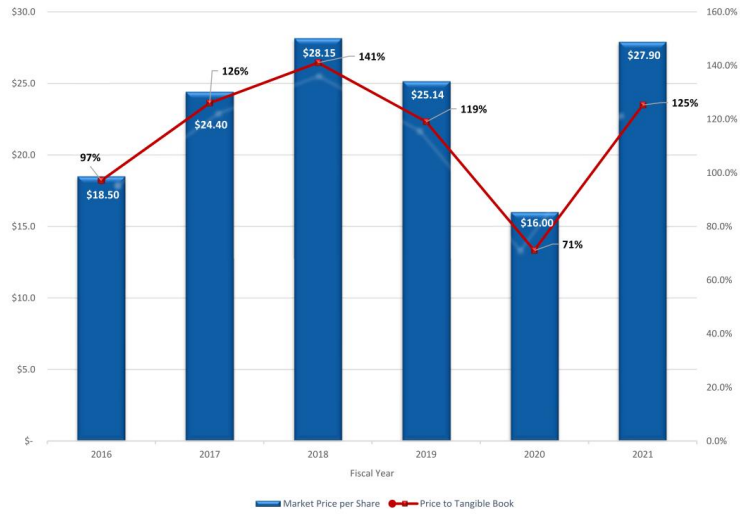
Deposit Composition – June 30, 2021



Deposit balances as of fiscal year end; Cost of deposits are averages for the fiscal year

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# Market Price and Price to Tangible Book



See Non-GAAP Disclosure Appendix

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# Quarter Highlights

*(Dollars in thousands, except per share amounts)*

Earnings (GAAP)	Quarter Ended		Change	
	6/30/2021	6/30/2020	Amount	Percent
Net income (loss)	\$ (7,408)	\$ 3,595	\$ (11,003)	(306%)
Earnings per share (EPS) - diluted	\$ (0.46)	\$ 0.22	\$ (0.68)	(309%)
Return on assets (ROA)	(0.81%)	0.39%	(1.20%)	(308%)
Net interest margin (tax-equivalent)	3.10%	2.92%	0.18%	6%
Noninterest income	\$ 11,160	\$ 7,223	\$ 3,937	55%
Efficiency ratio - adjusted <sup>(1)</sup>	73.86%	76.51%	(2.65%)	(3%)
<b>Core Earnings <sup>(1)</sup></b>				
Adjusted net income	\$ 8,310	\$ 3,595	\$ 4,715	131%
Adjusted earnings per share (EPS) - diluted	\$ 0.50	\$ 0.22	\$ 0.28	127%
Adjusted return on assets (ROA)	0.91%	0.39%	0.52%	133%
<b>Organic Loan Growth <sup>(2)</sup></b>				
Net Loan Growth:				
\$ Growth	\$ 76,664	\$ 35,349	\$ 41,315	117%
% Growth (annualized)	11.93%	5.48%	6.45%	118%
Loan Originations:				
Commercial portfolio	\$ 273,585	\$ 154,477	\$ 119,108	77%
Retail portfolio	109,867	71,109	38,758	55%
Loans originated for sale	173,292	246,075	(72,783)	(30%)
Total Originations	\$ 556,744	\$ 471,661	\$ 85,083	18%

(1) See Non-GAAP Disclosure Appendix

(2) Excludes PPP loans and purchased HELOCs

Source: Company documents previously filed with the SEC

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# Year-To-Date Highlights

*(Dollars in thousands, except per share amounts)*

Earnings (GAAP)	Twelve Months Ended		Change	
	6/30/2021	6/30/2020	Amount	Percent
Net income	\$ 15,675	\$ 22,783	\$ (7,108)	(31%)
Earnings per share (EPS) - diluted	\$ 0.94	\$ 1.30	\$ (0.36)	(28%)
Return on assets (ROA)	0.42%	0.63%	(0.21%)	(33%)
Net interest margin (tax-equivalent)	3.04%	3.17%	(0.13%)	(4%)
Noninterest income	\$ 39,821	\$ 30,332	\$ 9,489	31%
Efficiency ratio - adjusted <sup>(1)</sup>	74.08%	71.62%	2.46%	3%
<b>Core Earnings <sup>(1)</sup></b>				
Adjusted net income	\$ 34,190	\$ 22,783	\$ 11,407	50%
Adjusted earnings per share (EPS) - diluted	\$ 2.06	\$ 1.30	\$ 0.76	58%
Adjusted return on assets (ROA)	0.92%	0.63%	0.29%	46%
<b>Organic Loan Growth <sup>(2)</sup></b>				
Net Loan Growth:				
\$ Growth	\$ 31,000	\$ 183,293	\$ (152,293)	(83%)
% Growth (annualized)	1.18%	7.08%	-5.90%	(83%)
Loan Originations:				
Commercial portfolio	\$ 862,942	\$ 621,920	\$ 241,022	39%
Retail portfolio	346,386	278,280	68,106	24%
Loans originated for sale	700,868	479,814	221,054	46%
Total Originations	\$ 1,910,196	\$ 1,380,014	\$ 530,182	38%

(1) See Non-GAAP Disclosure Appendix

(2) Excludes PPP loans and purchased HELOCs

Source: Company documents previously filed with the SEC

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# Balance Sheet Highlights

*(Dollars in thousands, except per share amounts)*

	As of		Change	
	6/30/2021	6/30/2020	Amount	Percent
Total assets	\$ 3,524,723	\$ 3,722,852	\$ (198,129)	(5%)
Total loans, net	2,697,799	2,741,047	(43,248)	(2%)
Core deposits	2,482,764	2,046,614	436,150	21%
Total deposits	2,955,541	2,785,756	169,785	6%
Stockholders' equity	396,519	408,263	(11,744)	(3%)
Nonperforming loans to total loans	0.46%	0.58%	(0.12%)	(21%)
Classified assets to total assets	0.64%	0.84%	(0.20%)	(24%)
Book value per share	\$ 23.83	\$ 23.99	\$ (0.16)	(1%)
Tangible book value per share <sup>(1)</sup>	\$ 22.28	\$ 22.43	\$ (0.15)	(1%)
HomeTrust Bancshares, Inc. share price	\$ 27.90	\$ 16.00	\$ 11.90	74%
Price to tangible book value	125%	71%	54%	76%

(1) See Non-GAAP Disclosure Appendix  
Source: Company documents previously filed with the SEC

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# Investor Contacts

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**HomeTrust Bancshares, Inc.**

## Non-GAAP Disclosure Appendix

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## Non-GAAP Disclosure Reconciliation

In addition to results presented in accordance with generally accepted accounting principles utilized in the United States ("GAAP"), this presentation contains certain non-GAAP financial measures, which include: the efficiency ratio; tangible book value; tangible book value per share; net income excluding branch closure and restructuring expense, prepayment penalties on borrowings, merger-related expenses, certain state income tax expense, adjustments for the change in federal tax law, gain from the sale of premises and equipment, and earnings per share ("EPS"), return on assets ("ROA"), and return on equity ("ROE") excluding branch closure and restructuring expense, prepayment penalties on borrowings, merger-related expenses, certain state income tax expense, adjustments for the change in federal tax law, and gain from the sale of premises and equipment. The Company believes these non-GAAP financial measures and ratios as presented are useful for both investors and management to understand the effects of certain items and provides an alternative view of the Company's performance over time and in comparison, to the Company's competitors.

The Company believes these measures facilitate comparison of the quality and composition of the Company's capital and earnings ability over time and in comparison, to its competitors. These non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. They should not be considered in isolation or as a substitute for total stockholders' equity or operating results determined in accordance with GAAP. These non-GAAP measures may not be comparable to similarly titled measures reported by other companies.

# Non-GAAP Disclosure Reconciliation

Set forth below is a reconciliation to GAAP of our efficiency ratio:

(Dollars in thousands)	Three Months Ended		Years Ended	
	June 30,	June 30,	June 30,	June 30,
	2021	2020	2021	2020
Noninterest expense	\$ 48,233	\$ 24,652	\$ 131,182	\$ 97,129
Less: branch closure and restructuring expenses	1,513	-	1,513	-
Less: prepayment penalties on borrowings	19,034	-	22,690	-
Noninterest expense - as adjusted	\$ 27,686	\$ 24,652	\$ 106,979	\$ 97,129
Net interest income	\$ 25,998	\$ 24,688	\$ 103,322	\$ 104,104
Plus: noninterest income	11,160	7,223	39,821	30,332
Plus: tax equivalent adjustment	325	311	1,267	1,190
Net interest income plus noninterest income - as adjusted	\$ 37,483	\$ 32,222	\$ 144,410	\$ 135,626
Efficiency ratio - adjusted	73.86%	76.51%	74.08%	71.62%
Efficiency ratio (without adjustments)	129.81%	77.25%	91.64%	72.25%

Set forth below is a reconciliation to GAAP of tangible book value, tangible book value per share, and book value per share:

(Dollars in thousands, except per share data)	As of					
	June 30,	June 30,	June 30,	June 30,	June 30,	June 30,
	2021	2020	2019	2018	2017	2016
Total stockholders' equity	\$ 396,519	\$ 408,263	\$ 408,896	\$ 409,242	\$ 397,647	\$ 359,976
Less: goodwill, core deposit intangibles, net of taxes	25,902	26,468	27,562	29,125	30,157	17,169
Tangible book value	\$ 370,617	\$ 381,795	\$ 381,334	\$ 380,117	\$ 367,490	\$ 342,807
Common shares outstanding	16,636,483	17,021,357	17,984,105	19,041,668	18,967,875	17,998,750
Tangible book value per share	\$ 22.28	\$ 22.43	\$ 21.20	\$ 19.96	\$ 19.37	\$ 19.05
Book value per share	\$ 23.83	\$ 23.99	\$ 22.74	\$ 21.49	\$ 20.96	\$ 20.00
HomeTrust Bancshares, Inc. share price	\$ 27.90	\$ 16.00	\$ 25.14	\$ 28.15	\$ 24.40	\$ 18.50
Price to Tangible Book	125.2%	71.3%	118.6%	141.0%	125.9%	97.1%

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# Non-GAAP Disclosure Reconciliation

Set forth below is a reconciliation to GAAP net income, EPS, ROE, and ROA as adjusted to exclude merger-related expenses, certain state tax expense, adjustments for the change in federal tax law, gain on sale of premises and equipment, branch closure and restructuring expenses, and prepayment penalty on borrowings:

(Dollars in thousands, except per share data)	Three Months Ended			Years Ended					
	June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020	June 30, 2019	June 30, 2018	June 30, 2017	June 30, 2016	
Merger-related expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,805	\$ -	
State tax expense adjustment	-	-	-	-	-	-	(142)	490	
Change in federal tax law adjustment	-	-	-	-	(325)	17,908	-	-	
Gain on sale of premises and equipment	-	-	-	-	-	-	(385)	(10)	
Branch closure and restructuring expenses	1,513	-	1,513	-	-	-	-	400	
Prepayment penalty on borrowings	19,034	-	22,690	-	-	-	-	-	
Total adjustments	20,547	-	24,203	-	(325)	17,602	7,910	916	
Tax effect	4,829	-	5,688	-	-	(49)	2,646	144	
Total adjustments, net of tax	15,718	-	18,515	-	(325)	17,651	5,264	772	
Net income (GAAP)	(7,408)	3,595	15,675	22,783	27,146	8,235	11,847	11,456	
Adjusted net income (non-GAAP)	\$ 8,310	\$ 3,595	\$ 34,190	\$ 22,783	\$ 26,821	\$ 25,886	\$ 17,111	\$ 12,228	
<b>Per Share Data</b>									
Average shares outstanding - basic	15,894,342	16,217,185	16,078,066	16,729,056	17,692,493	18,028,854	17,379,487	17,417,046	
Average shares outstanding - diluted	15,894,342	16,489,125	16,495,115	17,292,239	18,393,184	18,726,431	17,956,443	17,606,689	
Average shares outstanding - diluted (adjusted)	16,406,581	16,489,125	16,495,115	17,292,239	18,393,184	18,726,431	17,956,443	17,606,689	
<b>Basic EPS</b>									
Basic EPS (GAAP)	\$ (0.46)	\$ 0.22	\$ 0.96	\$ 1.34	\$ 1.52	\$ 0.45	\$ 0.66	\$ 0.65	
Non-GAAP adjustment	0.98	-	1.15	-	-	0.99	0.30	0.05	
Adjusted basic EPS (non-GAAP)	\$ 0.52	\$ 0.22	\$ 2.11	\$ 1.34	\$ 1.52	\$ 1.44	\$ 0.96	\$ 0.70	
<b>Diluted EPS</b>									
Diluted EPS (GAAP)	\$ (0.46)	\$ 0.22	\$ 0.94	\$ 1.30	\$ 1.46	\$ 0.44	\$ 0.65	\$ 0.65	
Non-GAAP adjustment	0.96	-	1.12	-	-	0.94	0.29	0.05	
Adjusted diluted EPS (non-GAAP)	\$ 0.50	\$ 0.22	\$ 2.06	\$ 1.30	\$ 1.46	\$ 1.38	\$ 0.94	\$ 0.70	
<b>Average Balances</b>									
Average assets	\$ 3,669,597	\$ 3,689,092	\$ 3,698,394	\$ 3,591,076	\$ 3,396,896	\$ 3,243,661	\$ 2,945,365	\$ 2,741,188	
Average equity	\$ 405,933	\$ 406,564	\$ 403,510	\$ 411,447	\$ 409,820	\$ 402,605	\$ 376,970	\$ 362,916	
<b>ROA</b>									
ROA (GAAP)	(0.81%)	0.39%	0.42%	0.63%	0.80%	0.25%	0.40%	0.42%	
Non-GAAP adjustment	1.72%	-	0.50%	-	(0.01%)	0.55%	0.18%	0.03%	
Adjusted ROA (non-GAAP)	0.91%	0.39%	0.92%	0.63%	0.79%	0.80%	0.58%	0.45%	
<b>ROE</b>									
ROE (GAAP)	(7.30%)	3.54%	3.88%	5.54%	6.62%	2.05%	3.14%	3.16%	
Non-GAAP adjustment	15.49%	-	4.59%	-	(0.08%)	4.38%	1.40%	0.21%	
Adjusted ROE (non-GAAP)	8.19%	3.54%	8.47%	5.54%	6.54%	6.43%	4.54%	3.37%	

In relation to the two-class method, net income used in the calculations of basic and diluted EPS have adjustments, which are included in Company documents previously filed with the SEC

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