# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 29, 2020

# HOMETRUST BANCSHARES, INC.

(Exact name of registrant as specified in its charter)

Maryland	001-35593	45-5055422	
(State or other jurisdiction of incorporation)	(Commission File No.)	(IRS Employer Identification Number)	
10 Woodfin Street, Asheville, North Carolina		28801	
(Address of principal executive offices)		(Zip Code)	
Registrant's	telephone number, including area code: <b>(828)</b>	259-3939	
	Not Applicable		
(Former	name or former address, if changed since last	report)	
check the appropriate box below if the Form 8-K file oblowing provisions:	ing is intended to simultaneously satisfy the	filing obligation of the registrant under any o	f the
☐ Written communications pursuant to Rule 425 und	der the Securities Act (17 CFR 230.425)		
Soliciting material pursuant to Rule 14a-12 under	the Exchange Act (17 CFR 240.14a-12)		
Pre-commencement communications pursuant to F	Rule 14d-2(b) under the Exchange Act (17 CFI	R 240.14d-2(b))	
Pre-commencement communications pursuant to I	Rule 13e-4(c) under the Exchange Act (17 CFF	R 240.13e-4(c))	
ndicate by check mark whether the registrant is an enhapter) or Rule 12b-2 of the Securities Exchange Act o		405 of the Securities Act of 1933 (§230.405 of	f this
		Emerging growth company	[]
f an emerging growth company, indicate by check marl my new or revised financial accounting standards provi	<u> </u>	1 100	[]
Secu	rities Registered Pursuant to Section 12(b) of the Ad	ct:	
Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered	
Common Stock, par value \$0.01 per share	HTBI	The NASDAQ Stock Market LLC	

# **Item 2.02. Results of Operations and Financial Condition**

On April 29, 2020, HomeTrust Bancshares, Inc., the holding company for HomeTrust Bank, issued a press release reporting third quarter 2020 financial results, approval of its quarterly cash dividend, and its response to the COVID-19 pandemic. A copy of the press release, including unaudited financial information released as a part thereof, is attached as Exhibit 99.1 to this Current Report on Form 8-K and incorporated by reference herein.

# Item 9.01 Financial Statements and Exhibits

(d) Exhibits

99.1 Press release dated April 29, 2020

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# HOMETRUST BANCSHARES, INC.

Date: April 29, 2020 By: /s/ Tony J. VunCannon

Tony J. VunCannon

Executive Vice President, Chief Financial Officer, Corporate

Secretary and Treasurer



#### HomeTrust Bancshares, Inc. Announces Financial Results For The Third Quarter of Fiscal 2020 and Quarterly Dividend

ASHEVILLE, N.C., April 29, 2020 – HomeTrust Bancshares, Inc. (NASDAQ: HTBI) ("Company"), the holding company of HomeTrust Bank ("Bank"), today announced preliminary net income for the third quarter of fiscal 2020, approval of its quarterly cash dividend, and its response to the COVID-19 pandemic.

For the quarter ended March 31, 2020 compared to the corresponding quarter in the previous year:

- net income was \$1.2 million, compared to \$3.3 million;
- diluted earnings per share ("EPS") was \$0.07, compared to \$0.18;
- return on assets ("ROA") was 0.14%, compared to 0.39%;
- return on equity ("ROE") was 1.15%, compared to 3.24%;
- provision for loan losses was \$5.4 million, compared to \$5.5 million;
- noninterest income increased \$1.0 million, or 18.1% to \$6.4 million from \$5.4 million;
- organic net loan growth, which excludes one-to-four family loans transferred to held for sale and purchases of home equity lines of credit, was \$33.6 million, or 5.5% annualized compared to \$38.5 million, or 6.2% annualized;
- 635,800 shares were repurchased during the quarter at an average price of \$20.45 per share completing the most recent buyback program; and
- quarterly cash dividends continued at \$0.07 per share totaling \$1.2 million.

For the nine months ended March 31, 2020 compared to the corresponding period in the previous year:

- net income was \$19.2 million, compared to \$19.1 million;
- EPS was \$1.08, compared to \$1.02;
- ROA was 0.72%, compared to 0.76%;
- ROE was 6.19%, compared to 6.21%;
- provision for loan losses was \$5.8 million, compared to \$5.5 million;
- noninterest income increased \$7.0 million, or 43.6% to \$23.1 million from \$16.1 million;
- total deposits increased \$246.4 million, or 10.7% to \$2.6 billion from \$2.3 billion; and
- 1,032,221 shares of common stock were repurchased during the period at an average price of \$22.50 per share.

Earnings during the three and nine months ended March 31, 2020 were negatively impacted by a significant increase in the provision for loan losses based on the Company's initial assessment of COVID-19 on various macroeconomic factors. In addition, earnings for the nine months ended March 31, 2020 included a \$958,000 after-tax gain from the sale of \$154.9 million in one-to-four family loans in December 2019.

The Company also announced today that its Board of Directors declared a quarterly cash dividend of \$0.07 per common share payable on June 4, 2020 to shareholders of record as of the close of business on May 21, 2020.

"We could not be more proud of our team members for their courage, dedication and focus on taking care of our customers' needs during these unprecedented times. Their health and safety as well as the health and safety of our customers and communities is our primary concern," said Dana Stonestreet, Chairman, President, and Chief Executive Officer. "We understand that everyone is facing their own set of challenges relating to COVID-19 and we remain committed to helping our customers navigate through whatever financial challenges they may face. At the onset of the pandemic, we announced multiple relief programs for both individual and business customers, including payment deferrals, waiving late fees, suspension of foreclosures and repossessions, providing access to government sponsored lending programs as well as various other tailored

solutions. Our retail banking team has proactively reached out to many of our customers by phone while continuing to service them through our branch office drive-thrus, in our lobbies by appointment, and online. All of these activities have taken place just a few short weeks after our very successful core systems technology conversion in late February."

#### Response to COVID-19

<u>Loan Programs</u>. In response to the current global situation surrounding the COVID-19 pandemic, the Company is offering a variety of relief options designed to support our customers and communities, including participating in the U.S. Small Business Administration's ("SBA") Paycheck Protection Program ("PPP"). As of April 24, 2020, we had received PPP applications totaling \$89.0 million with confirmed allocation from the SBA for 243 applications totaling \$76.9 million. Net origination fees on these loans are approximately \$1.9 million which will be deferred and amortized into interest income as the loans are repaid or forgiven. Due to demand exceeding our capacity, on April 9, 2020 we partnered with a third party to process and fund additional PPP applications for our customers and communities. With the recent approval by Congress of additional funds for this program, applications will continue to be processed through our third party relationship. We are also working with our clients to assist them with accessing other borrowing options, including the Main Street Lending Program and other government sponsored lending programs, as appropriate.

<u>Loan Modifications</u>. The Company is closely monitoring the effects of COVID-19 on our loan portfolio and will continue to monitor all the associated risks to minimize any potential losses. HomeTrust Bank is offering payment and financial relief programs for borrowers impacted by COVID-19. These programs include loan payment deferrals for up to 90 days, waived late fees, and suspension of foreclosure proceedings and repossessions. We have received numerous requests from borrowers for some type of payment relief. As of April 24, 2020, we have processed and approved payment deferrals on loans totaling \$510.4 million, or 19.2% of total loans. The breakout by loan type is as follows:

Payment Deferrals by Loan Types (dollars in thousands)

	Oı	itstanding Loan Balance	Percent of Total Loan Portfolio
Commercial real estate, construction and development, and commercial and industrial	\$	412,525	15.5 %
Equipment finance		38,975	1.5 %
One-to-four family		47,062	1.8 %
Other consumer loans		11,876	0.4 %
Total	\$	510,438	19.2 %

We believe the steps we are taking are necessary to effectively manage our portfolio and assist our customers through the ongoing uncertainty surrounding the duration, impact and government response to the COVID-19 pandemic.

<u>Allowance for Loan Losses</u>. The Company recorded a provision for loan losses of \$5.4 million for the third quarter of 2020, compared to a \$400,000 provision in the preceding quarter and \$5.5 million in the third quarter a year ago, which was related to one commercial customer relationship. The provision for the current quarter reflects expected credit losses based upon the conditions that existed as of March 31, 2020 including consideration for the recent downturn in certain leading economic indicators, such as the weaker stock market, lower manufacturing activity and retail sales, consumer confidence, and increases

in unemployment. Specifically, the Company's management has evaluated its loan portfolio and identified the following loan categories as potentially the most impacted by the COVID-19 pandemic:

Loan Segments (as of March 31, 2020)

(dollars in thousands)	Loan Ri	sk C	Grade		
	 Pass <sup>(1)</sup>		Criticized <sup>(2)</sup>	Outstanding Loan Balance	Percent of Total Loan Portfolio
Lodging	\$ 108,864	\$	2,069	\$ 110,933	4.2 %
Restaurants	47,780		71	47,851	1.8 %
Shopping centers	76,723		1,441	78,164	2.9 %
Other retail businesses	130,341		295	130,635	4.9 %
Equipment finance	197,651		1,311	198,862	7.5 %
Total	\$ 561,359	\$	5,187	\$ 566,445	21.3 %
Percent of total	99.1 %		0.9 %	100.0 %	_

- (1) A pass rated loan is not adversely classified because it does not display any of the characteristics for adverse classification.
- (2) Includes loans that are graded special mention or substandard. These loans have weaknesses (or potential weaknesses) that may result in deterioration of the repayment prospects or collateral position at some future date.

The Company does not have any exposure to oil/gas or credit cards at March 31, 2020.

Branch Operations and Support Personnel. We have taken various steps to ensure the safety of our customers and our team members by limiting branch activities to appointment only and use of our drive-up facilities, and by encouraging the use of our digital and electronic banking channels, all the while adjusting for evolving State and Federal guidelines. Many of our employees are working remotely or have flexible work schedules, and we have established protective measures within our offices to help ensure the safety of those employees who must work on-site.

Capital. At March 31, 2020, the Company's tangible equity to total tangible assets ratio was 10.76% and HomeTrust Bank's capital was well in excess of all regulatory requirements. Our strong capital level positions us well in the face of the challenges of the COVID-19 pandemic. As part of the Company's risk management process, we have maintained strong capital ratios in the latter part of the longest economic recovery in U.S. history.

#### **Income Statement Review**

Net interest income decreased to \$25.3 million for the quarter ended March 31, 2020, compared to \$26.6 million for the comparative quarter in fiscal 2019. The \$1.3 million, or 4.7% decrease was due to a \$1.7 million decrease in interest and dividend income primarily driven by lower rates on loans and commercial paper as a result of lower federal funds and other market interest rates, which was partially offset by a \$417,000 decrease in interest expense. Average interest-earning assets increased \$65.7 million, or 2.1% to \$3.2 billion for the quarter ended March 31, 2020. The average balance of total loans receivable increased by \$19.6 million, or 0.7% compared to the same quarter last year due to organic loan growth offset by the previously disclosed one-tofour family loans sold in December 2019. The average balance of commercial paper and deposits in other banks increased \$40.8 million, or 12.1% between the periods driven by increases in commercial paper investments. Our investments in commercial paper have short-term maturities and limited exposure of \$15.0 million or less per each highly-rated company. The average balance in securities available for sale increased \$14.2 million, or 10.2%, which was primarily driven by the purchase of shorter-term corporate bonds. These increases were partially funded by a cumulative \$52.9 million, or 1.8% increase in average interest-bearing liabilities and noninterest bearing deposits and the \$8.9 million, or 19.0% decrease in other interest earning assets as compared to the same quarter last year. Net interest margin (on a fully taxable-equivalent basis) for the three months ended March 31, 2020 decreased to 3.16% from 3.39% for the same period a year ago.

Total interest and dividend income decreased \$1.7 million, or 4.8% for the three months ended March 31, 2020 as compared to the same period last year, which was primarily driven by a \$1.0 million, or 3.2% decrease in loan interest income, a \$489,000, or 21.4% decrease in interest income from commercial paper and deposits in other banks, and a \$261,000, or 32.2% decrease in other investment income which was partially offset by a \$62,000, or 7.3% increase in interest income from securities available for sale. The lower interest income from loans and commercial paper and deposits in other banks was primarily driven by the decrease in yields. Average loan yields decreased 18 basis points to 4.51% for the quarter ended March 31, 2020 from 4.69% in the corresponding quarter last year. For the quarters ended March 31, 2020 and 2019, average loan yields included six and seven basis points, respectively, from the accretion of purchase discounts on acquired loans. The incremental accretion and the impact to the yield on loans may change during any period based on the volume of prepayments, but it is expected to decrease

over time as the balance of the purchase discount for acquired loans decreases. The total purchase discount for acquired loans was \$5.5 million at March 31, 2020, compared to \$6.7 million at June 30, 2019, and \$7.1 million at March 31, 2019.

Total interest expense decreased \$417,000, or 5.1% for the quarter ended March 31, 2020 compared to the same period last year. The decrease was driven by a \$2.0 million, or 53.0% decrease in interest expense on borrowings partially offset by a \$1.6 million, or 35.6% increase in interest expense on deposits. The additional deposit interest expense was a result of our continued focus on increasing deposits as the average balance of interest-bearing deposits increased \$205.3 million, or 10.4% along with a 20 basis point increase in the average cost of interest-bearing deposits for the quarter ended March 31, 2020 compared to the same quarter last year. Average borrowings for the quarter ended March 31, 2020 decreased \$196.8 million, or 29.4% along with a 75 basis point decrease in the average cost of borrowings compared to the same period last year. The decrease in the average cost of borrowing was driven by the lower federal funds rate during the current quarter compared to the prior year. The overall average cost of funds decreased seven basis points to 1.16% for the current quarter compared to 1.23% in the same quarter last year due primarily to the impact of the lower amount of borrowings and rates.

Net interest income decreased slightly to \$79.4 million for the nine months ended March 31, 2020, compared to \$79.9 million for the comparative period in fiscal 2019. The \$526,000, or 0.7% decrease was due to a \$3.8 million increase in interest and dividend income primarily driven by an increase in average interest-earning assets, which was offset by a \$4.3 million increase in interest expense. Average interest-earning assets increased \$166.8 million, or 5.3% to \$3.3 billion for the nine months ended March 31, 2020 compared to \$3.1 billion for the corresponding period in fiscal 2019. For the nine months ended March 31, 2020, the average balance of total loans receivable increased \$125.8 million, or 4.8% compared to the same period last year primarily due to organic loan growth. The average balance of commercial paper and deposits in other banks increased \$38.6 million, or 11.9% between the periods driven by increases in commercial paper investments. These increases were primarily funded by the \$151.5 million, or 5.9% increase in average interest-bearing liabilities, as compared to the same nine month period last year. Net interest margin (on a fully taxable-equivalent basis) for the nine months ended March 31, 2020 decreased to 3.25% from 3.45% for the same period a year ago.

Total interest and dividend income increased \$3.8 million, or 3.7% for the nine months ended March 31, 2020 as compared to the same period last year, which was primarily driven by a \$4.1 million, or 4.6% increase in loan interest income, and a \$319,000, or 12.4% increase in interest income from securities available for sale, which was partially offset by a \$147,000, or 2.4% decrease in interest income from commercial paper and interest-bearing deposits and a \$510,000, or 19.1% decrease in other investment income. The additional loan interest income was driven by the increase in the average balance of loans receivable compared to the prior year. Average loan yields decreased slightly by two basis points to 4.63% for the nine months ended March 31, 2020 from 4.65% in the corresponding period last year. For the nine months ended March 31, 2020 and 2019, average loan yields included six and eight basis points, respectively, from the accretion of purchase discounts on acquired loans.

Total interest expense increased \$4.3 million, or 20.1% for the nine months ended March 31, 2020 compared to the same period last year. The increase was driven by a \$7.4 million, or 68.6% increase in deposit interest expense partially offset by a \$3.1 million, or 28.7% decrease in interest expense on borrowings. The additional deposit interest expense was a result of a \$226.9 million, or 11.8% increase in the average balance of interest-bearing deposits along with a 37 basis point increase in the average cost of those deposits for the nine months ended March 31, 2020 as compared to the same period last year. Average borrowings for the nine months ended March 31, 2020 decreased \$75.3 million, or 11.4% along with a 42 basis point decrease in the average cost of borrowings compared to the same period last year. The overall cost of funds increased 14 basis points to 1.25% for the nine months ended March 31, 2020 compared to 1.11% in the corresponding period last year.

Noninterest income increased \$1.0 million, or 18.1% to \$6.4 million for the three months ended March 31, 2020 from \$5.4 million for the same period in the previous year primarily due a \$160,000, 119.4% increase in loan income and fees and a \$749,000, or 74.4% increase in other noninterest income. The \$160,000 increase for the quarter in loan income and fees is primarily a result of our adjustable rate conversion program and prepayment fees on equipment finance loans. The \$749,000 increase in other noninterest income primarily related to operating lease income from the new equipment finance line of business. There were \$32.2 million of residential mortgage loans originated for sale which were sold with gains of \$852,000 compared to \$24.7 million sold and gains of \$628,000 in the corresponding quarter in the prior year. During the quarter ended March 31, 2020, \$6.8 million of the guaranteed portion of SBA commercial loans were sold with gains of \$469,000 compared to \$11.5 million sold and gains of \$843,000 in the corresponding quarter in the prior year. In addition, \$18.0 million of home equity loans were sold during the quarter for a gain of \$183,000.

Noninterest income increased \$7.0 million, or 43.6% to \$23.1 million for the nine months ended March 31, 2020 from \$16.1 million for the same period in the previous year primarily due to a \$3.5 million, or 85.4% increase in the gain on sale of loans held for sale, a \$1.3 million, or 170.4% increase in loan income and fees, and a \$2.0 million, or 81.1% increase in other noninterest income. The increase in the gain on sale of loans held for sale was a result of the previously discussed one-to-four

family loans sold during the period which resulted in a non-recurring \$1.3 million gain. In addition to this non-recurring gain, \$135.4 million of residential mortgage loans sold with gains of \$3.6 million for the nine months ended March 31, 2020, compared to \$81.3 million sold and gains of \$2.0 million in the corresponding period in the prior year. During the nine months ended March 31, 2020, \$36.0 million of SBA commercial loans were sold with recorded gains of \$2.5 million compared to \$28.7 million sold and gains of \$2.0 million in the corresponding period in the prior year. The increase in loan income and fees is primarily a result of our adjustable rate conversion program and prepayment fees on equipment finance loans. The \$2.0 million increase in other noninterest income primarily related to operating lease income from the equipment finance line of business.

Noninterest expense for the three months ended March 31, 2020 increased \$1.9 million, or 8.4% to \$24.9 million compared to \$23.0 million for the three months ended March 31, 2019. The increase was primarily due to a \$1.0 million, or 7.4% increase in salaries and employee benefits as a result of new positions and annual salary increases; a \$1.0 million, or 34.6% increase in other expenses, mainly driven by depreciation from our equipment finance line of business and expenses related to our recent core system conversion; a \$164,000, or 23.5% increase in telephone, postage, and supplies as a result of our core conversion; and a \$142,000, or 44.4% increase in deposit insurance premiums as a result of our growth and changing loan portfolio mix. Partially offsetting these increases was a cumulative decrease of \$365,000, or 39.1% in real estate owned ("REO") related expenses and core deposit intangible amortization for the three months ended March 31, 2020 compared to the same period last year.

Noninterest expense for the nine months ended March 31, 2020 increased \$5.8 million, or 8.6% to \$72.5 million compared to \$66.7 million for the nine months ended March 31, 2019. The increase was primarily due to a \$3.5 million, or 9.1% increase in salaries and employee benefits; a \$2.4 million, or 30.3% increase in other expenses, mainly driven by depreciation from our equipment finance line of business and expenses related to our core conversion; a \$497,000, or 40.8% increase in marketing and advertising expense; a \$308,000, or 5.4% increase in computer services; and a \$252,000, or 11.4% increase in telephone, postage, and supplies. Partially offsetting these increases was a decrease of \$485,000, or 50.6% in deposit insurance premiums related to credit from the Federal Deposit Insurance Corporation in the first and second quarter; a \$462,000, or 29.2% decrease in core deposit intangible amortization; and a \$214,000, or 20.4% decrease in REO related expenses for the nine months ended March 31, 2020 compared to the same period last year.

For the three months ended March 31, 2020, the Company's income tax expense increased \$3,000, or 1.6% to \$188,000 from \$185,000. The effective tax rate for the three months ended March 31, 2020 and 2019 was 13.6% and 5.3%, respectively. These lower rates were due to the effects of \$1.0 million in each quarter of tax-free income from municipal leases in the Company's loan portfolio.

For the nine months ended March 31, 2020, the Company's income tax expense increased \$376,000, or 8.0% to \$5.1 million from \$4.7 million for the corresponding period in the previous year as a result of higher taxable income. The effective tax rate for the nine months ended March 31, 2020 and 2019 was 20.9% and 19.7%, respectively.

#### **Balance Sheet Review**

Total assets and liabilities remained relatively level at \$3.5 billion and \$3.1 billion, respectively, at March 31, 2020 compared to June 30, 2019. The funds received from the \$154.9 million in one-to-four family loans sold and deposit growth of \$227.5 million, or 9.8% were used to pay down \$145.0 million, or 21.3% of borrowings, fund the \$114.4 million, or 22.7% net increase in cash and cash equivalents, commercial paper, certificates of deposit in other banks, securities available for sale, and loans held for sale for the first nine months of fiscal 2020. Approximately \$85.6 million one-to-four family loans being marketed for sale at December 31, 2019 were moved from loans held for sale and back into the loan portfolio during the current quarter as market conditions changed management's intent to sell these loans. The increase in loans held for sale relates to home equity loans originated for sale during the period. Deferred income taxes decreased \$4.8 million, or 18.0% to \$21.8 million at March 31, 2020 from \$26.5 million at June 30, 2019 due to the use of net operating loss carryforwards.

As of July 1, 2019, the Company adopted the new lease accounting standard, which drove several changes on the balance sheet. Land totaling \$2.1 million related to the Company's one finance lease (f/k/a capital lease) was reclassed from premises and equipment, net to other assets as a right of use ("ROU") asset and the corresponding liability was reclassed from a separate line on the balance sheet to other liabilities as a lease liability. As of March 31, 2020, the Company has \$4.6 million in ROU assets and corresponding lease liabilities, which are maintained in other assets and other liabilities, respectively.

Stockholders' equity at March 31, 2020 decreased \$3.5 million, or 0.8% to \$405.4 million compared to \$408.9 million at June 30, 2019. Changes within stockholders' equity included \$19.2 million in net income and \$2.3 million in stock-based compensation, offset by 1,032,221 shares of common stock repurchased at an average cost of \$22.50, or approximately \$23.2 million in total, and \$3.4 million related to cash dividends declared. As of March 31, 2020, HomeTrust Bank and the Company

were considered "well capitalized" in accordance with their regulatory capital guidelines and exceeded all regulatory capital requirements.

#### **Asset Quality**

The allowance for loan losses was \$26.9 million, or 1.01% of total loans, at March 31, 2020 compared to \$21.4 million, or 0.79% of total loans, at June 30, 2019. The allowance for loan losses to total gross loans excluding acquired loans was 1.07% at March 31, 2020, compared to 0.85% at June 30, 2019. The overall increase was primarily driven by additional allowance stemming from the initial assessment of COVID-19 on the loan portfolio.

There was a \$5.8 million provision for loan losses for the nine months ended March 31, 2020, compared to \$5.5 million for the corresponding period in fiscal year 2019. The current year provision included significant adjustments relating to COVID-19 as a result of changes in qualitative factors based on our perceived increase in at risk loan sub-categories, which include: lodging, restaurants, shopping centers, other retail, and equipment finance. The provision in the corresponding period in the prior year related to one commercial loan relationship. Net loan charge offs totaled \$379,000 for the nine months ended March 31, 2020, compared to \$2.1 million for the same period in fiscal year 2019. Net charge offs as a percentage of average loans were 0.02% and 0.11% for the nine months ended March 31, 2020 and 2019, respectively.

Nonperforming assets increased by \$3.4 million, or 20.6% to \$16.7 million, or 0.47% of total assets, at March 31, 2020 compared to \$13.3 million, or 0.38% of total assets at June 30, 2019. Nonperforming assets included \$15.6 million in nonaccruing loans and \$1.1 million in REO at March 31, 2020, compared to \$10.4 million and \$2.9 million, in nonaccruing loans and REO, respectively, at June 30, 2019. The increase in nonaccruing loans primarily relates to one commercial real estate loan relationship that was moved to nonaccrual during the second quarter. Included in nonperforming loans are \$7.2 million of loans restructured from their original terms of which \$5.8 million were current at March 31, 2020, with respect to their modified payment terms. Purchased impaired loans aggregating \$1.0 million obtained through prior acquisitions are excluded from nonaccruing loans due to the accretion of discounts established in accordance with the acquisition method of accounting for business combinations. Nonperforming loans to total loans was 0.59% at March 31, 2020 and 0.38% at June 30, 2019.

The ratio of classified assets to total assets decreased to 0.86% at March 31, 2020 from 0.89% at June 30, 2019. Classified assets decreased to \$30.7 million at March 31, 2020 compared to \$30.9 million at June 30, 2019. Our overall asset quality metrics continue to demonstrate our commitment to growing and maintaining a loan portfolio with a moderate risk profile, however we will remain diligent in our review of the portfolio and overall economy as we continue to maneuver through the uncertainty surrounding COVID-19.

#### About HomeTrust Bancshares, Inc.

HomeTrust Bancshares, Inc. is the holding company for HomeTrust Bank. As of March 31, 2020, the Company had assets of \$3.5 billion. The Bank, founded in 1926, is a North Carolina state chartered, community-focused financial institution committed to providing value added relationship banking with over 40 locations as well as online/mobile channels. Locations include: North Carolina (including the Asheville metropolitan area, the "Piedmont" region, Charlotte, and Raleigh/Cary), Upstate South Carolina (Greenville), East Tennessee (including Kingsport/Johnson City/Bristol, Knoxville, and Morristown) and Southwest Virginia (including the Roanoke Valley). The Bank is the 2nd largest community bank headquartered in North Carolina.

#### Forward-Looking Statements

This press release includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements often include words such as "believe," "expect," "anticipate," "estimate," and "intend" or future or conditional verbs such as "will," "would," "should," "could," or "may." Forward-looking statements are not historical facts but instead represent management's current expectations and forecasts regarding future events, many of which are inherently uncertain and outside of our control. Actual results may differ, possibly materially, from those currently expected or projected in these forward-looking statements. Factors that could cause our actual results to differ materially from those described in the forward-looking statements include: the effect of the COVID-19 pandemic, including on our credit quality and business operations, as well as its impact on general economic and financial market conditions and other uncertainties resulting from the COVID-19 pandemic, such as the extent and duration of the impact on public health, the U.S. and global economies, and consumer and corporate customers, including economic activity, employment levels and market liquidity; increased competitive pressures; changes in the interest rate environment; changes in general economic conditions and conditions within the securities markets; legislative and regulatory changes; and other factors described in HomeTrust's latest annual Report on Form 10-K and Quarterly Reports on Form 10-Q and other documents filed with or furnished to the Securities and Exchange Commission - which are available on our website at <a href="www.htb.com">www.htb.com</a> and on the SEC's website at www.sec.gov. Any of the forward-looking statements that we make in this press release or the documents we file with or furnish to the SEC are based upon management's beliefs and assumptions at the time they are made and may turn out to be wrong because of inaccurate assumptions we might make, because of the factors described above or because of other factors that we cannot foresee. We do not undertake and specifically disclaim any obligation to revise any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements. These risks could cause our actual results for fiscal 2020 and beyond to differ materially from those expressed in any forward-looking statements by, or on behalf of, us and could negatively affect our operating and stock performance.

#### WEBSITE: WWW.HOMETRUSTBANCSHARES.COM

#### **Contact:**

Dana L. Stonestreet – Chairman, President and Chief Executive Officer
Tony J. VunCannon – Executive Vice President, Chief Financial Officer, Corporate Secretary and Treasurer
828-259-3939

# **Consolidated Balance Sheets (Unaudited)**

(Dollars in thousands)	Ma	arch 31, 2020	]	December 31, 2019	September 30, 2019	Ju	ne 30, 2019 <sup>(1)</sup>	Ma	rch 31, 2019
Assets									
Cash	\$	41,206	\$	47,213	\$ 52,082	\$	40,909	\$	40,633
Interest-bearing deposits		40,855		41,705	65,011		30,134		37,678
Cash and cash equivalents		82,061		88,918	117,093		71,043		78,311
Commercial paper		281,955		253,794	254,302		241,446		246,903
Certificates of deposit in other banks		57,544		47,628	50,117		52,005		56,209
Securities available for sale, at fair value		158,621		146,022	165,714		121,786		139,112
Other investments, at cost		41,201		36,898	45,900		45,378		51,122
Loans held for sale		38,682		118,055	289,319		18,175		14,745
Total loans, net of deferred loan fees		2,663,524		2,554,541	2,508,730		2,705,190		2,660,647
Allowance for loan losses		(26,850)		(22,031)	(21,314)		(21,429)		(24,416)
Net loans		2,636,674		2,532,510	2,487,416		2,683,761		2,636,231
Premises and equipment, net		58,738		58,020	58,509		61,051		60,559
Accrued interest receivable		9,501		9,714	10,434		10,533		10,885
Real estate owned ("REO")		1,075		1,451	2,582		2,929		3,003
Deferred income taxes		21,750		22,066	24,257		26,523		28,832
Bank owned life insurance ("BOLI")		91,612		91,048	90,499		90,254		89,663
Goodwill		25,638		25,638	25,638		25,638		25,638
Core deposit intangibles		1,381		1,715	2,088		2,499		2,948
Other assets		41,600		36,755	31,441		23,157		13,576
Total Assets	\$	3,548,033	\$	3,470,232	\$ 3,655,309	\$	3,476,178	\$	3,457,737
Liabilities and Stockholders' Equity									
Liabilities									
Deposits	\$	2,554,787	\$	2,557,769	\$ 2,494,194	\$	2,327,257	\$	2,308,395
Borrowings		535,000		435,000	685,000		680,000		680,000
Other liabilities		52,806		60,468	63,047		60,025		62,112
Total liabilities		3,142,593		3,053,237	3,242,241		3,067,282		3,050,507
Stockholders' Equity									
Preferred stock, \$0.01 par value, 10,000,000 shares authorized, none issued or outstanding		_		_	_		_		_
Common stock, \$0.01 par value, 60,000,000 shares authorized (2)		171		177	178		180		183
Additional paid in capital		170,368		182,366	186,359		190,315		196,824
Retained earnings		240,325		240,312	232,315		224,545		217,490
Unearned Employee Stock Ownership Plan ("ESOP") shares		(6,480)		(6,612)	(6,744)		(6,877)		(7,009)
Accumulated other comprehensive income (loss)		1,056		752	960		733		(258)
Total stockholders' equity		405,440		416,995	413,068		408,896		407,230
Total Liabilities and Stockholders' Equity	\$	3,548,033	\$	3,470,232	\$ 3,655,309	\$	3,476,178	\$	3,457,737

<sup>(1)</sup> (2)

Derived from audited financial statements.
Shares of common stock issued and outstanding were 17,101,954 at March 31, 2020; 17,664,384 at December 31, 2019; 17,818,145 at September 30, 2019; 17,984,105 at June 30, 2019; and 18,265,535 at March 31, 2019.

# **Consolidated Statement of Income (Unaudited)**

Consolidated Statement of Income (Unaudited)		Three	Months Ende	ed			Nine Mo	nths I	Ended
	 March 31,	De	cember 31,		March 31,	-	March 31,		March 31,
(Dollars in thousands)	2020		2019		2019		2020		2019
Interest and Dividend Income	 2020		2013		2013		2020	-	2013
Loans	\$ 29,781	\$	32,119	\$	30,770	\$	94,166	\$	90,042
Commercial paper and interest-bearing deposits	1,794		1,912		2,283		5,959		6,106
Securities available for sale	912		1,093		850		2,901		2,582
Other investments	550		772		811		2,154		2,664
Total interest and dividend income	 33,037		35,896		34,714		105,180		101,394
Interest Expense									
Deposits	5,971		6,321		4,404		18,145		10,761
Borrowings	1,757		2,541		3,741		7,619		10,691
Total interest expense	7,728		8,862		8,145		25,764		21,452
Net Interest Income	25,309		27,034		26,569		79,416		79,942
Provision for Loan Losses	5,400		400		5,500		5,800		5,500
Net Interest Income after Provision for Loan Losses	19,909		26,634		21,069		73,616		74,442
Noninterest Income									
Service charges and fees on deposit accounts	2,304		2,605		2,265		7,352		7,243
Loan income and fees	294		871		134		2,047		757
Gain on sale of loans held for sale	1,503		3,775		1,472		7,577		4,086
BOLI income	518		509		518		1,724		1,574
Other, net	1,756		1,314		1,007		4,409		2,434
Total noninterest income	6,375		9,074		5,396		23,109		16,094
Noninterest Expense									
Salaries and employee benefits	14,455		14,170		13,463		42,537		39,005
Net occupancy expense	2,246		2,384		2,294		6,972		7,046
Computer services	2,023		1,985		1,980		6,032		5,724
Telephone, postage, and supplies	862		798		698		2,462		2,210
Marketing and advertising	396		641		400		1,716		1,219
Deposit insurance premiums	462		12		320		474		959
Loss (gain) on sale and impairment of REO	(15)		122		246		88		500
REO expense	250		238		200		746		548
Core deposit intangible amortization	334		373		488		1,118		1,580
Other	 3,890		3,318		2,889		10,332		7,928
Total noninterest expense	24,903		24,041		22,978		72,477		66,719
Income Before Income Taxes	1,381		11,667		3,487		24,248		23,817
Income Tax Expense	188		2,476		185		5,060		4,684
Net Income	\$ 1,193	\$	9,191	\$	3,302	\$	19,188	\$	19,133

# **Per Share Data**

			Thre		Nine Months Ended				
	·	March 31,	Ι	December 31,	March 31,	March 31,			March 31,
		2020		2019	2019		2020		2019
Net income per common share:(1)									
Basic	\$	0.07	\$	0.54	\$ 0.19	\$	1.12	\$	1.07
Diluted	\$	0.07	\$	0.52	\$ 0.18	\$	1.08	\$	1.02
Average shares outstanding:									
Basic		16,688,646		16,906,457	17,506,018		16,898,391		17,811,962
Diluted		17,258,428		17,567,680	18,197,429		17,524,252		18,528,161
Book value per share at end of period	\$	23.71	\$	23.61	\$ 22.29	\$	23.71	\$	22.29
Tangible book value per share at end of period (2)	\$	22.15	\$	22.08	\$ 20.77	\$	22.15	\$	20.77
Cash dividends declared per common share	\$	0.07	\$	0.07	\$ 0.06	\$	0.20	\$	0.12
Total shares outstanding at end of period		17,101,954		17,664,384	18,265,535		17,101,954		18,265,535

<sup>(1)</sup> (2) Basic and diluted net income per common share have been prepared in accordance with the two-class method. See Non-GAAP reconciliation tables below for adjustments.

# **Selected Financial Ratios and Other Data**

Science I municial ratios and State Data					
	•	Three Months Ended		Nine Month	ns Ended
	March 31,	December 31,	March 31,	March 31,	March 31,
	2020	2019	2019	2020	2019
Performance ratios: (1)					
Return on assets (ratio of net income to average total assets)	0.14 %	1.02 %	0.39 %	0.72 %	0.76 %
Return on equity (ratio of net income to average equity)	1.15	8.87	3.24	6.19	6.21
Tax equivalent yield on earning assets <sup>(2)</sup>	4.12	4.34	4.42	4.30	4.36
Rate paid on interest-bearing liabilities	1.16	1.27	1.23	1.25	1.11
Tax equivalent average interest rate spread (2)	2.96	3.07	3.19	3.05	3.25
Tax equivalent net interest margin <sup>(2) (3)</sup>	3.16	3.27	3.39	3.25	3.45
Average interest-earning assets to average interest-bearing liabilities	121.79	119.53	119.70	120.22	120.81
Operating expense to average total assets	2.84	2.66	2.69	2.72	2.64
Efficiency ratio	78.60	66.58	71.88	70.69	69.47
Efficiency ratio - adjusted (4)	77.85	66.05	71.19	70.09	68.84

Ratios are annualized where appropriate.

The weighted average rate for municipal leases is adjusted for a 24% combined federal and state tax rate since the interest from these leases is tax exempt. Net interest income divided by average interest-earning assets.

See Non-GAAP reconciliation tables below for adjustments.

<sup>(1)</sup> (2) (3) (4)

Δ	т.	41	T1	3.6	T . 1 . 1
Ator	HOT	the	Three	Months	Finded

	March 31,	December 31,	September 30,	June 30,	March 31,
	2020	2019	2019	2019	2019
Asset quality ratios:					
Nonperforming assets to total assets <sup>(1)</sup>	0.47 %	0.45 %	0.37 %	0.38 %	0.41 %
Nonperforming loans to total loans <sup>(1)</sup>	0.59	0.56	0.43	0.38	0.43
Total classified assets to total assets	0.86	0.90	0.84	0.89	1.00
Allowance for loan losses to nonperforming loans <sup>(1)</sup>	171.40	154.48	195.88	206.90	215.46
Allowance for loan losses to total loans	1.01	0.86	0.85	0.79	0.92
Allowance for loan losses to total gross loans excluding acquired loans $^{(2)}$	1.07	0.92	0.92	0.85	0.99
Net charge-offs (recoveries) to average loans (annualized)	0.09	(0.05)	0.02	0.47	0.38
Capital ratios:					
Equity to total assets at end of period	11.43 %	12.02 %	11.30 %	11.76 %	11.78 %
Tangible equity to total tangible assets <sup>(2)</sup>	10.76	11.33	10.63	11.06	11.06
Average equity to average assets	11.80	11.52	11.54	11.72	11.93

Nonperforming assets include nonaccruing loans, consisting of certain restructured loans, and REO. There were no accruing loans more than 90 days past due at the dates indicated. At March 31, 2020, there were \$7.2 million of restructured loans included in nonaccruing loans and \$7.7 million, or 49.3% of nonaccruing loans were current on their loan payments. Purchased impaired loans acquired through bank acquisitions are excluded from nonaccruing loans due to the accretion of discounts in accordance with the acquisition method of accounting for business combinations.

See Non-GAAP reconciliation tables below for adjustments. (1)

<sup>(2)</sup> 

# **Average Balance Sheet Data**

For the Three Months Ended March 31,

				2020			2019						
		Average Balance Outstanding		Interest Earned/ Paid(2)	Yield/ Rate(2)		Average Balance Outstanding		Interest Earned/ Paid(2)	Yield/ Rate(2)			
(Dollars in thousands)													
Assets:													
Interest-earning assets:													
Loans receivable <sup>(1)</sup>	\$	2,669,796	\$	30,086	4.51 %	\$	2,650,155	\$	31,083	4.69 %			
Commercial paper and deposits in other banks		378,296		1,794	1.90 %	)	337,522		2,283	2.71 %			
Securities available for sale		154,108		912	2.37 %	)	139,898		850	2.43 %			
Other interest-earning assets <sup>(3)</sup>		37,877		550	5.81 %	)	46,756		811	6.94 %			
Total interest-earning assets		3,240,077		33,342	4.12 %	)	3,174,331		35,027	4.42 %			
Other assets		265,139					246,858						
Total assets	\$	3,505,216				\$	3,421,189						
Liabilities and equity:	-												
Interest-bearing deposits:													
Interest-bearing checking accounts		451,335		412	0.36 %	)	463,807		332	0.29 %			
Money market accounts		792,313		1,916	0.97 %	)	701,692		1,408	0.80 %			
Savings accounts		159,641		50	0.12 %	)	188,848		58	0.12 %			
Certificate accounts		783,758		3,593	1.83 %	)	627,444		2,606	1.66 %			
Total interest-bearing deposits		2,187,047		5,971	1.09 %	,	1,981,791		4,404	0.89 %			
Borrowings		473,319		1,757	1.48 %	)	670,142		3,741	2.23 %			
Total interest-bearing liabilities		2,660,366		7,728	1.16 %	)	2,651,933		8,145	1.23 %			
Noninterest-bearing deposits		342,581					298,118						
Other liabilities		88,725					63,015						
Total liabilities		3,091,672					3,013,066						
Stockholders' equity		413,544					408,123						
Total liabilities and stockholders' equity	\$	3,505,216				\$	3,421,189						
Not coming assets	\$	579,711				\$	522,398						
Net earning assets	=	373,711				Ψ	322,330						
Average interest-earning assets to average interest-bearing liabilities		121.79 %					119.70 %						
Tax-equivalent:		121./9 %					119.70 %						
			<u>_</u>	DE 614				<u>_</u>	26,882				
Net interest income			\$	25,614	2.00.00			\$	20,882	2.40.0/			
Interest rate spread					2.96 %					3.19 %			
Net interest margin <sup>(4)</sup>					3.16 %	)				3.39 %			
Non-tax-equivalent:			_	25.200				_	20.500				
Net interest income			\$	25,309				\$	26,569				
Interest rate spread					2.92 %					3.14 %			
Net interest margin <sup>(4)</sup>					3.12 %	)				3.35 %			

<sup>(1)</sup> The average loans receivable, net balances include loans held for sale and nonaccruing loans.
(2) Interest income used in the average interest earned and yield calculation includes the tax equivalent adjustment of \$305 and \$313 for the three months ended March 31, 2020 and 2019, respectively, calculated based on a combined federal and state tax rate of 24%.
(3) The average other interest-earning assets consist of FRB stock, FHLB stock, and SBIC investments.
(4) Net interest income divided by average interest-earning assets.

For the Nine Months Ended March 31,

				2020		2019						
		Average Balance Outstanding		Interest Earned/ Paid <sup>(2)</sup>	Yield/ Rate <sup>(2)</sup>		Average Balance Outstanding		Interest Earned/ Paid <sup>(2)</sup>	Yield/ Rate <sup>(2)</sup>		
(Dollars in thousands)	_											
Assets:												
Interest-earning assets:												
Loans receivable <sup>(1)</sup>	\$	2,734,249	\$	95,045	4.63 %	\$	2,608,485	\$	90,918	4.65 %		
Commercial paper and deposits in other banks		362,598		5,959	2.19 %		323,966		6,106	2.51 %		
Securities available for sale		152,798		2,901	2.53 %		148,645		2,582	2.32 %		
Other interest-earning assets <sup>(3)</sup>		42,662		2,154	6.73 %		44,453		2,664	8.02 %		
Total interest-earning assets		3,292,307		106,059	4.30 %		3,125,549		102,270	4.36 %		
Other assets		266,097					245,360					
Total assets	\$	3,558,404				\$	3,370,909					
Liabilities and equity:	=											
Interest-bearing liabilities:												
Interest-bearing checking accounts		449,560		1,105	0.33 %		463,035		903	0.26 %		
Money market accounts		765,492		5,760	1.00 %		689,363		3,630	0.70 %		
Savings accounts		166,711		153	0.12 %		197,929		189	0.13 %		
Certificate accounts		769,073		11,127	1.93 %		573,647		6,039	1.40 %		
Total interest-bearing deposits		2,150,836		18,145	1.12 %		1,923,974		10,761	0.75 %		
Borrowings		587,822		7,619	1.73 %		663,157		10,691	2.15 %		
Total interest-bearing liabilities		2,738,658		25,764	1.25 %		2,587,131		21,452	1.11 %		
Noninterest-bearing deposits		336,496					310,304					
Other liabilities		70,175					62,830					
Total liabilities		3,145,329					2,960,265					
Stockholders' equity		413,075					410,645					
Total liabilities and stockholders' equity	\$	3,558,404				\$	3,370,910					
	\$	553,649				\$	538,418					
Net earning assets	<b>a</b>	555,049				Þ	550,410					
Average interest-earning assets to		400 00 0/					120.04.0/					
average interest-bearing liabilities		120.22 %					120.81 %					
Tax-equivalent:			_	00.00=				_	00.040			
Net interest income			\$	80,295				\$	80,818			
Interest rate spread					3.05 %					3.25 %		
Net interest margin <sup>(4)</sup>					3.25 %					3.45 %		
Non-tax-equivalent:			_									
Net interest income			\$	79,416				\$	79,942			
Interest rate spread					3.01 %					3.22 %		
Net interest margin <sup>(4)</sup>					3.22 %					3.41 %		

<sup>(1)</sup> The average loans receivable, net balances include loans held for sale and nonaccruing loans.
(2) Interest income used in the average interest earned and yield calculation includes the tax equivalent adjustment of \$879 and \$876 for the nine months ended March 31, 2020 and 2019, respectively, calculated based on a combined federal and state tax rate of 24%.
(3) The average other interest-earning assets consist of FRB stock, FHLB stock, and SBIC investments.
(4) Net interest income divided by average interest-earning assets.

# Loans

One-to-four family         \$ 487,777         \$ 147,255         \$ 366,69         \$ 660,591         \$ 658,723           HELOCS - originated         144,804         142,999         141,129         139,435         132,030           HELOCS - purchased         282,232         92,423         104,324         116,972         128,832           Construction and land/lots         80,605         51,1901         85,319         80,602         76,153           Indirect auto finance         135,449         142,533         147,808         153,448         162,127           Consumer         91,507         11,102         11,400         11,416         19,134         162,127           Coll certail consumer loans         92,608         78,020         886,629         162,424         1,178,412           Coll certail consumer loans         92,608         980,109         90,787         927,261         882,333           Construction and development         249,714         223,339         203,494         210,616         151,471           Commercial and industrial         164,539         152,727         158,706         160,471         154,471           Equipment finance         115,999         115,240         114,132         112,016         12,020 <tr< th=""><th>(Dollars in thousands)</th><th>M</th><th>arch 31, 2020</th><th>Dece</th><th>ember 31, 2019</th><th>5</th><th>September 30, 2019</th><th>Jı</th><th>une 30, 2019</th><th colspan="3">March 31, 2019</th></tr<>	(Dollars in thousands)	M	arch 31, 2020	Dece	ember 31, 2019	5	September 30, 2019	Jı	une 30, 2019	March 31, 2019		
HELOCs - originated   144,04   142,989   141,129   139,435   133,203   133,203   136,005   136	Retail consumer loans:											
HELOCs - purchased   82,232   92,423   104,324   116,972   128,832   100,000   100,0	One-to-four family	\$	487,777	\$	417,255	\$	396,649	\$	660,591	\$	658,723	
Construction and landrifors         80,665         71,901         85,191         80,002         76,153           Indirect auto finance         135,449         142,533         147,808         153,448         162,127           Consumer         11,507         11,00         11,00         11,146         17,874           Colar teal consumer loans         942,603         378,203         886,609         11,62,464         17,874           Commercial Pale State         990,693         990,019         990,787         297,261         882,383           Commercial and industrial         164,539         152,727         158,066         104,71         154,411           Equipment finance         198,962         185,427         154,499         312,058         109,17           Continercial and industrial         16,599         115,242         154,479         312,058         109,17           Municipal leases         115,990         1,675,222         1,621,484         1,542,722         1,482,607           Ocal Joans, end of deferred loan fees         2,663,524         2,553,451         2,508,477         2,755,146         2,608,74           Allowace for loan losses         2,663,524         2,554,541         2,509,479         2,765,161         3,275,101	HELOCs - originated		144,804		142,989		141,129		139.435		133,203	
Indirect auto finance         135,449         142,533         147,808         153,448         162,127           Consumer         11,576         11,102         11,400         11,616         11,784           consumer citati consumer loans         942,603         878,203         886,609         11,62,464         11,784,12           commercial loans:         890,603         990,603         990,787         927,261         882,338           Construction and development         249,714         223,839         203,494         210,916         214,511           Commercial and industrial         164,539         152,727         158,706         160,471         154,741           Equipment finance         198,962         115,240         114,342         110,915         109,755           Almoir pila leases         115,992         115,240         114,342         11,402,70         101,405           Oral commercial loans         1,719,900         1,675,525         1,621,843         15,271         1,402,607           Oral commercial loans         2,662,503         2,553,455         1,521,407         2,705,108         2,661,610           Deferred loan costs (fees), net         2,635,24         2,554,541         2,508,731         2,705,109         2,660,647 <td>HELOCs - purchased</td> <td></td> <td>82,232</td> <td></td> <td>92,423</td> <td></td> <td>104,324</td> <td></td> <td>116,972</td> <td></td> <td>128,832</td>	HELOCs - purchased		82,232		92,423		104,324		116,972		128,832	
Consumer         11,576         11,102         11,402         11,416         19,343           consumer loans         942,603         878,203         886,629         1,62,464         1,78,412           construction loans         392,603         998,019         999,075         927,261         892,328           Construction and development         249,714         223,339         203,494         210,916         214,511           Commercial and industrial         166,532         152,727         158,706         160,471         154,471           Equipment finance         138,962         185,427         154,479         132,058         109,175           Municipal leases         171,990         1,675,522         161,438         112,010         112,010           Valuding leases         2,766,533         2,553,452         1,528,434         1,527,222         1,482,607           Valuding leases         2,662,533         2,553,451         2,508,473         2,705,109         2,661,019           Deferred loan costs (fee), ne         2,663,534         2,554,541         2,508,731         2,705,109         2,660,674           Allowace for loan loss         3,663,634         2,533,109         2,713,109         2,705,109         2,705,109         2,705,109	Construction and land/lots		80,765		71,901		85,319		80,602		76,153	
data retail consumer loans         94,2603         878,203         886,629         1,162,464         1,178,412           commercial loans:         Commercial real estate         990,693         998,019         990,787         927,261         892,383           Construction and development         249,714         223,839         203,494         210,916         214,511           Commercial and industrial         164,539         185,427         158,706         160,471         154,471           Equipment finance         198,962         185,427         154,479         132,058         101,507           Municipal leases         115,992         115,240         114,382         112,016         112,007           Octal commercial loans         2,762,503         2,553,455         2,508,477         2,705,196         2,661,019           Deferred loan costs (fees), net         1,021         1,086         253         2,705,196         2,661,019           Allowance for loan losses         2(26,552)         2,233,15         2,588,730         2,705,196         2,666,674           Allowance for loan losses         3(26,552)         2,532,510         2,487,416         2,663,524         2,553,510         2,487,416         2,663,524         2,508,733         2,487,416         2	Indirect auto finance		135,449		142,533		147,808		153,448		162,127	
Commercial loans:	Consumer		11,576		11,102		11,400		11.416		19,374	
Commercial real estate         999,693         998,019         990,787         927,261         892,383           Construction and development         249,714         223,839         203,494         210,916         214,511           Commercial and industrial         164,539         152,727         158,706         160,471         154,471           Equipment finance         198,962         185,427         154,479         132,058         109,175           Municipal leases         115,992         115,240         114,382         112,016         112,016           Yotal commercial loans         1,719,900         1,675,252         1,621,848         1,542,722         1,482,607           Yotal commercial loans         2,662,503         2,553,455         2,508,477         2,705,168         2,661,109           Deferred loan costs (fees), net         1,021         1,086         253         4         3,661,019           Allowance for loan losses         2,663,524         2,554,541         2,508,730         2,705,190         2,660,647           Allowance for loan losses         3,232,300         2,2487,40         2,635,649         2,232,10         2,487,40         2,635,649         2,636,649           Dollars in thousands)         March 31, 200         9,220,30	Total retail consumer loans		942,603		878,203		886,629		1,162,464		1,178,412	
Construction and development         249,714         223,839         203,494         210,916         214,511           Commercial and industrial         164,539         152,727         158,706         160,471         154,471           Equipment finance         198,962         185,427         154,479         132,058         109,175           Municipal leases         115,992         115,240         114,382         112,016         112,067           old commercial loans         1,719,900         1,675,252         1,621,848         1,542,722         1,482,607           old loans         2,662,503         2,553,455         2,504,77         2,705,186         2,661,019           Deferred loan costs (fees), net         1,021         1,086         253         4         3,705,190         2,661,019           Allowance for loan losses         2(2,685,724         2,553,541         2,508,731         2,705,196         2,641,619           Allowance for loan losses         2(2,685,694         2,532,510         2,487,416         3,263,621         3,263,621           Allowance for loan losses         3(2,685,694)         2,532,510         3,248,741         3,263,621         3,263,621           Allowance for loan losses         3(2,685,694)         2,532,510         3,248,741 </td <td>Commercial loans:</td> <td></td>	Commercial loans:											
Commercial and industrial         164,539         152,727         158,706         160,471         154,471           Equipment finance         198,962         185,427         154,479         132,058         109.175           Municipal leases         115,992         115,240         114,382         112,016         112,067           oral commercial loans         1,719,900         1,675,252         1,621,848         1,542,722         1,482,607           oral commercial loans         2,662,503         2,533,455         2,508,477         2,705,186         2,661,019           Deferred loan costs (fees), net         1,021         1,086         253         4         3,705,190         2,660,610           Allowance for loan loses         2,663,524         2,553,451         2,508,730         2,705,190         2,660,624           Allowance for loan loses         2,636,624         2,532,510         2,487,416         2,142,90         2,441,60           Allowance for loan loses         3,236,674         2,532,510         2,487,416         2,683,61         2,636,621           Allowance for loan loses         4,623,622         2,532,510         2,824,746         2,683,61         3,663,621           Allowance for loan loses         4,623,622         2,523,521         2,524,746	Commercial real estate		990,693		998,019		990,787		927,261		892,383	
Equipment finance         199,962         185,427         154,479         132,058         109.175           Municipal leases         115,992         115,240         114,382         112,016         112,007           Municipal leases         171,990         1,675,252         1,621,848         1,542,722         1,482,607           Obdital commercial loans         2,662,503         2,553,455         2,508,477         2,705,168         2,661,019           Deferred loan costs (fees), net         1,021         1,086         253         4         3,705,109         2,660,674           Allowance for loan losses         2,663,524         2,554,541         2,508,730         2,705,109         2,660,674           Allowance for loan losses         2,636,674         2,532,510         2,487,416         2,142,90         2,244,10           Allowance for loan losses         3,263,6674         2,532,510         2,487,416         2,683,761         2,636,624           Possible         3,223,610         2,532,510         2,487,416         2,683,761         2,636,231           Possible         3,223,120         2,233,100         2,248,741         2,683,761         3,613,120         3,613,120         3,613,120         3,613,120         3,613,120         3,613,120         3,613,120<	Construction and development		249,714		223,839		203,494		210,916		214,511	
Municipal leases         115,992         115,240         114,382         112,016         12,067           ola commercial loans         1,719,900         1,675,252         1,621,848         1,542,722         1,482,607           ola loans         2,662,503         2,553,455         2,508,477         2,705,166         2,661,019           ola loans, net of deferred loan fees         2,663,524         2,554,541         2,508,730         2,705,190         2,660,647           Allowance for loan losses         (26,85)         2,253,501         2,1314         (21,429)         2,640,647           Allowance for loan losses         (26,85)         2,253,510         2,487,416         2,683,761         2,636,624           Allowance for loan losses         (26,85)         2,253,510         2,487,416         2,683,761         2,636,624           Allowance for loan losses         (26,85)         2,532,510         2,487,416         2,683,761         2,636,624           Allowance for loan losses         (26,85)         2,532,510         2,487,416         2,683,761         2,636,231           Allowance for loan losses         (26,80)         2,683,761         2,683,761         2,636,231         2,283,761         2,683,761         2,636,231         2,683,761         2,683,761         2,683,761<	Commercial and industrial		164,539		152,727		158,706		160,471		154,471	
fold commercial loans         1,719,900         1,675,252         1,621,848         1,542,722         1,482,607           fold loans         2,662,503         2,553,455         2,508,477         2,705,186         2,661,019           Deferred loan costs (fees), net         1,021         1,086         253         4         (372)           Fold loans, net of deferred loan fees         2,663,524         2,554,541         2,508,730         2,705,190         2,660,647           Allowance for loan losses         (26,850)         (22,031)         (21,314)         (21,429)         (24,416)           Joans, net         \$ 2,636,674         \$ 2,532,510         \$ 2,487,416         \$ 2,683,761         \$ 2,636,231           Poollars in thousands)         March 31, 2020         December 31, 2019         September 30, 2019         June 30, 2019         March 31, 2019           Province deposits         March 31, 2020         December 31, 2019         September 30, 2019         June 30, 2019         March 31, 2019           Province deposits         \$ 322,812         \$ 327,321         \$ 294,322         \$ 301,083           NOW accounts         \$ 496,561         457,428         449,623         452,295         477,637           Money market accounts         \$ 169,792         167,520         169,	Equipment finance		198,962		185,427		154,479		132,058		109.175	
	Municipal leases		115,992		115,240		114,382		112,016		112,067	
Deferred loan costs (fees), net   1,021   1,086   253   4   (372)     Colai loans, net of deferred loan fees   2,663,524   2,554,541   2,508,730   2,705,190   2,660,647     Allowance for loan losses   (26,850)   (22,031)   (21,314)   (21,429)   (24,416)     Colains, net   2,636,674   2,532,510   2,487,416   2,683,761   2,683,761     Colains, net   2,636,674   2,532,510   2,487,416   2,683,761   2,636,231     Collars in thousands)   Narch 31, 2020   December 31, 2019   September 30, 2019   Narch 31, 2019     Collars in thousands)   Narch 31, 2020   December 31, 2019   2019   Narch 31, 2019     Collars in thousands)   Saz,812   Saz,323   Saz,321   Saz,323	Total commercial loans		1,719,900		1,675,252		1,621,848		1,542,722		1,482,607	
Cotal loans, net of deferred loan fees         2,663,524         2,554,541         2,508,730         2,705,190         2,660,647           Allowance for loan losses         (26,850)         (22,031)         (21,314)         (21,429)         (24,416)           Loans, net         \$ 2,636,674         \$ 2,532,510         \$ 2,487,416         \$ 2,683,761         \$ 2,636,231           Leposits         September 30, 2019         June 30, 2019         March 31, 2019           Core deposits:         Noninterest-bearing accounts         \$ 322,812         \$ 327,320         \$ 327,371         \$ 294,322         \$ 301,083           NOW accounts         \$ 496,561         457,428         449,623         452,295         477,637           Money market accounts         801,424         815,949         769,000         691,172         692,102           Savings accounts         169,792         167,520         169,872         177,278         192,754           otal core deposits         1,790,589         1,768,217         1,715,866         1,615,067         1,663,576           certificates of deposit         764,198         789,552         778,328         712,190         644,819	Total loans		2,662,503		2,553,455		2,508,477		2,705,186		2,661,019	
Allowance for loan losses (26,850) (22,031) (21,314) (21,429) (24,416) (20,001), and, net \$2,636,674\$ \$2,532,510\$ \$2,487,416\$ \$2,683,761\$ \$2,636,231\$ (24,416) (24,416) (24,417) (24,41	Deferred loan costs (fees), net		1,021		1,086		253		4		(372)	
September 30,   September 31, 2019   September 30,   September 30,   September 31, 2019   S	Total loans, net of deferred loan fees		2,663,524		2,554,541		2,508,730		2,705,190		2,660,647	
Deposits         September 30, 2019         September 30, 2019         June 30, 2019         March 31, 2019           Core deposits:         Noninterest-bearing accounts         \$ 322,812         \$ 327,320         \$ 327,371         \$ 294,322         \$ 301,083           NOW accounts         496,561         457,428         449,623         452,295         477,637           Money market accounts         801,424         815,949         769,000         691,172         692,102           Savings accounts         169,792         167,520         169,872         177,278         192,754           Total core deposits         1,790,589         1,768,217         1,715,866         1,615,067         1,663,576           Certificates of deposit         764,198         789,552         778,328         712,190         644,819	Allowance for loan losses		(26,850)		(22,031)		(21,314)		(21,429)		(24,416)	
Dollars in thousands)         March 31, 2020         December 31, 2019         September 30, 2019         June 30, 2019         March 31, 2019           Core deposits:         Savings accounts         \$ 322,812         \$ 327,320         \$ 327,371         \$ 294,322         \$ 301,083           NOW accounts         496,561         457,428         449,623         452,295         477,637           Money market accounts         801,424         815,949         769,000         691,172         692,102           Savings accounts         169,792         167,520         169,872         177,278         192,754           otal core deposits         1,790,589         1,768,217         1,715,866         1,615,067         1,663,576           certificates of deposit         764,198         789,552         778,328         712,190         644,819	Loans, net	\$	2,636,674	\$	2,532,510	\$	2,487,416	\$	2,683,761	\$	2,636,231	
March 31, 2020         December 31, 2019         2019         June 30, 2019         March 31, 2019           Core deposits:         Noninterest-bearing accounts         \$ 322,812         \$ 327,320         \$ 327,371         \$ 294,322         \$ 301,083           NOW accounts         496,561         457,428         449,623         452,295         477,637           Money market accounts         801,424         815,949         769,000         691,172         692,102           Savings accounts         169,792         167,520         169,872         177,278         192,754           Total core deposits         1,790,589         1,768,217         1,715,866         1,615,067         1,663,576           Certificates of deposit         764,198         789,552         778,328         712,190         644,819	<u>Deposits</u>											
Noninterest-bearing accounts         \$ 322,812         \$ 327,320         \$ 327,371         \$ 294,322         \$ 301,083           NOW accounts         496,561         457,428         449,623         452,295         477,637           Money market accounts         801,424         815,949         769,000         691,172         692,102           Savings accounts         169,792         167,520         169,872         177,278         192,754           Total core deposits         1,790,589         1,768,217         1,715,866         1,615,067         1,663,576           Certificates of deposit         764,198         789,552         778,328         712,190         644,819	(Dollars in thousands)	M	arch 31, 2020	Dece	ember 31, 2019	5	_	Ji	une 30, 2019	Ma	arch 31, 2019	
NOW accounts         496,561         457,428         449,623         452,295         477,637           Money market accounts         801,424         815,949         769,000         691,172         692,102           Savings accounts         169,792         167,520         169,872         177,278         192,754           Total core deposits         1,790,589         1,768,217         1,715,866         1,615,067         1,663,576           Certificates of deposit         764,198         789,552         778,328         712,190         644,819	Core deposits:				_							
Money market accounts         801,424         815,949         769,000         691,172         692,102           Savings accounts         169,792         167,520         169,872         177,278         192,754           Total core deposits         1,790,589         1,768,217         1,715,866         1,615,067         1,663,576           Certificates of deposit         764,198         789,552         778,328         712,190         644,819	Noninterest-bearing accounts	\$	322,812	\$	327,320	\$	327,371	\$	294,322	\$	301,083	
Savings accounts         169,792         167,520         169,872         177,278         192,754           Fotal core deposits         1,790,589         1,768,217         1,715,866         1,615,067         1,663,576           Certificates of deposit         764,198         789,552         778,328         712,190         644,819	NOW accounts		496,561		457,428		449,623		452,295		477,637	
Cotal core deposits         1,790,589         1,768,217         1,715,866         1,615,067         1,663,576           Certificates of deposit         764,198         789,552         778,328         712,190         644,819	Money market accounts		801,424		815,949		769,000		691,172		692,102	
Certificates of deposit         764,198         789,552         778,328         712,190         644,819	Savings accounts		169,792		167,520		169,872		177,278		192,754	
	Total core deposits		1,790,589		1,768,217		1,715,866		1,615,067		1,663,576	
Cotal deposits         \$ 2,554,787         \$ 2,557,769         \$ 2,494,194         \$ 2,327,257         \$ 2,308,395	Certificates of deposit		764,198		789,552		778,328		712,190		644,819	
	Total deposits	\$	2,554,787	\$	2,557,769	\$	2,494,194	\$	2,327,257	\$	2,308,395	

#### **Non-GAAP Reconciliations**

In addition to results presented in accordance with generally accepted accounting principles utilized in the United States ("GAAP"), this earnings release contains certain non-GAAP financial measures, which include: the efficiency ratio; tangible book value; tangible book value per share; tangible equity to tangible assets ratio; and the ratio of the allowance for loan losses to total loans excluding acquired loans. The Company believes these non-GAAP financial measures and ratios as presented are useful for both investors and management to understand the effects of certain items and provides an alternative view of the Company's performance over time and in comparison to the Company's competitors. These non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. They should not be considered in isolation or as a substitute for total stockholders' equity or operating results determined in accordance with GAAP. These non-GAAP measures may not be comparable to similarly titled measures reported by other companies.

Set forth below is a reconciliation to GAAP of our efficiency ratio:

			Three	e Months Ended	Nine Months Ended						
(Dollars in thousands)		March 31,		December 31,		March 31,		March 31,		March 31,	
		2020		2019		2019		2020		2019	
Noninterest expense	\$	24,903	\$	24,041	\$	22,978	\$	72,477	\$	66,719	
Net interest income	\$	25,309	\$	27,034	\$	26,569	\$	79,416	\$	79,942	
Plus noninterest income		6,375		9,074		5,396		23,109		16,094	
Plus tax equivalent adjustment		305		290		313		879		877	
Net interest income plus noninterest income – as adjusted	\$	31,989	\$	36,398	\$	32,278	\$	103,404	\$	96,913	
Efficiency ratio - adjusted		77.85 %		66.05 %		71.19 %		70.09 %		68.84 %	
Efficiency ratio		78.60 %		66.58 %		71.88 %		70.69 %		69.47 %	

Set forth below is a reconciliation to GAAP of tangible book value and tangible book value per share:

	As of											
(Dollars in thousands, except per share data)	March 3		I	December 31,		September 30,		June 30,		March 31,		
	2020 2019		2019		2019		2019					
Total stockholders' equity	\$	405,440	\$	416,995	\$	413,068	\$	408,896	\$	407,230		
Less: goodwill, core deposit intangibles, net of taxes		26,701		26,959		27,246		27,562		27,908		
Tangible book value (1)	\$	378,739	\$	390,036	\$	385,822	\$	381,334	\$	379,322		
Common shares outstanding		17,101,954		17,664,384		17,818,145		17,984,105		18,265,535		
Tangible book value per share	\$	22.15	\$	22.08	\$	21.65	\$	21.20	\$	20.77		
Book value per share	\$	23.71	\$	23.61	\$	23.18	\$	22.74	\$	22.29		

<sup>(1)</sup> Tangible book value is equal to total stockholders' equity less goodwill and core deposit intangibles, net of related deferred tax liabilities.

Set forth below is a reconciliation to GAAP of tangible equity to tangible assets:

						As of				
	March 31,		December 31,		September 30,		June 30,			March 31,
		2020		2019		2019		2019		2019
					(Dol	lars in thousands	s in thousands)			_
Tangible equity <sup>(1)</sup>	\$	378,739	\$	390,036	\$	385,822	\$	381,334	\$	379,322
Total assets		3,548,033		3,470,232		3,655,309		3,476,178		3,457,737
Less: goodwill, core deposit intangibles, net of taxes		26,701		29,959		27,246		27,562		27,908
Total tangible assets <sup>(2)</sup>	\$	3,521,332	\$	3,443,273	\$	3,628,063	\$	3,448,616	\$	3,429,829
Tangible equity to tangible assets		10.76 %		11.33 %		10.63 %		11.06 %		11.06 %

<sup>(1)</sup> Tangible equity (or tangible book value) is equal to total stockholders' equity less goodwill and core deposit intangibles, net of related deferred tax liabilities. (2) Total tangible assets is equal to total assets less goodwill and core deposit intangibles, net of related deferred tax liabilities.

Set forth below is a reconciliation to GAAP of the allowance for loan losses to total loans (excluding net deferred loan fees) and the allowance for loan losses as adjusted to exclude acquired loans:

						As of				
(Dollars in thousands)	March 31,		December 31,		September 30,		June 30,		March 31,	
		2020		2019		2019		2019		2019
Total gross loans receivable (GAAP)	\$	2,662,503	\$	2,553,455	\$	2,508,477	\$	2,705,186	\$	2,661,019
Less: acquired loans		176,971		186,970		206,937		214,046		223,101
Adjusted loans (non-GAAP)	\$	2,485,532	\$	2,366,485	\$	2,301,540	\$	2,491,140	\$	2,437,918
Allowance for loan losses (GAAP)	\$	26,850	\$	22,031	\$	21,314	\$	21,429	\$	24,416
Less: allowance for loan losses on acquired loans		182		152		194		201		201
Adjusted allowance for loan losses	\$	26,668	\$	21,879	\$	21,120	\$	21,228	\$	24,215
Adjusted allowance for loan losses / Adjusted loans (non-GAAP)		1.07 %		0.92 %		0.92 %		0.85 %		0.99 %